From: Tony Hajro [AHajro@spcardmona.com.au]

Sent: 24 November 2004 4:57 PM

To: PartX (Ex email)

Subject: Review of Part X of the Trade Practices Act 1974: International Liner Cargo Shipping.

To Whom It May Concern:

SPC Ardmona Operations Limited is a dedicated Australian exporter.

We are concerned with The Productivity Commission's proposal to repeal Part X.

We believe repealing Part X will jeopardise our annual export volumes as follows:

- ❖ Part X has provided effective regulation to achieve the objective of a competitive quality liner shipping services for exporters. Repealing Part X has the potential to effect current shipping services that is vital to Australia's continued export drive.
- Discussion agreements do not promote healthy competition in the market place.
- Part X provides certainty for exporters.
- Repealing Part X has the potential to affect export strategies in the short, medium & long term.
- Promotes dominance by major shipping lines/conferences to the detriment of Australia's exporters.

In closing, it is our recommendation that Part X be retained for the benefit of Australia's export community and the Australian economy.

Yours truly, Tony Hajro

International Shipping Manager SPC Ardmona Operations Limited Andrew Fairley Avenue Shepparton, 3630, Victoria AUSTRALIA