

## **Submission by Range Steel Fabrication on Imported Fabricated Steel and Market Injury**

Range Steel Fabrications are an Australian fabricated steel manufacturer supplying domestically produced steel products to Building & Construction, Infrastructure, and industrial markets. We employ a local workforce and operate facilities that comply fully with Australian safety, environmental, quality, and industrial relations requirements. Business-level information from individual firms such as ours is essential for assessing whether a surge in imports has occurred and whether such imports are causing, or threatening to cause, serious injury to domestic producers.

In recent years, we have experienced increased competition from imported fabricated steel across our core product lines. Imported products are now routinely present in project tenders that were previously supplied primarily by domestic fabricators. This increase in import penetration has occurred despite broadly stable demand conditions and indicates market share substitution rather than market growth.

Our internal commercial data shows sustained downward pressure on selling prices, while input costs have risen materially. Steel inputs, energy, labour, freight, compliance, and finance costs have all increased, compressing margins and reducing profitability. In several tender processes, imports have been offered at prices below the level required for us to recover variable production costs, suggesting price undercutting rather than competition driven by superior efficiency.

Volume impacts are also evident. Customer order patterns have shifted toward shorter commitments and partial substitution with imported supply, reducing capacity utilisation at our facility. Lower utilisation increases unit costs by spreading fixed overheads across reduced volumes, further weakening competitiveness and amplifying the effects of import pressure.

Structural cost differences compound this injury. Our company incurs unavoidable costs associated with Australian regulatory, safety, environmental, and quality standards. Imported fabricated steel, often supplied in pre-assembled or semi-finished form, does not always reflect equivalent cost structures or transparency regarding production standards.

The cumulative impact has constrained reinvestment, delayed capital expenditure, and increased financial risk to our operations. Based on our experience, the surge in imported fabricated steel is causally linked to injury suffered by our business and presents a credible threat of further serious injury without appropriate remedial measures.