

ABOUT THE LOCAL BUYING PROGRAM IN QUEENSLAND

The Local Buying Program (LBP) was established in Queensland to support small businesses in the Central Highlands, Isaac and Mackay local government areas in their engagements with BHP Billiton Mitsubishi Alliance (BMA) and BHP Billiton Mitsui Coal (BMC).

Recognising the challenges experienced by smaller businesses to engage as a supplier of BHP, the LBP makes it simpler and easier for these businesses to competitively bid for supply opportunities that are released by BMA and BMC operations.

The LBP is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP for all BHP Minerals Australia assets nationwide.

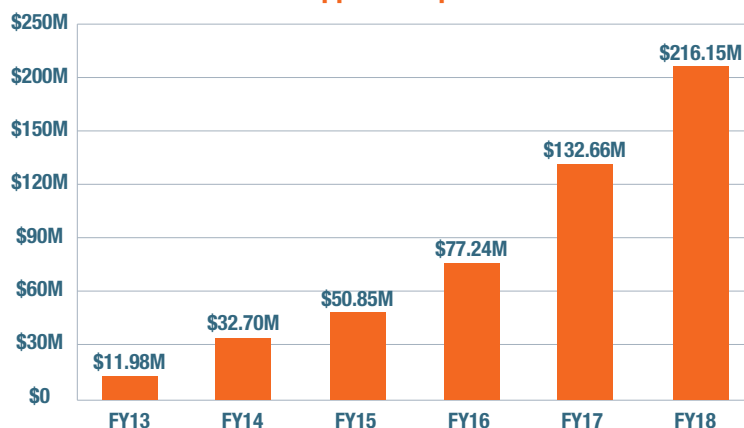
18,414

Approved Work Opportunities Since Inception

\$216,153,677

Approved Spend Since Inception

LBP Cumulative Approved Spend FY13 – FY18



Approved Spend Highlights 2017 - 2018

Mackay Region **52%** \$43,679,642

Isaac Region **33%** \$27,277,401

Central Highlands Region **15%** \$12,538,495

\$83,495,538 Total Approved Spend

Local Business Participation Highlights 2017 - 2018

Mackay Region **55%** 423 Approved Suppliers

Isaac Region **24%** 183 Approved Suppliers

Central Highlands Region **21%** 166 Approved Suppliers

772 Total Number of Approved Suppliers

Work Opportunities Highlights 2017 - 2018

Mackay Region **38%** 2,377 Approved Work Opportunities

Isaac Region **47%** 2,993 Approved Work Opportunities

Central Highlands Region **15%** 948 Approved Work Opportunities

6,318 Total Approved Work Opportunities

LOCALBUYING FOUNDATION

AN INITIATIVE OF THE LOCAL BUYING PROGRAM

LOCAL BUYING FOUNDATION IN QUEENSLAND

The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). BMA/BMC make a financial contribution to the LBF for every approved LBP transaction.

The aim of the LBF is to enhance the economic sustainability of regions within the operational footprint of BMA and BMC operations in Queensland through the support of programs and initiatives that target local business training and development needs.

Programs Awarded Funding in the 2017 – 2018 Financial Year

Program	Organisation	Region/s Delivered
Accounting Workshops 2018	TM3 Training Solutions	Isaac & Mackay
Aviation for Schools Drone Project	Clermont State High School – CH VET Network	Central Highlands & Isaac
Bigger Better Stronger Conference	Mackay Region Chamber of Commerce	Mackay
Bridging the Boundaries: Business Facilitator Program	Central Highlands Development Corporation & Greater Whitsunday Alliance	Central Highlands & Isaac
Business Assistance Platform	RDA Mackay-Isaac-Whitsunday Inc.	Mackay
CH Heroes Campaign	Central Highlands Development Corporation	Central Highlands
Connectivity Hub	CHRRUP Ltd	Central Highlands
Grown in the Central Highlands: Understand Local Food and Produce Consumption	Central Highlands Development Corporation	Central Highlands
HACK CQ	Central Highlands Development Corporation	Central Highlands
Industry Forums 2018	Central Highlands Development Corporation	Central Highlands
Innovative Solutions Program Event	Greater Whitsunday Alliance	Mackay
RIN Gala Awards	Resource Industry Network	Isaac & Mackay
RIN Safety Conference 2018	Resource Industry Network	Isaac & Mackay
Small Business Marketing Development & Mentoring	Concept Consulting	Central Highlands, Isaac & Mackay
Small Business Week 2018 – Isaac Region	Isaac Regional Council	Isaac
Small Business Week 2018 – Mackay Region	Mackay Region Chamber of Commerce	Mackay
UWorkin Platform “Talent Communities”	Central Highlands Development Corporation	Central Highlands & Isaac



2017 – 2018

Funding received **Total = \$1,141,617**

Number of projects approved **Total = 17**

Value of funding provided **Total = \$1,317,670**

Since 2012

Funding received **Total = \$2,797,385**

Number of projects approved **Total = 86**

Value of funding **Total = \$2,014,148**

For more information on initiatives that have been supported, upcoming events, funding guidelines and applications, visit www.localbuyingfoundation.com.au



**LOCALBUYING
PROGRAM**
BUILDING OUR FUTURE TOGETHER

BHP

BMA
BHP Billiton Mitsubishi Alliance

C-RES
COMMUNITY RESOURCING
FOR THE FUTURE

PROUDLY DELIVERING THE LOCAL BUYING PROGRAM IN PARTNERSHIP

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