

# **Pride**

The first and worst of the 7 Deadly Sins



## **Pride – SINopsis**

#### What it is:

Pride is excessive belief in one's own abilities, that interferes with the individual's recognition of the grace of God. It has been called the sin from which all others arise. Pride is also known as Vanity.

#### Why you do it:

Well-meaning elementary school teachers told you to "believe in yourself".

#### Your punishment in Hell will be:

You'll be broken on the wheel.

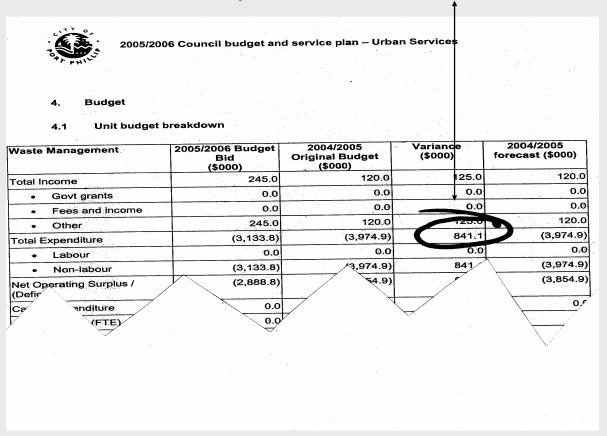
#### Associated symbols & suchlike:

Pride is linked with the horse and colour violet.



# **Integrated Waste Management**

\$841,000 or 22% saved





## **Metro Savings**

If every Council had similar savings it would amount to \$25 million.



## **Gluttony and Lust**

**Gluttony** – the third deadly sin and **Lust** – the fourth deadly sin have nothing whatsoever to do with waste management



#### **Process Stream**



Includes the collection of general municipal waste and recyclables

Sorting of Waste (To come under Regional Management)

Sorting of general municipal waste and recyclables

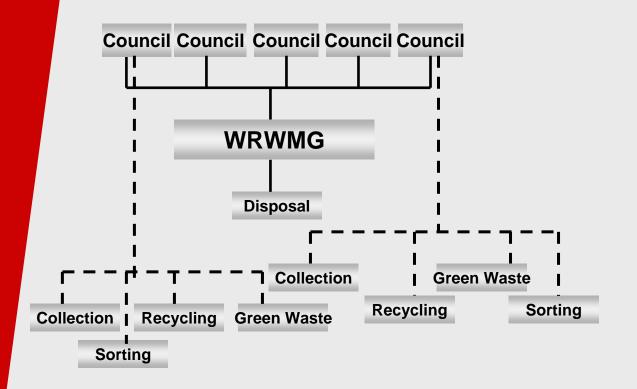
Disposal (under Regional Management)

Disposal of the residual general municipal waste to landfill, green waste to organic processor and recyclables into commodity streams



## **The Current Scenario**

Each Council does its own thing

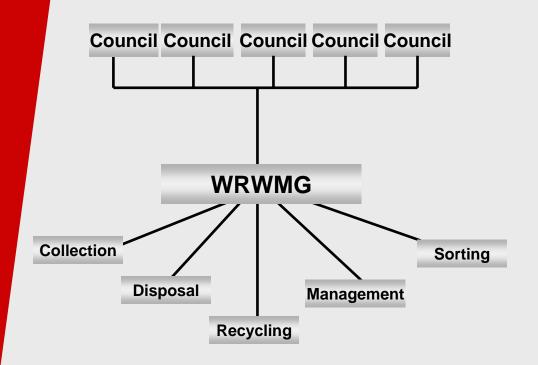


- •Multiple contracts;
- Direct responsibility for multiple contract risks;
- Scaled opportunities that reflect Council's size;
- Limiting services that may not be cost warranted under a single Council; and
- Reduced opportunities for lowering waste cost.



# Integrated Waste Managemer

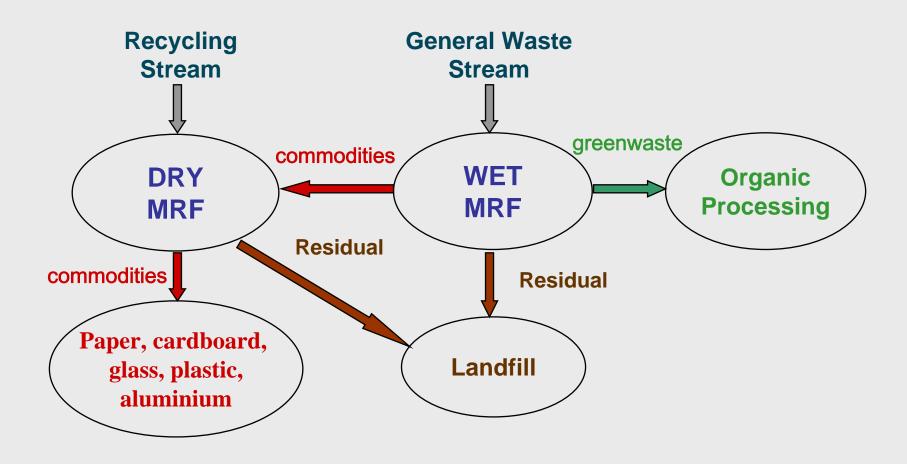
A Corporate Solution



- Reduced waste costs;
- Reduce administration costs;
- One contract;
- Out-sourced risk, improved internal control;
- Easily auditable system; and
- Opportunities for further waste cost reduction.



# **Regional Sorting Tender**





# How can the system work?

The IWMS process would be rolled out as follows:

- Management of waste contracts centralised under Region;
- Single Call Centre developed;
- As existing contracts draw to an end, regional (or sub-regional) contracts are implemented;
- Regional contracts developed specifically to meet each Council's requirements;
- Risk transferred to the Region; and
- Loop of continued improvement implemented.



### **Case Studies**

- A major telecommunications company reduced waste costs by 70% over three years
- A supermarket chain recorded a reduction of \$1.5M in annual waste costs after a 18 month period
- A multinational bank has reduce waste costs by 60% in the first year of operations.
- A car manufacturer saved \$1M a year by rationalising the number of waste service providers at one plant.
- A major postage service has saved in the first year of operation 41.7% off its original waste management





# The Final Tally - a mixed bag of Iollies

- Collection 2 out of 9
- **■**Dry MRF 6 out of 9
- Wet MRF maybe 8 or 9 out of 9

But opt ins in the future

