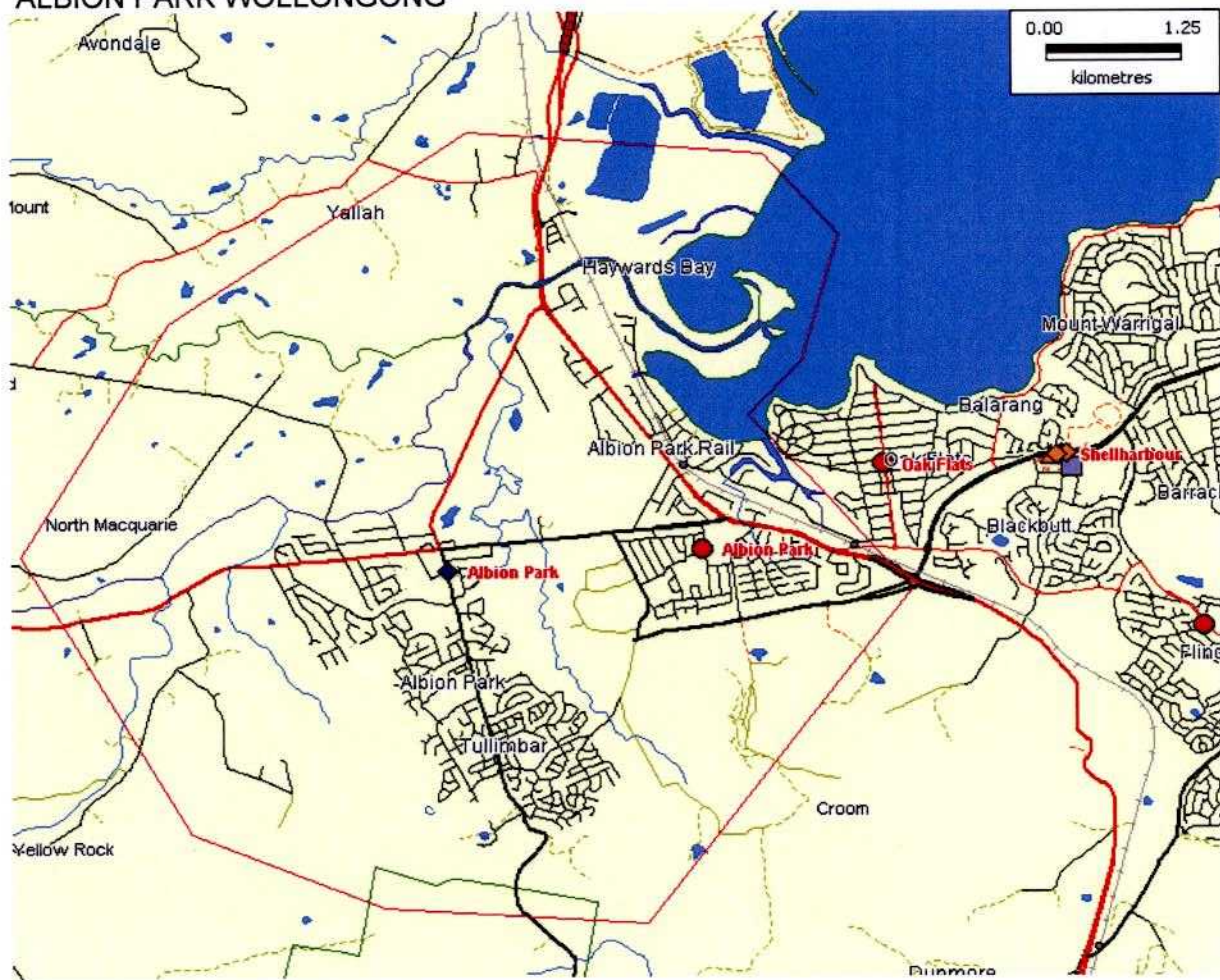


ALBION PARK WOLLONGONG



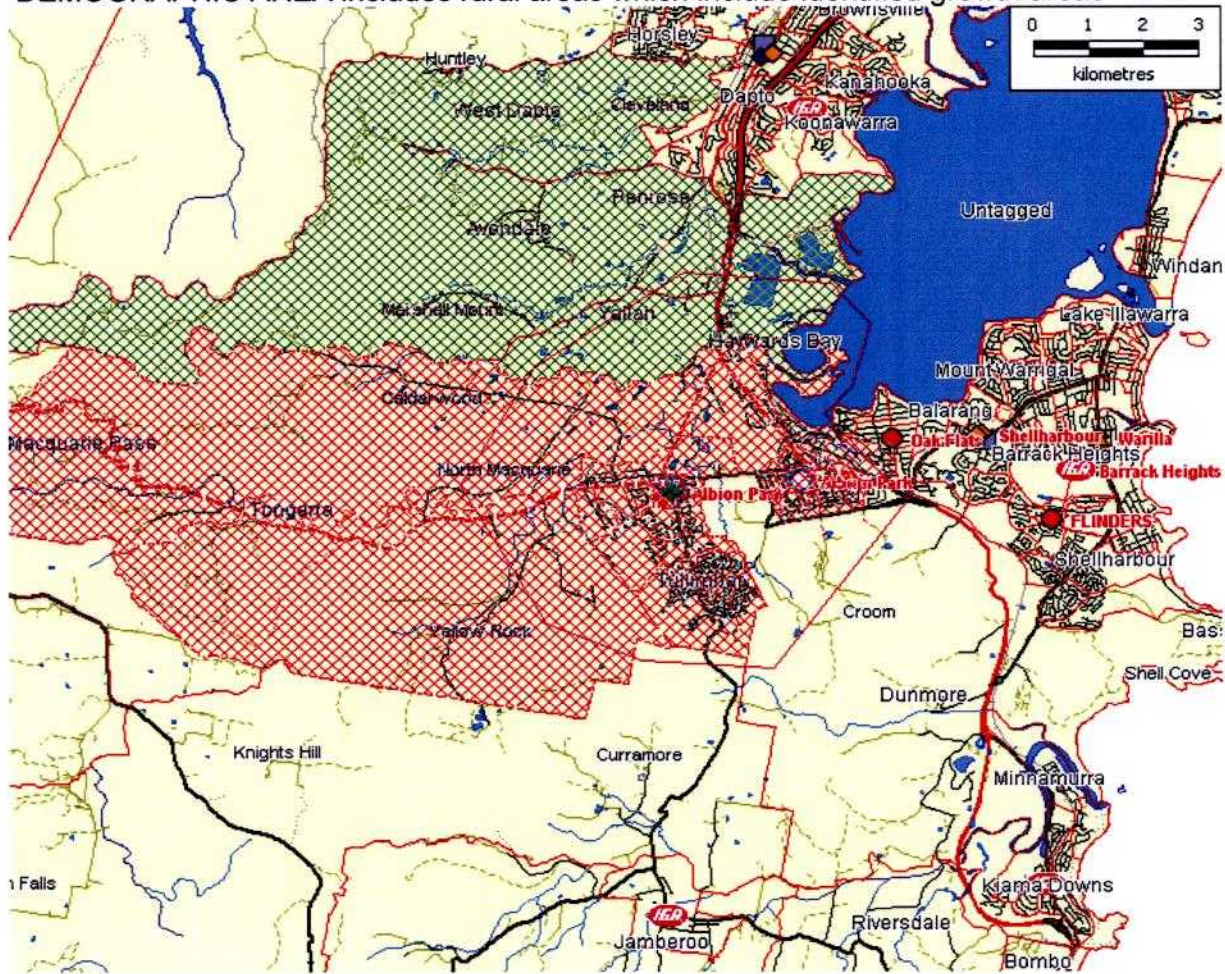
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Shellharbour	WW/Safeway	4370	22.4%
Albion Park	WW/Safeway	3200	16.4%
Shellharbour	Bi-Lo	2752	14.1%
Barrack Heights	Coles	3000	15.4%
Shellharbour	Coles	4500	23.1%
BLACKBUTT	ALDI	1400	7.2%
Albion Park	W/Mart	300	1.5%
SUMMARY		0	
	Woolworths	7,570	39%
	Coles	10,252	53%
	ALDI	1,400	7%
	Franklins	0	0%
	IGA	0	0%
	Other	300	2%
	TOTAL	19,522	100%

SHOPPING OPTIONS/ STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Store Area	Retail Sale	TO / sqm / yr
Shellharbour	WW/Safeway		1201 New Lake Entrance R	2529	4370	3059	900,000	10,709.40
BLACKBUTT	ALDI		1292 5 Holm Pl	2529	1400	980	220,000	8,171.40
Shellharbour	Bi-Lo		1674 Lake Entrance Rd	2529	2752	1926	440,000	8,314.00
Barrack Heights	Coles		2225 Shellharbour Square E	2528	3000	2100	525,000	9,100.00
Albion Park	WW/Safeway		1056 Terry St & Russell S	2527	3200	2650	750,000	12,187.50
Albion Park	W/Mart		3264 12 Ash Av	2527	300	240	28,000	4,853.30
Shellharbour	Coles		3632 Lake Entrance Rd	2529	4500	3500	500,000	5,777.80

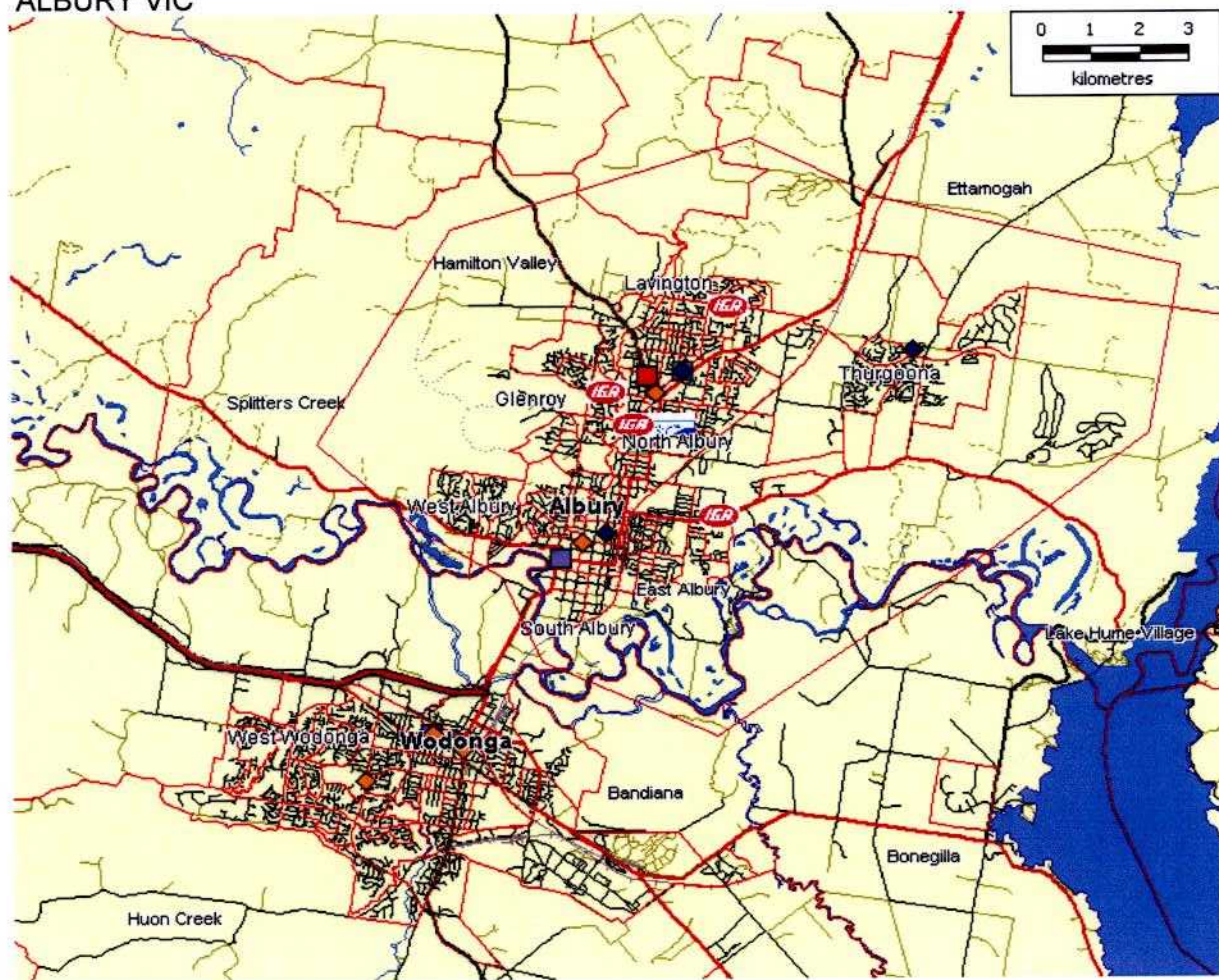
DEMOGRAPHIC AREA includes rural areas which include identified growth areas



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Nc	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
1193003	1358	400	126.0010163	39	102587.1	9717.73	99532.68	9509.44	94344.02	9155.6
1193004	552	186	2.888888889	1	37913.88	3401.29	36840.29	3332.79	35016.54	3216.41
1193005	853	307	71.06282508	35	67392.07	5955.23	65537.07	5849.35	62385.89	5669.47
1193006	810	292	15.75050441	6	59051.86	5121.97	57439.04	5035.46	54699.26	4888.5
1193007	834	260	0	0	56373.02	5117.53	54771.59	5013.79	52051.17	4837.57
1193008	509	160	0	0	38288.34	3630.7	37151.63	3551.8	35220.67	3417.76
1193009	830	281	2.97107438	1	61908.55	5712.94	60108.51	5593.22	57050.72	5389.86
1193010	1104	342	25.25690184	9	86276.51	8534.61	83602.62	8313.75	79060.39	7938.58
1193211	426	163	5.5	2	33070.29	2958.92	32137.94	2901.23	30554.11	2803.24
1193212	1181	365	25.49303621	8	82060.72	7602.54	79678.78	7448.2	75632.47	7186.02
1193204	575	176	0	0	38525.64	3532.2	37418.58	3466.61	35537.95	3355.19
1193206	1662	508	46.02434732	15	121814.7	11564.09	118183.9	11321.14	112016	10908.42
1192911	466	196	0	0	35204.58	2921.44	34290.46	2876.5	32737.61	2800.15
1192912	516	190	11.22692308	5	39949.58	3574.61	38830.47	3499.36	36929.4	3371.53
1193210	546	203	5.52	2	40673.73	3559.28	39562.43	3495.76	37674.61	3387.87
1193209	557	186	2.97311828	1	39400.17	3567.71	38285.88	3498.56	36392.99	3381.1
1193207	335	113	3.009708738	1	23096.02	2022.43	22458.69	1987.74	21376.03	1928.83
1193202	566	191	0	0	43710	4078.96	42433.78	3997.37	40265.81	3858.77
1192901	634	222	5.813186813	2	45793.92	4011.55	44533.8	3941.53	42393.18	3822.58
1192905	435	165	2.731707317	1	34344.52	3031.79	33396.54	2976.81	31786.15	2883.42
1193201	469	148	3.070422535	1	31727.71	2848.01	30842.53	2796.61	29338.85	2709.29
1193205	712	236	0	0	47992.55	4234.4	46665.59	4152.66	44411.42	4013.81
1193213	541	188	0	0	35555.02	2989.73	34614.65	2944.32	33017.21	2867.19
1193208	591	183	0	0	40952.09	3776.45	39774.57	3704.17	37774.27	3581.38
1193214	1143	308	176.958042	50	88408.22	8685.59	85680.87	8474.65	81047.81	8116.33
1193215	897	252	78.88317158	26	68229.2	6762.79	66102.58	6588.15	62490.02	6291.49
1193001	247	66	0	0	16051.77	1587.01	15554.67	1544.71	14710.24	1472.85
1193002	267	79	31.13924051	10	19811.29	1921.35	19199.57	1870.88	18160.41	1785.14
1192908	700	280	5.226415094	2	54649.97	4706.48	53161.16	4620.37	50632.05	4474.08
1192405	515	181	430.2366864	154	77656.59	7670.53	75245.96	7462.73	71150.93	7109.72
	20831	6827	1077.737217	371	1568470					

ALBURY VIC



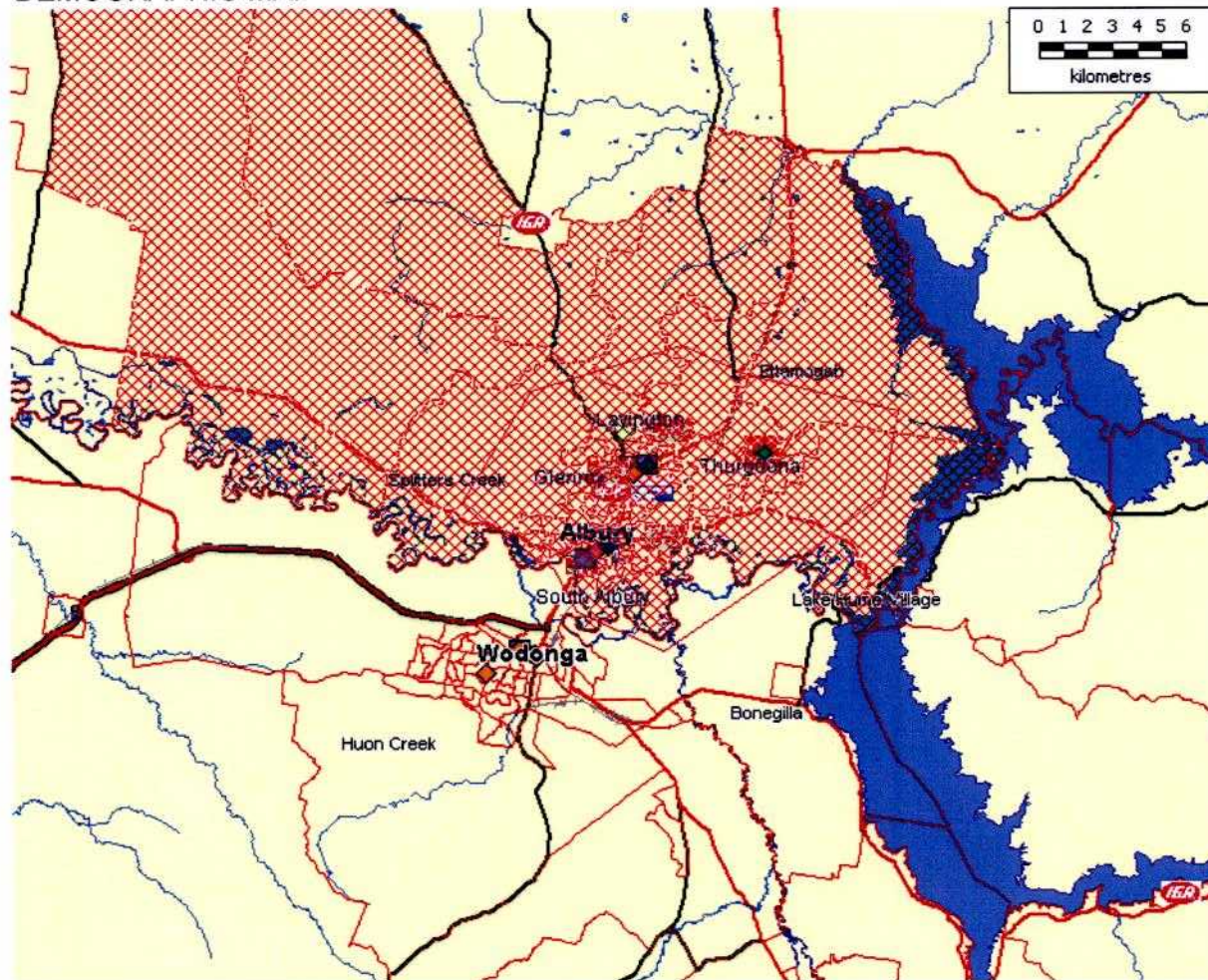
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
THURGOONA	WW/Safeway	3200	11.0%
Lavington	WW/Safeway	4500	15.5%
Albury	WW/Safeway	2945	10.2%
Albury	Coles	4500	15.5%
Lavington	Coles	4500	15.5%
Lavington	ALDI	1000	3.5%
ALBURY	ALDI	1500	5.2%
Jindera	IGA	1250	4.3%
SPRINGDALE HEIGHTS	IGA	1150	4.0%
East Albury	IGA	1516	5.2%
North Albury	IGA	810	2.8%
North Albury	IGA X	500	1.7%
LAVINGTON	Foodworks	1591	5.5%
SUMMARY		0	
	Woolworths	10,645	37%
	Coles	9,000	31%
	ALDI	2,500	9%
	Franklins	0	0%
	IGA	5,226	18%
	Other	1,591	5%
	TOTAL	28,962	100%

SHOPPING OPTIONS/STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Store Area	Retail Sales	TO / sqm / yr
Jindera	IGA	3,207	Urana Rd & Creek R	2642	1250	900	80,000	3,328.00
North Albury	IGA X	4,007	997 Mate St	2640	500	450	40,000	4,160.00
SPRINGDALE HEIGHTS	IGA	4,241	Kaitlers Rd & Cardo	2640	1150	900	99,804	4,512.90
LAVINGTON	Foodworks	4,510	359 Urana Rd	2641	1591	1000	140,000	4,575.70
THURGOONA	WW/Safeway	5,434	Butter Ave & Leahy A	2640	3200	2600	550,000	8,937.50
Lavington	ALDI	1,649	Griffith Rd & Bevan S	2641	1000	900	210,322	10,936.70
ALBURY	ALDI	6,293	1 Young St (Hume Hwy)		1500	1100	150,000	5,200.00
Albury	Coles	137	487 Kiewa St	2640	4500	3200	560,000	6,471.10
Lavington	Coles	204	Griffith Rd & Urana F	2641	4500	3150	675,000	7,800.00
Lavington	WW/Safeway	660	Griffith Rd & Bevan S	2641	4500	3150	725,000	8,377.80
Albury	WW/Safeway	825	David St & Swift St	2640	2945	2400	750,000	13,242.80
East Albury	IGA	2,540	184 Borella Rd	2640	1516	1120	280,000	9,604.20
North Albury	IGA	3,166	545 Union Rd	2640	810	680	80,000	5,135.80

DEMOGRAPHIC MAP



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Nc	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
1160504	394	148	41.31355932	15	32355.92	2752.68	31498.7	2712.76	30042.52	2644.94
1160413	666	201	118.7313433	37	56680.4	5547.81	54936.08	5410.28	51972.94	5176.65
1160506	527	234	14.54901961	6	42914.4	3558.42	41,786	3,493.48	39868.62	3383.16
1160606	422	174	0	0	31462.62	2544.13	30665.1	2515.48	29310.31	2466.81
1160605	417	174	17.65441176	7	34805.97	2919.44	33890.63	2878.45	32335.71	2808.82
1160505	612	263	5.302857143	2	47700	3925.87	46463.22	3868.13	44362.26	3770.03
1160507	616	253	6.345598846	3	48310.49	4101.13	47032.42	4035.78	44861.31	3924.76
1160509	167	44	16.70454545	5	10562.8	1017.72	10237.26	989.67	9684.25	942.02
1160510	245	121	10	4	20834.57	1631.5	20317.73	1607.55	19439.77	1566.86
1160601	106	31	624.1935484	258	45989.93	4434.07	44570.87	4302.71	42160.26	4079.58
1160602	639	229	11.41361257	4	47254.09	4111.21	45982.74	4051.58	43823.06	3950.28
1160603	826	322	30.87817259	11	69705.33	6215.19	67766.03	6102.66	64471.68	5911.51
1160604	656	258	3.282051282	2	53199.66	4675.12	51733.91	4593.23	49244	4454.13
1160708	375	179	0	0	31444.59	2529.51	30642.97	2491.74	29281.21	2427.58
1160609	564	198	90.34343434	32	54327.53	5080.64	52734.97	4983.79	50029.64	4819.26
1160607	633	239	11.84275266	5	48889.67	4226.33	47565.28	4162.75	45315.47	4054.75
1160608	450	172	10.63565891	4	30776.5	2474.19	29996.63	2436.09	28671.84	2371.36
1160610	432	190	2.544642857	1	35105.21	2937.64	34192.76	2890.98	32642.73	2811.72
1160611	552	211	2.860294118	1	42474.81	3690.91	41313.82	3630.14	39341.59	3526.91
1160701	395	230	3.104761905	2	36797.47	2843.07	35879.1	2799.82	34319.02	2726.34
1160408	511	149	56.77852349	18	41450.53	4152.37	40139.99	4033.85	37913.71	3832.51
1160411	563	155	88.06451613	26	46538.18	4795.72	45031.76	4654.83	42472.73	4415.5
1160709	649	240	32.93478261	12	46567.64	3846.88	45352.49	3791.6	43288.26	3697.7
1160706	973	334	85.23364486	30	77136.86	6891.17	74985.6	6774.47	71331.16	6576.23
1160707	963	300	60.94915254	20	76263.91	7289.89	73977.05	7133.35	70092.26	6867.43
1160710	1454	470	140.2894168	47	113805.3	10344.84	110563.57	10168.49	105056.8	9868.92
1161104	554	157	43.30519481	13	43655.2	4499.3	42240.17	4368.6	39836.4	4146.56
1161007	588	253	2.633333333	1	46384	3855.02	45171.18	3793.5	43110.92	3689
1160705	794	284	57.7195572	22	62292.8	5533.53	60570.12	5429.56	57643.75	5252.93
1160702	632	300	23.14285714	12	53628.5	4434.09	52204.76	4349.36	49786.18	4205.43
1160704	515	192	0	0	38562.66	3368.51	37506.55	3311.91	35712.49	3215.76
1161013	835	342	152.6016837	67	80162.14	7206.57	77882.54	7043.65	74010.09	6766.89
1161012	687	221	93.90196078	32	62665.84	6230.18	60708.19	6066.67	57382.64	5788.9
1161106	507	196	5.081973983	3	43809.71	4084.11	42516.73	3991.8	40320.29	3834.99
1161107	654	262	23.5515873	11	50533.22	4250.27	49199.64	4180.13	46934.23	4060.99
1161105	601	253	14.94542773	7	53993.26	4898.07	52453.15	4794.82	49836.91	4619.43
1161112	295	133	2.405063291	1	26746.72	2342.5	26013.22	2299.84	24767.19	2227.38
1161108	398	169	11.79166667	5	35092.15	3121.06	34104.91	3060.02	32427.85	2956.31
1161109	455	174	8.31496063	3	38410.84	3488.05	37326.58	3424.83	35484.72	3317.44
1161113	601	228	20.99447514	8	54237.13	5187.95	52616.78	5067.7	49864.22	4863.44
1161005	489	193	2.296089385	1	37058.4	3151.76	36071.09	3098.81	34393.9	3008.87
1161008	514	208	4.733668342	2	38667.61	3207.9	37654.91	3155.46	35934.6	3066.38
1161009	410	177	9.499538462	6	32658.66	2774.37	31778.96	2719.99	30284.57	2627.6

1161010	490	197	6.680851064	3	39615.18	3480.58	38519.57	3416.93	36658.42	3308.82
1161006	571	213	2.544502618	1	38700.79	3124.93	37725.12	3088.08	36067.72	3025.49
1160703	546	180	2.751412429	1	38836.73	3571.88	37718.75	3499.69	35819.58	3377.07
1160711	900	285	64.86346863	22	69469.76	6453.14	67445.25	6330.68	64006.13	6122.64
1161110	415	170	12.41153846	6	34467.47	2994.91	33515.93	2945.14	31899.51	2860.61
1161111	323	168	0	0	29694.57	2393.13	28945.72	2357.96	27673.6	2298.22
1160501	437	199	9.228070175	4	35302.66	2839.86	34399.47	2796.24	32865.19	2722.13
1160502	776	241	49.7167382	16	62738.49	5984.34	60857.2	5860.1	57661.38	5649.06
1160503	406	184	2.486238532	1	33959.27	2857.73	33060.04	2810.66	31532.49	2730.71
1160508	446	160	0	0	34693.34	3219.22	33685.6	3150	31973.71	3032.41
1160809	492	159	77.66666667	26	44555.63	4429.66	43158.18	4308.49	40784.26	4102.66
1160804	523	223	17.95238095	7	47114.16	4243.2	45781.83	4155.36	43518.55	4006.15
1160806	1127	368	54.34069401	18	90670.6	8858.62	87888.44	8631.92	83162.28	8246.8
1160807	824	311	55.26436782	24	70599.46	6482	68547.66	6336.13	65062.18	6088.34
1160808	463	183	13.55782313	7	39514.34	3527.27	38409.55	3461	36532.8	3348.43
1160811	783	257	62.04196933	22	46498.04	3791.94	45279.03	3719.95	43208.25	3597.66
1160905	499	223	27.62589928	12	48539.12	4358.12	47174.96	4266.72	44857.61	4111.46
1160909	407	160	5.920792079	2	35057.13	3284.36	34016.52	3207.45	32248.8	3076.79
1161101	388	141	12.35714286	4	30816.58	2843.26	29924.92	2782.15	28410.21	2678.33
1161103	366	170	7.090909091	3	32789.28	2812.04	31905.23	2760.53	30403.45	2673.05
1160805	540	211	21.56107226	9	44876.34	4022.2	43603.25	3938.39	41440.61	3796.01
1160810	391	164	2.731958763	1	32392.37	2741.87	31533.34	2702.76	30074.07	2636.34
1160813	902	307	17.45833333	6	69528.56	6481.54	67500.64	6343.82	64055.73	6109.87
1160910	489	182	24.3537415	10	43614.58	4195.4	42293.11	4091.71	40048.27	3915.58
1160906	106	39	0	0	6788.6	559.94	6607.83	550.33	6300.75	534.01
1160904	348	188	8.424945194	5	36395.98	3200.39	35370.15	3126.69	33627.53	3001.5
1160903	291	118	12.17391304	5	28744	2731.88	27887.45	2665.53	26432.4	2552.83
1160901	377	143	38.84892086	15	38686.44	3850.42	37468.47	3742.43	35399.47	3558.99
1160902	468	183	17.94285714	8	44894.45	4379.39	43527.51	4262.78	41205.43	4064.7
1160907	358	177	17.1065944	9	32377.49	2701.41	31512.45	2650.99	30042.97	2565.34
1160908	322	125	18.36363636	7	29080.36	2769.66	28202.12	2698.39	26710.22	2577.32
1160911	467	131	26.99916388	12	29515.51	2748.99	28646.31	2682.37	27169.75	2569.22
1160912	367	141	5.345454545	2	27684.86	2405.99	26920.98	2358.52	25623.34	2277.87
1161001	405	151	21.39534884	8	33477.51	3100.23	32505.48	3031.33	30854.26	2914.28
1161102	526	251	28.35379248	13	49672.59	4293.07	48301.83	4205.52	45973.28	4056.8
1161011	413	154	12.20588235	5	29597.08	2460.87	28829.03	2426.4	27524.31	2367.85
1160801	406	153	0	0	30309.41	2682.81	29467	2625.47	28035.96	2528.07
1160802	658	273	7.604651163	3	47910.2	3868.63	46678.86	3809.53	44587.13	3709.14
1160803	717	258	18.86026201	7	55057.22	4944.6	53507.25	4845.12	50874.26	4676.12
1161002	390	136	13.72881356	5	31148.77	2827.56	30258.34	2774.06	28745.74	2683.16
1161003	633	255	12.67759563	5	50972.8	4399.02	49588.56	4322.69	47237.1	4193.02
1161004	349	156	12.63425513	6	30047.12	2533.01	29258.84	2490.08	27919.76	2417.16
1160812	830	255	136.1952191	43	71198.84	6826.55	69059.76	6678.07	65426	6425.84
1160403	395	143	5.272727273	2	31015.35	2889.57	30105.07	2822.56	28558.75	2708.72

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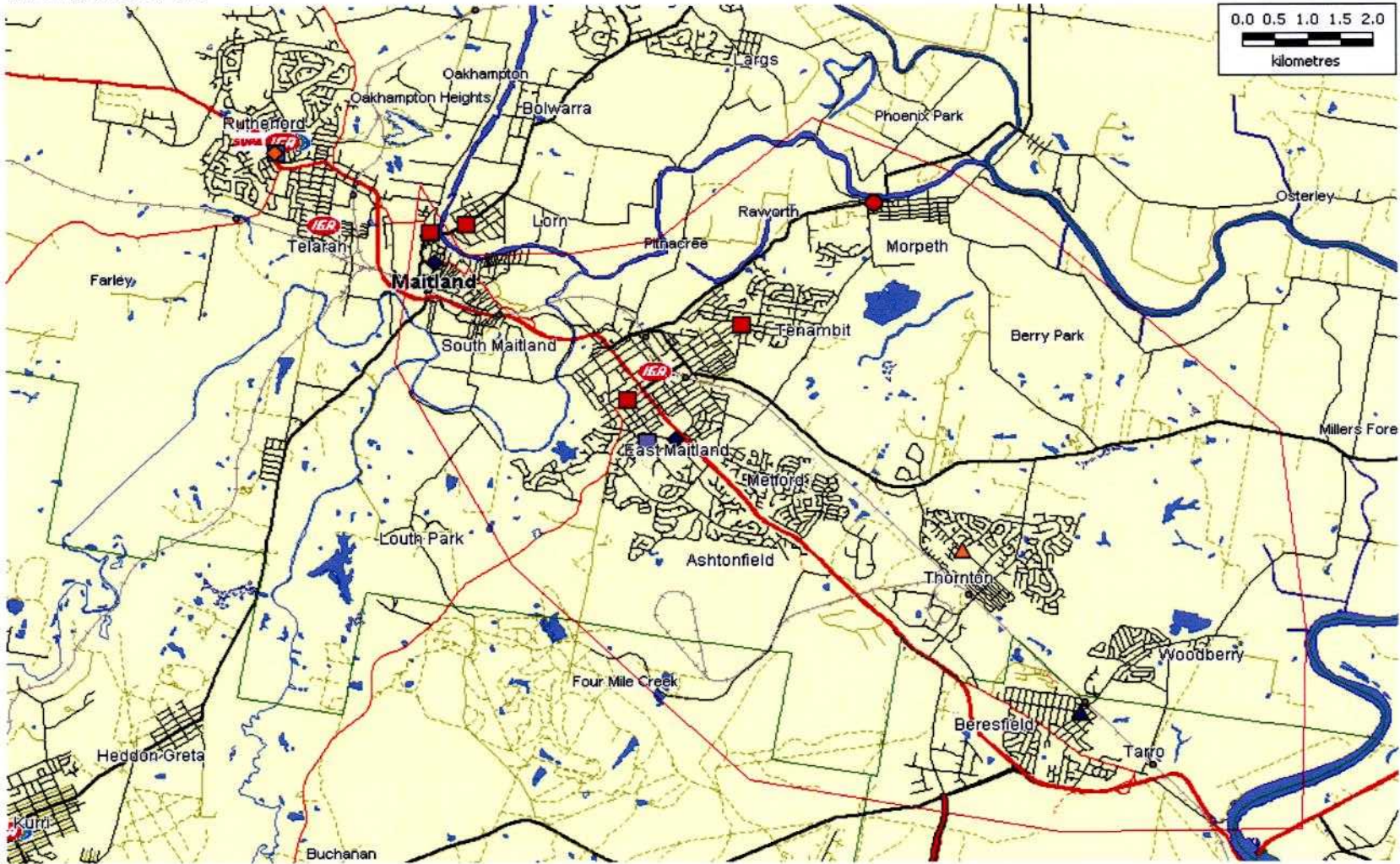
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This map illustrates the Maitland region, highlighting the Maitland River and its tributaries. Key locations marked include Maitland, South Maitland, East Maitland, and various surrounding towns like Morpeth, Beresfield, and Thornton. The map also shows major roads and a scale bar indicating distances up to 2.0 kilometres.



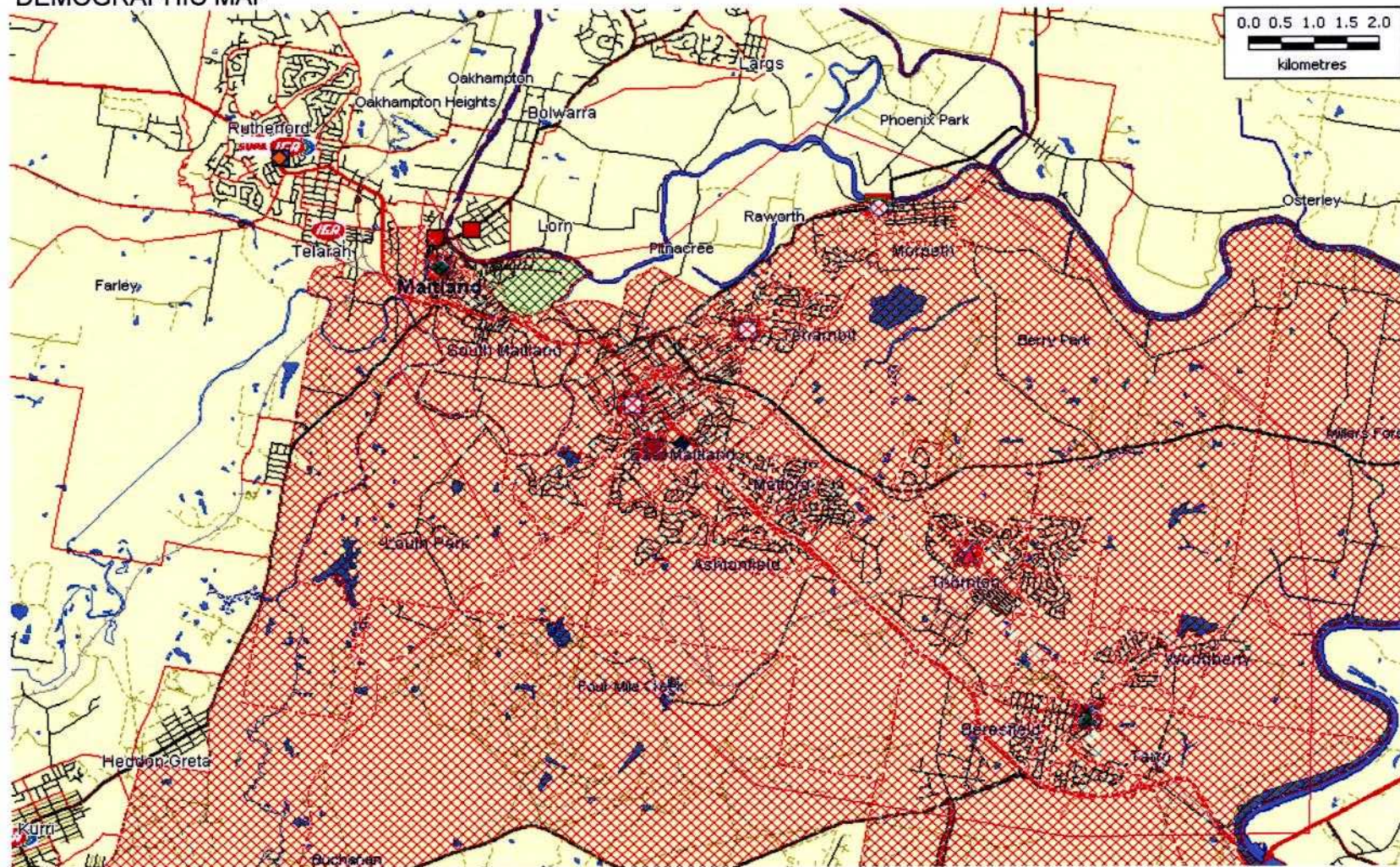
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Beresfield	Food 4 Less	1571	7.2%
East Maitland	VW/Safeway	4871	22.3%
Maitland	VW/Safeway	3374	15.4%
Thornton	Bi-Lo	1488	6.8%
East Maitland	Coles	3702	16.9%
East Maitland	ALDI	1500	6.9%
MORPETH	FG	200	0.9%
EAST MAITLAND	IGA	400	1.8%
MAITLAND	Foodworks	4437	20.3%
East Maitland	Foodworks	150	0.7%
Tenambit	Foodworks	180	0.8%
SUMMARY			
	Woolworths	9,816	45%
	Coles	5,190	24%
	ALDI	1,500	7%
	Franklins	0	0%
	IGA	600	3%
	Other	4,767	22%
	TOTAL	21,873	100%

SHOPPING OPTIONS/ STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Store Area	Retail Sale	TO / sqm / yr
Thornton	Bi-Lo		1686 Taylor Av & Thomas	2322	1488	1000	270,000	9,435.50
MAITLAND	Foodworks		6617 405 High St	2320	4437	2500	220,000	2,578.30
East Maitland	Coles		2176 1 Molly Morgan Dr	2323	3702	2591	320,000	4,494.90
EAST MAITLAND	IGA		2359 93 Lawes St	2323	400	280	85,000	11,050.00
Beresfield	Food 4 Less		1035 Lawson St & Newton	2322	1571	1100	263,903	8,735.20
East Maitland	VW/Safeway		1124 1 Molly Morgan Dr	2323	4871	4200	1,339,074	14,295.20
Maitland	VW/Safeway		1147 Ken Tubman Dr & Cl	2320	3374	2500	450,000	6,935.40
MORPETH	FG		4915 165 Swan St	2321	200	150	23,000	5,980.00
East Maitland	Foodworks		3833 175 High Street	2323	150	120	22,000	7,626.70
East Maitland	ALDI		3955 Garnett Rd & Greenf	2323	1500	1200	250,000	8,666.70
Tenambit	Foodworks		3206 45 Maize St	2323	180	140	20,000	5,777.80

DEMOGRAPHIC MAP

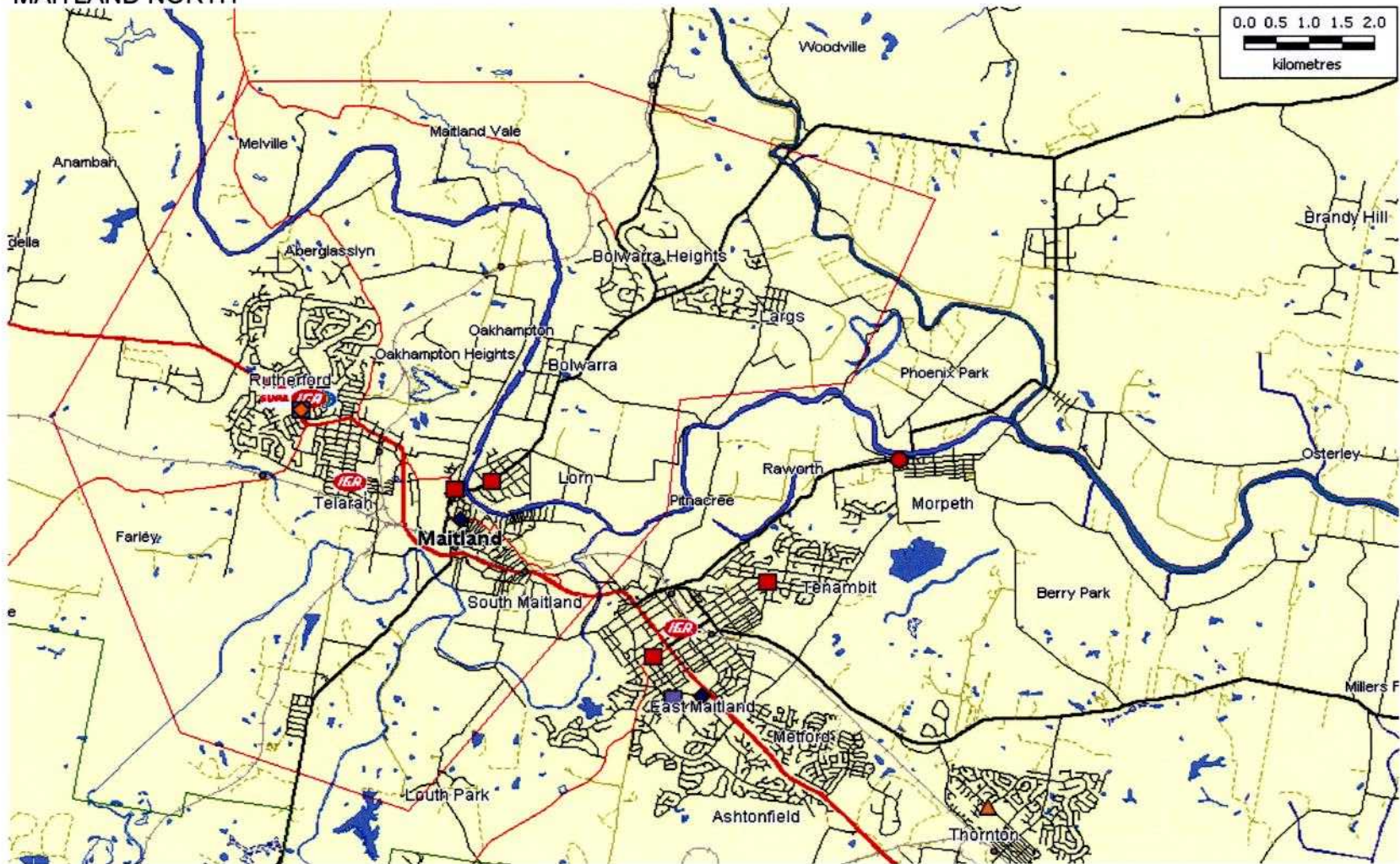


DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Nc	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
1110608	526	155	39.92592593	22	32449.87	2950.47	31519.14	2880.38	29938.07	2761.33
1110802	1211	394	268.7829417	93	106799.8	9964.76	103667.8	9739.41	98347.26	9356.59
1110405	354	104	220.3372169	71	38133.99	3545.86	37024.85	3470.82	35140.71	3343.33
1110709	354	150	15.28947368	7	27019.64	2226.75	26317.55	2188.76	25124.9	2124.23
1110704	405	151	0	0	28815.56	2458.72	28043.77	2419.17	26732.7	2351.98
1110707	579	243	0	0	42184.23	3478.26	41078.54	3421.86	39200.26	3326.05
1110708	221	95	2.192307692	1	17869.8	1525.09	17386.86	1495.08	16566.47	1444.11
1110901	957	267	173.247191	51	81265.82	8295.67	78649.64	8060.15	74205.42	7660.05
1111806	1197	351	56.76353276	17	96556.04	9936.42	93431.19	9645.64	88122.86	9151.67
1111807	395	162	2.5	1	33517.18	2980.38	32577.3	2923.08	30980.7	2825.73
1111809	444	211	4.87804878	4	40189.82	3415.14	39104.34	3355.09	37260.4	3253.08
1111810	685	253	0	0	53748.2	4889.19	52215.96	4787.14	49613.07	4613.79
1111808	642	274	18.80331061	10	53150.54	4623.75	51689	4531.12	49206.24	4373.77
1111801	457	218	5.38989899	3	42777.27	3729.13	41601.96	3655.79	39605.41	3531.19
1110805	402	166	0	0	33669.58	3018.32	32720.29	2952.8	31107.69	2841.51
1110806	761	280	5.386792453	2	55386.84	4909.28	53820.76	4811.05	51160.39	4644.19
1111804	207	84	2.368421053	1	17973.91	1665.83	17446.54	1627.85	16550.69	1563.31
1111811	946	327	30.3088685	11	77975.21	7530.85	75600.92	7341.82	71567.61	7020.7
1110910	1727	487	308.7391304	99	146005.7	14726.36	141366.7	14318.88	133486.3	13626.68
1110810	595	223	2.586046512	1	46578.33	4159.8	45270.16	4079.16	43047.92	3942.17
1110808	362	156	8.104761905	5	30110.57	2558.4	29292.31	2512	27902.31	2433.18
1110803	575	204	33.47668394	13	45680.73	4125.65	44386.49	4045.89	42187.92	3910.4
1110804	619	208	13.49078727	7	39572.57	3370.06	38499.09	3307.36	36675.52	3200.85
1110807	579	244	21.97619048	13	48395.82	4212.27	47072.8	4128.96	44825.33	3987.44
1110811	846	306	82.99103203	32	75626.67	7133.62	73389.99	6962.57	69590.46	6672.01
1110812	516	198	48.51699463	21	47287.4	4401.5	45914.23	4298.85	43581.56	4124.47
1110813	391	175	2.267241379	1	35232.82	3126.17	34244.74	3063.91	32566.24	2958.16
1111805	301	165	3.095238095	2	29125.65	2315.53	28385.72	2281.53	27128.77	2223.78
1111803	459	180	11	5	38063.56	3496.97	36961.31	3414.62	35088.89	3274.73
1110903	1232	455	12.98153266	5	95041.59	8725.67	92279.32	8518.79	87586.93	8167.35
1110904	694	299	31.07504169	18	53264.68	4208.8	51918.86	4149.84	49632.64	4049.68
1110908	541	196	0	0	41601.2	3781.72	40425.45	3703.97	38428.17	3571.9
1110909	894	310	5.597189189	2	69730.19	6601.92	67668.36	6444.17	64165.84	6176.19
1111802	315	153	6.285471698	4	28137.88	2334.2	27399.07	2294.82	26144.01	2227.92
1110906	592	239	0	0	47936.97	4236.81	46600.77	4155.97	44330.91	4018.64
1110907	629	200	0	0	41898.25	3756.07	40733.43	3689.07	38754.72	3575.27
1110911	1303	420	197.0970324	68	110257.2	10183.85	107066.6	9994.47	101646.6	9672.77
1110912	758	291	0	0	57899.69	5005.7	56338.28	4923.56	53685.85	4784.03
1110902	1166	366	121.6881644	45	97309.64	9474.56	94325.43	9235.97	89256.03	8830.66
1110905	700	234	3.086734694	1	40788.36	3297.14	39742.65	3247.57	37966.26	3163.36
1110809	471	185	2.463687151	1	37362.54	3276.81	36321.36	3216.44	34552.67	3113.89
1110801	423	171	4.725925926	2	35280.42	3156.37	34288.62	3092.29	32603.83	2983.43
1111002	931	320	16.93125	6	68585.79	6128.21	66676.82	6013.68	63433.98	5819.11

1111003	667	230	0	0	49910.43	4542.45	48499.73	4457.97	46103.31	4314.47
1100209	380	108	61.39814815	19	35368.18	3727.57	34192.01	3609.47	32193.99	3408.84
1100302	153	64	0	0	11363.64	914.6	11078.03	904.66	10592.87	887.77
1100207	446	175	15.85856803	10	36837.91	3244.46	35814	3184.42	34074.65	3082.42
1100202	900	282	0	0	54623.53	4701.52	53149.36	4619.12	50645.12	4479.14
1100203	619	251	17.38235294	7	50941.53	4443.18	49556.37	4360.3	47203.34	4219.5
1100204	739	302	25.53424658	12	59610.17	5044.22	58026	4961.79	55334.9	4821.77
1100205	415	172	30.35454545	16	34400.22	2914.19	33468.43	2863.23	31885.57	2776.66
1100206	1182	467	29.05970149	11	93926.61	8164.09	91365.02	8012.75	87013.53	7755.65
1100208	379	134	0	0	28318.62	2564.38	27515.35	2513	26150.8	2425.71
1111001	759	248	12.0483871	4	59124.66	5669.55	57334.25	5535.43	54292.82	5307.59
1111015	1333	368	66.39673913	19	99153.51	9937.97	96022.92	9677.23	90704.86	9234.3
1111004	440	150	8.52	3	34276.89	3191.27	33276.99	3119.53	31578.43	2997.67
1111006	683	259	37.57676349	16	54318.29	4713.7	52838.3	4634.79	50324.19	4500.74
1111007	682	231	0	0	38895.05	3089.5	37908.02	3042.32	36231.31	2962.17
1111008	705	241	0	0	45554.54	3864.94	44352.18	3803.78	42309.68	3699.88
1111009	539	186	0	0	38373.56	3383.61	37319.96	3330.73	35530.17	3240.91
1111010	848	283	6.089219331	2	55624.24	4752.85	54133.58	4683.79	51601.33	4566.46
1111011	817	265	0	0	60613.06	5710.53	58821.98	5589.16	55779.4	5382.99
1111012	193	62	0	0	14992.66	1493.57	14521.11	1450.16	13720.08	1376.41
1111013	565	177	0	0	41024.86	3938.04	39790.93	3843.75	37694.8	3683.57
1111014	484	153	0	0	32376.45	2891.11	31471.09	2837.26	29933.11	2745.79
1111016	1479	443	42.69751693	13	112389	10916.1	108960.1	10672.43	103135.2	10258.48
1111005	263	92	14.07608696	5	20871.88	1970.14	20255.99	1924.12	19209.75	1845.95
	44032	15613	2151.342342	782			3350137			

MAITLAND NORTH



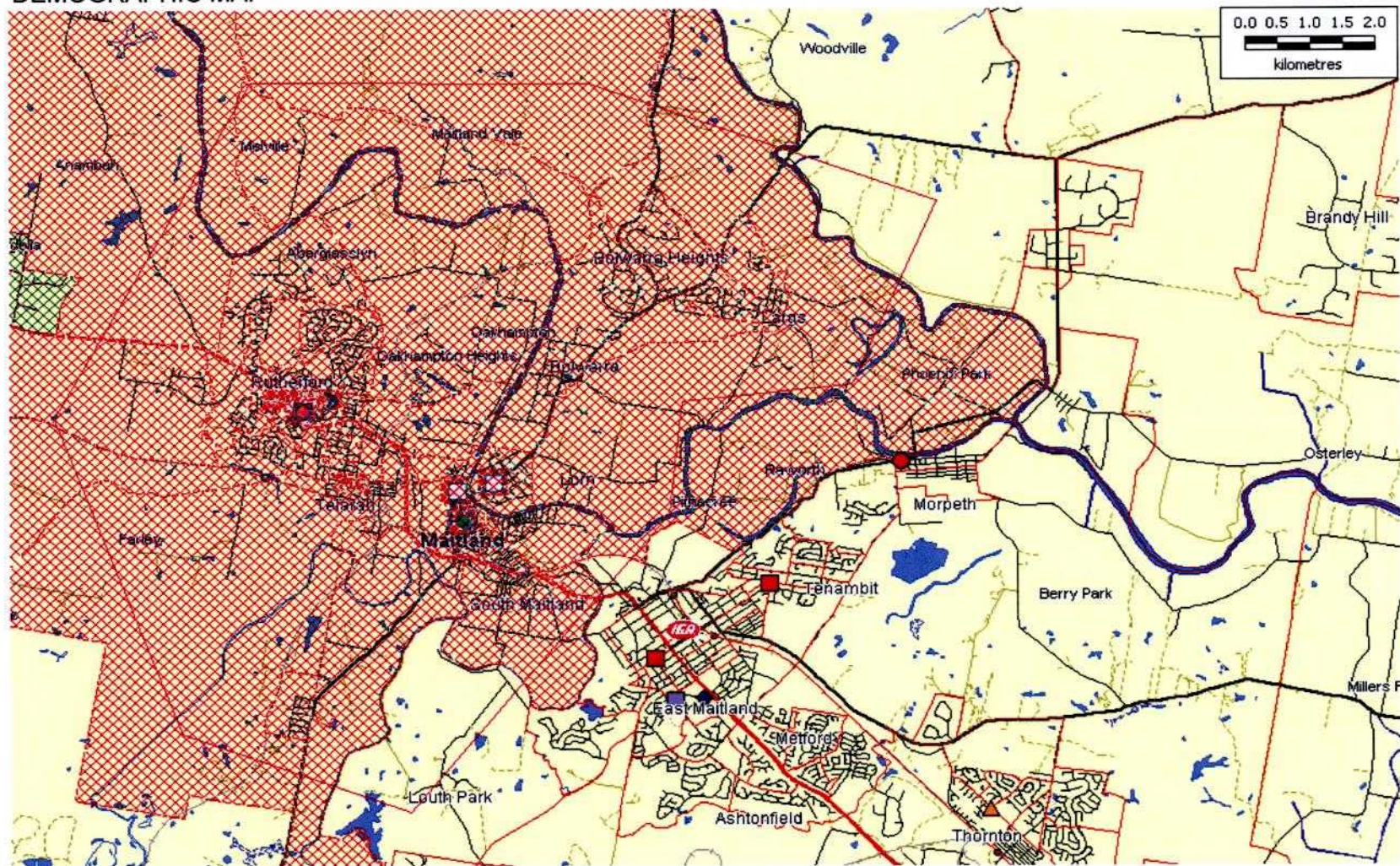
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Maitland	WW/Safeway	3374	16.5%
Rutherford	WW/Safeway	4000	19.6%
RUTHERFORD	Coles	3500	17.1%
Rutherford	ALDI	2000	9.8%
Telarah	IGA	643	3.1%
Rutherford	Supa IGA	2000	9.8%
MAITLAND	Foodworks	4437	21.7%
Lorn	Foodworks	500	2.4%
SUMMARY			
	Woolworths	7,374	36%
	Coles	3,500	17%
	ALDI	2,000	10%
	Franklins	0	0%
	IGA	2,643	13%
	Other	4,937	24%
	TOTAL	20,454	100%

SHOPPING OPTIONS/ STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Store Area	Retail Sales	TO / sqm / M-MainRd	N-New R-F
MAITLAND	Foodworks		6617 405 High St	2320	4437	2500	220,000	2,578.30 L	D
Rutherford	Supa IGA		2461 West Mall Shopping C	2320	2000	1800	210,000	5,460.00 M	D
Telarah	IGA		2481 26 South St	2320	643	450	56,500	4,569.20 L	D
Maitland	WW/Safeway		1147 Ken Tubman Dr && Cl	2320	3374	2500	450,000	6,935.40 M	D
Rutherford	ALDI		4853 Arthur St && Hillview S	2320	2000	1500	300,000	7,800.00 L	N
Rutherford	WW/Safeway		4876 Alexandra Ave && Hill	2320	4000	3300	700,000	9,100.00 L	N
RUTHERFORD	Coles		4975 1 Hillview Street	2320	3500	3000	200,000	2,971.40 L	N
Lorn	Foodworks		3204 28 Belmore Rd	2320	500	400	20,000	2,080.00 M	D

0.0 0.5 1.0 1.5 2.0
kilometres



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Nc	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
1110407	570	186	37.5	13	45961.78	4483.8	44550.19	4363.95	42152.27	4160.35
1110512	1034	329	19.95695364	7	78026.38	7480	75682.03	7298.51	71699.57	6990.21
1110510	1459	452	305.449763	115	130174.6	12714.64	126186.35	12386.48	119411.4	11829.02
1110411	162	50	0	0	11003.12	1021.84	10686.98	998.17	10149.94	957.95
1110502	636	243	31.55855856	15	51171.42	4505.73	49764.18	4422.92	47373.65	4282.26
1110503	341	127	0	0	25329.75	2245.48	24626.73	2203.85	23432.49	2133.13
1110504	692	287	0	0	55237.49	4723.56	53746.62	4639.4	51214	4496.44
1110506	505	174	45.97701149	18	38071.9	3347.74	37020.06	3285.8	35233.25	3180.57
1110507	345	144	0	0	26333.07	2228.32	25628.97	2186.27	24432.9	2114.84
1110509	1136	352	140.5603448	45	89861.16	8460.91	87200.95	8275.44	82681.92	7960.37
1110609	685	243	0	0	45027.12	3726.17	43855.83	3671.83	41866.12	3579.53
1110702	554	213	17.75138122	7	47058.09	4365.56	45676.68	4266.58	43330.02	4098.45
1110701	1255	413	203.157385	69	116827.4	11605.18	113171	11281.73	106959.7	10732.29
1110505	621	277	2.359649123	1	48837.97	4031.39	47537.4	3961.58	45328.05	3842.99
1110408	290	99	130.5	46	32974.58	3192.02	31969.56	3110.84	30262.28	2972.93
1110501	704	263	15.29508197	6	47283.67	3861.27	46048.6	3798.01	43950.52	3690.54
1110511	1408	435	171.691358	55	118681.7	11605.83	115027.22	11320.93	108819.3	10836.95
1110601	592	224	37.05392912	18	46799.93	4076.82	45517.2	4001.89	43338.17	3874.6
1110604	551	239	21.62747036	11	44860.66	3682.19	43703.83	3625.95	41738.69	3530.41
1110605	357	132	2.457364341	1	24909.13	2126.77	24235.25	2090.92	23090.5	2030.03
1110606	431	176	4.855421687	2	32220.4	2680.35	31373.11	2633.13	29933.78	2552.9
1110607	808	319	9.783606557	4	63773.65	5501.8	62046	5409.98	59111.17	5253.98
1110608	526	155	39.92592593	22	32449.87	2950.47	31519.14	2880.38	29938.07	2761.33
1110705	623	198	176.32	58	57904.74	5361.8	56221.96	5249.66	53363.35	5059.17
1110706	418	149	5.517241379	2	32179.57	2927.38	31258	2871.45	29692.49	2776.44
1110710	1001	334	187.9480122	67	94600.31	9198.15	91720.32	8968.38	86827.97	8578.05
1110711	529	185	8.335135135	3	44668.52	4479.25	43261.29	4350.51	40870.76	4131.81
1110404	515	164	26.2804878	10	37924.3	3606.42	36788.93	3515.07	34860.23	3359.89
1110603	291	120	6.111111111	5	23139.59	1965.15	22517.19	1933.03	21459.89	1878.46
1110401	610	272	2.231617647	1	49747.44	4136.15	48432.65	4062.11	46199.17	3936.34
1110403	476	163	5.582822086	2	38066.08	3632.49	36934.98	3548.15	35013.53	3404.88
1110405	354	104	220.3372169	71	38133.99	3545.86	37024.85	3470.82	35140.71	3343.33
1110508	950	314	302.2056477	83	88643.08	8051.22	86129.77	7893.71	81860.31	7626.14
1110709	354	150	15.28947368	7	27019.64	2226.75	26317.55	2188.76	25124.9	2124.23
1110602	321	130	4.727272727	2	23281.89	1966.21	22664.39	1932.56	21615.4	1875.38
1110703	744	266	10.59541985	4	58754.43	5641.5	56975.37	5494.35	53953.22	5244.37
1110704	405	151	0	0	28815.56	2458.72	28043.77	2419.17	26732.7	2351.98
1110707	579	243	0	0	42184.23	3478.26	41078.54	3421.86	39200.26	3326.05
1110708	221	95	2.192307692	1	17869.8	1525.09	17386.86	1495.08	16566.47	1444.11
1110409	193	59	70.33898305	25	17222.42	1610.41	16716.3	1572.73	15856.54	1508.71
1110406	485	143	23.45	7	36525.73	3701.71	35360.85	3594.31	33382	3411.87

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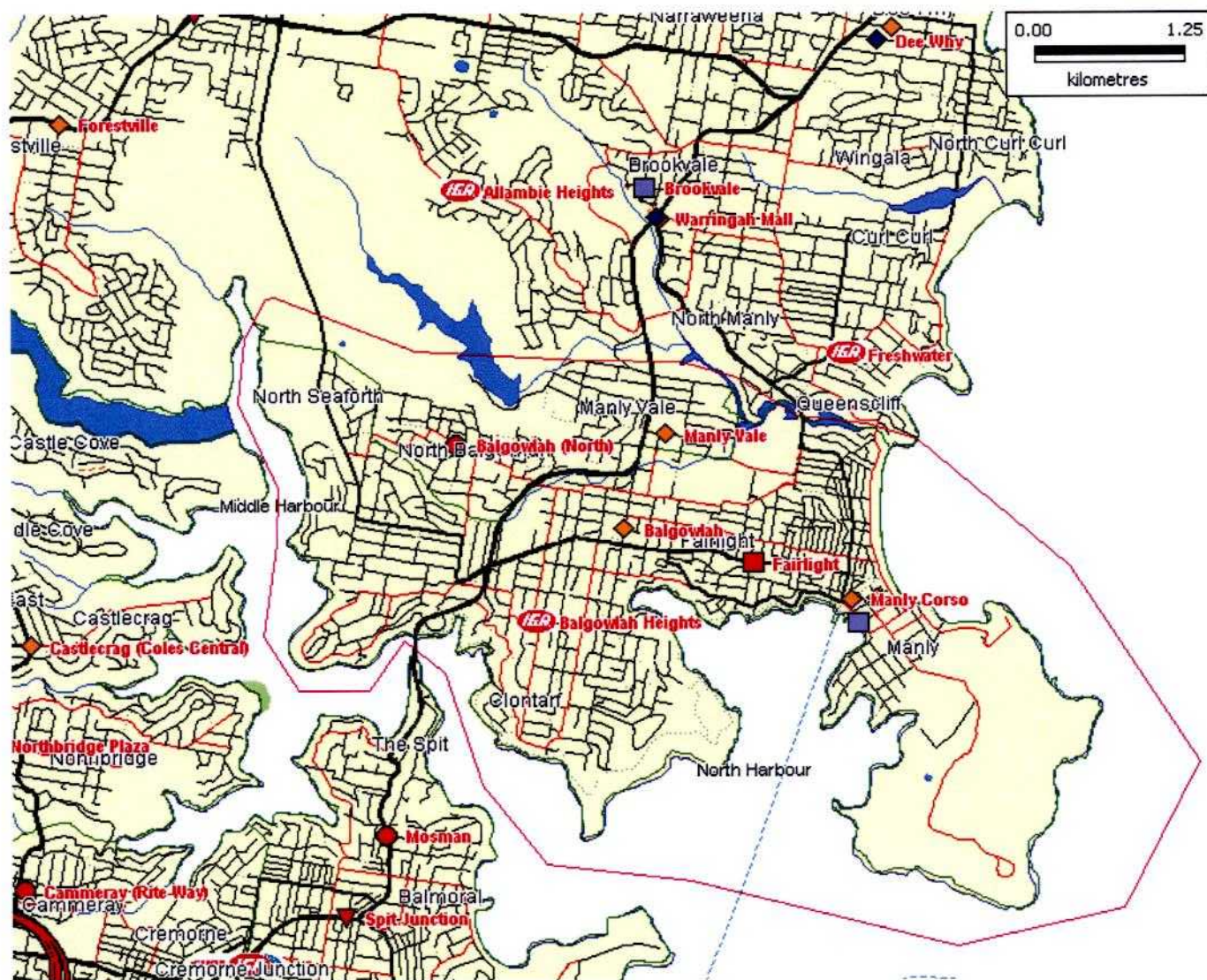
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MANLY REGION AREA MARKED IN PINK



MARKET SHARE ANALYSIS

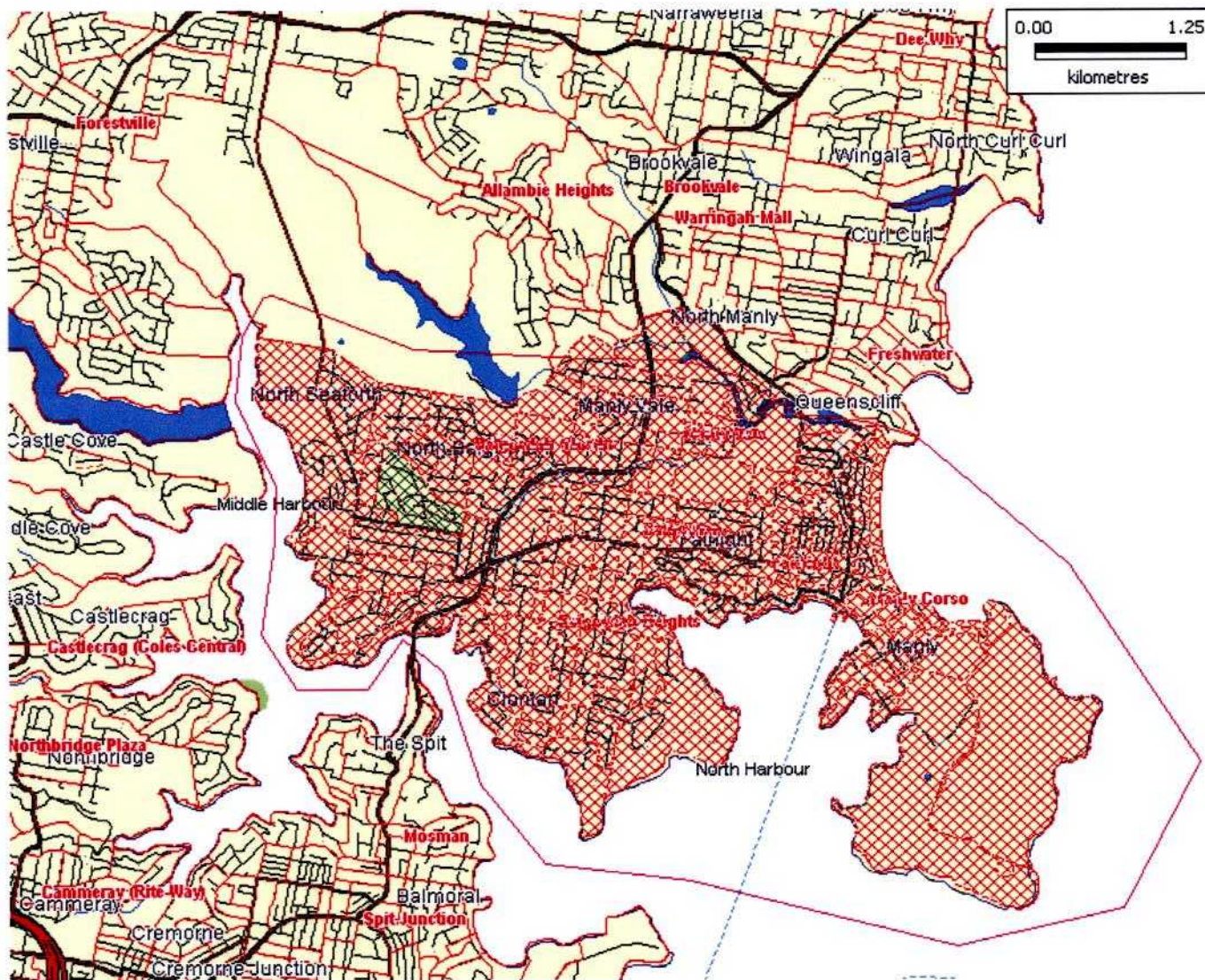
Location	Store Type	Store Area sq m	Mkt Share %
Brookvale	WW/Safeway	5148	21.6%
Manly	Coles	1285	5.4%
Brookvale	Coles	4193	17.6%
Manly Vale	Coles	1571	6.6%
Manly	Coles	3142	13.2%
Balgowlah	Coles	5000	21.0%
Brookvale	ALDI	1714	7.2%
Manly	ALDI	800	3.4%
Balgowlah	IGA	408	1.7%
Fairlight	IGAD Other	380	1.6%
NORTH BALGOWLAH	W/Mart	180	0.8%
SUMMARY		0	
	Woolworths	5,148	22%
	Coles	15,191	64%
	ALDI	2,514	11%
	Franklins	0	0%
	IGA	408	2%
	Other	560	2%
	TOTAL	23,821	100%

NOTE 3,142 SQM COLES STORE AT MANLY IS CURRENTLY CLOSED BECAUSE UNDER REDEVELOPMENT

SHOPPING OPTIONS/STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area Total	Store Area Retail	Sale TO / sqm / yr
Manly	Coles		2198 21 Wentworth St	2095	1285	900	410,000 16,591.40
Brookvale	Coles		2250 Pittwater Rd && Cond	2100	4193	2200	700,000 8,681.10
Manly Vale	Coles		2199 12 Koorala St	2093	1571	1800	525,000 17,377.50
Manly	Coles		2197 8 The Corso	2095	3142	2200	360,000 5,958.00
Balgowlah	IGA		3133 113 Beatrice St	2093	408	350	65,000 8,284.30
Brookvale	WW/Safeway		1226 Pittwater Rd && Cond	2100	5148	3000	1,300,000 13,131.30
Brookvale	ALDI		1260 Cross St && Green St	2100	1714	1200	430,000 13,045.50
Manly	ALDI		3196 Victoria Pde && East I	2095	800	500	50,000 3,250.00
NORTH BALGOWLAH	W/Mart		3245 47 Woodbine St	2093	180	150	16,000 4,622.20
Fairlight	IGAD Other		3836 148 Sydney Rd	2094	380	300	35,000 4,789.50
Balgowlah	Coles		4833 199 Condamine St	2093	4200	5,000	1,650,000 17,160

AREA SELECTED FOR DEMOGRAPHIC ANALYSIS



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
1242705	756	263	25.13513514	9	61888.1	6084.56	59956.62	5910.46	56675.53	5614.7
1242601	682	219	12.33497537	4	57063.97	5954.73	55175.71	5758.32	51968.06	5424.66
1242602	736	249	12.069869	4	62626.07	6338.98	60627.86	6149.68	57233.42	5828.11
1242701	479	158	81.76129032	29	46686.32	4791.7	45167.82	4642.63	42588.27	4389.4
1242702	900	276	15.49815498	5	70747.06	7255.42	68463.27	7036.93	64583.71	6665.78
1242703	253	80	3.12987013	1	21758.07	2282.38	21034.87	2207.1	19806.34	2079.22
1242615	483	158	6.077419355	2	41581.7	4328.19	40213.08	4189.48	37888.14	3953.83
1242603	737	245	50.27586207	16	65337.26	6657.45	63236.72	6455.89	59668.45	6113.49
1242605	469	158	2.873417722	1	40037.39	4067.68	38756.19	3945.76	36579.75	3738.66
1242606	763	273	32.31906017	17	63210.94	6080.39	61289.89	5922.71	58026.51	5654.87
1242604	661	230	17.92857143	6	56118.3	5577.45	54357.86	5419.19	51367.33	5150.36
1242801	603	276	15.62198912	6	64172.26	6225.47	62224.58	6064.45	58915.97	5790.92
1242901	560	209	2.735849057	1	51410.21	5130.41	49795.03	4987.06	47051.26	4743.56
1242905	790	324	497.6778149	251	124095.07	12394.46	120206.3	12033.72	113600.2	11420.93
1242906	241	125	0	0	26462.96	2433.84	25696.94	2379.21	24395.68	2286.4
1242711	430	130	6.048	2	35770.03	3850.16	34556.67	3715.14	32495.49	3485.79
1242704	404	130	5.956989247	2	34417.88	3558.2	33295.95	3449.16	31390.1	3263.93
1242706	1075	339	18.09933775	6	87807.35	9070.66	84953.94	8785.05	80106.73	8299.89
1242707	574	179	6.209302326	2	47565.9	5055.51	45963.22	4881.62	43240.67	4586.23
1242708	416	160	18.90795274	9	43391.48	4487.97	41982.08	4347.96	39587.89	4110.12
1242709	386	117	3.210526316	1	33843.13	3731.25	32665.52	3596.91	30665.07	3368.7
1242710	685	218	9.014285714	3	62153.69	6760.8	60020.49	6523.27	56396.71	6119.75
1242910	628	239	0	0	61178.87	6326.25	59193.45	6126.69	55820.75	5787.69
1242802	925	327	17.7704918	6	81902.24	8329.18	79282.79	8079.82	74833.02	7656.24
1242803	316	113	13.84259259	5	30784.68	3211.84	29771.15	3106.91	28049.41	2928.66
1242804	814	239	25.27586207	8	66617.15	7110.13	64372.05	6872.46	60558.2	6468.73
1242806	754	240	15.11160714	5	64824.66	6844.44	62663.49	6616.51	58992.21	6229.32
1242903	316	122	0	0	30483.95	3081.39	29518.56	2993.12	27878.62	2843.16
1242904	418	155	0	0	38610.87	3926.89	37381.07	3811.25	35291.97	3614.82
1242911	561	194	5.50295858	2	52864.17	5608.26	51097.62	5420.2	48096.7	5100.72
1242809	845	264	15.51136364	5	71173.94	7488.22	68819.79	7238.01	64820.69	6812.98
1242810	450	155	8.506578947	3	40439.11	4252.91	39101.5	4111.72	36829.25	3871.87
1242805	783	242	5.847457627	2	65001.98	6962.28	62807.5	6717.25	59079.65	6301.02
1242808	501	162	6.061728395	2	46350.67	5027.62	44770.53	4850.94	42086.29	4550.81
1242807	300	102	8.235294118	3	27073.53	2816.8	26179.71	2725.8	24661.34	2571.22
1242902	556	252	2.738095238	1	57757.1	5582.67	55996.59	5436.63	53005.93	5188.55

1243004	526	225	8.312849162	4	55746.73	5653.19	53964.96	5484.26	50938.18	5197.28
1243006	446	200	2.5625	1	50190.62	5145	48570.15	4986.02	45817.38	4715.97
1243003	463	176	8.037037037	3	46121.9	4821.18	44595.81	4662.53	42003.39	4393.02
1243002	608	278	5.365853659	2	66084.31	6606.37	64000.4	6414.77	60460.36	6089.29
1243011	182	87	0	0	21776.44	2238.71	21077.99	2169.49	19891.5	2051.9
1242909	233	94	0	0	21658.04	2092.67	21003.32	2037.99	19891.12	1945.11
1242907	337	129	9.413793103	3	31811.82	3144.93	30831.43	3057.2	29165.99	2908.17
1242908	253	96	2.789473684	1	24268.45	2476.96	23490.16	2400.32	22168.06	2270.13
1242912	590	227	0	0	55433.01	5558.05	53689.76	5401.09	50728.42	5134.45
1242612	808	383	37.03389831	19	92088.8	8816.05	89331.76	8604.78	84648.26	8245.88
1242414	311	106	5.793814433	2	26770.57	2747.21	25908.08	2661.97	24442.94	2517.16
1242608	511	209	0	0	46477.28	4452.95	45068.19	4340.73	42674.51	4150.09
1242609	541	269	87.43346008	45	69240.9	6607.36	67168.58	6448.97	63648.23	6179.9
1242610	570	271	0	0	59696.45	5609.71	57941.07	5483.09	54959.13	5268
1242611	499	238	0	0	55476.92	5484.34	53753.4	5332.52	50825.58	5074.63
1242613	196	65	0	0	14998.3	1490.65	14524.38	1445.87	13719.3	1369.81
1242614	156	57	2.754716981	1	13225.41	1297.16	12814.01	1258.62	12115.15	1193.15
1243101	421	160	6	2	39196.02	3925.22	37959.97	3813.55	35860.25	3623.85
1243106	615	263	2.756756757	1	68058.2	6981	65857.21	6771.1	62118.29	6414.53
1243001	594	222	0	0	54894.87	5611.03	53132.86	5444.93	50139.66	5162.76
1243107	597	224	2.844827586	1	47643.38	4552.56	46185.02	4422.78	43707.65	4202.31
1243108	471	159	0	0	42280.15	4435.51	40883.94	4288.95	38512.14	4039.98
1243109	483	180	6.097560976	2	49322.34	5195.21	47685.69	5026.9	44905.44	4740.99
1243113	528	221	15.48584906	7	55543.75	5582.14	53783.6	5424.16	50793.56	5155.79
1243202	526	233	4.6	1	53517.41	5334.18	51826.21	5172.77	48953.31	4898.59
1243112	357	126	5.342465753	2	32501.8	3386.47	31433.59	3277.45	29618.98	3092.25
1243102	754	282	18.86486281	7	68448.3	6827.68	66283.76	6624.8	62606.75	6280.15
1243103	252	98	2.666666667	1	22946.34	2243.06	22244.1	2185.3	21051.16	2087.18
1243104	647	223	15.99240069	7	58010.18	5970.39	56128.8	5789.46	52932.84	5482.1
1243105	272	91	0	0	22006.22	2253.43	21297.56	2184.83	20093.71	2068.29
1243111	511	213	40.48994975	21	57083.27	5934.82	55208.15	5742.13	52022.81	5414.8
1243201	316	129	44.18421053	23	34906.55	3460.09	33817.19	3366.87	31966.65	3208.53
1243110	232	94	0	0	24459.29	2494.48	23667.16	2418.62	22321.53	2289.73
1243203	426	131	0	0	32186.59	3328.85	31141.45	3227.34	29366.02	3054.9
1242607	554	178	8.857142857	3	42358.96	4193.59	41042.27	4076.05	38805.55	3876.37
1243009	225	102	0	0	25039.83	2499.74	24250.75	2430.48	22910.3	2312.84
1243005	245	104	0	0	21921.26	2130.84	21246.47	2072.98	20100.17	1974.69
1243007	534	234	0	0	55867.22	5639.2	54090.29	5471.04	51071.73	5185.39
1243010	163	71	0	0	17494.73	1798.9	16923.81	1742.19	15953.95	1645.86
1243012	409	212	0	0	49067.27	4787.89	47563.76	4654.82	45009.68	4428.77

1243205	518	252	0	0	58645.11	5754.15	56822.51	5592.69	53726.38	5318.42
1243309	333	140	3.880052325	1	31635.68	2995.38	30683.47	2919.56	29065.91	2790.78
1243301	163	53	0	0	12675.75	1276.4	12272.47	1235.19	11587.39	1165.2
1243302	285	145	0	0	34721.21	3489.37	33631.95	3387.29	31781.58	3213.89
1243303	394	172	0	0	40134.68	4031.31	38871.09	3912.06	36724.58	3709.5
1243304	627	238	0	0	61241.19	6335.05	59243.95	6135.59	55851.15	5796.76
1243305	152	61	0	0	15442.44	1596.77	14937.39	1547.59	14079.45	1464.05
1243312	255	150	0	0	26835.08	2325.08	26080.47	2272.97	24798.57	2184.43
1243209	371	167	9.102564103	5	42581.65	4364.27	41210.47	4232.1	38881.19	4007.58
1243204	305	127	0	0	31140.73	3215.18	30130.11	3115.62	28413.31	2946.48
1243206	406	204	0	0	48824.68	4932.92	47266.19	4784.31	44618.71	4531.86
1243207	629	234	90.16216216	48	66925.79	6852.77	64764.41	6641.16	61092.78	6281.68
1243208	473	188	8.898312236	4	47838.33	4973.4	46278.92	4817	43629.88	4551.32
1243210	188	86	0	0	20471.37	2126.01	19800.09	2056.32	18659.77	1937.92
1243306	745	167	18.22043011	8	44212.63	4638.35	42750.28	4484.55	40266.13	4223.28
1243307	290	138	0	0	37075.56	3911.21	35844.18	3786.29	33752.39	3574.07
1243308	302	123	2.35443038	1	31786.98	3309.11	30745.93	3205.38	28977.46	3029.17
1243310	186	93	2.111111111	1	21087.97	2001	20462.16	1954.76	19399.07	1876.21
1243311	246	65	3.134615385	1	19008.75	2095.56	18352.13	2017.83	17236.7	1885.79
1243008	326	142	0	0	34949.26	3582.85	33821.53	3473.33	31905.8	3287.27

TOTAL

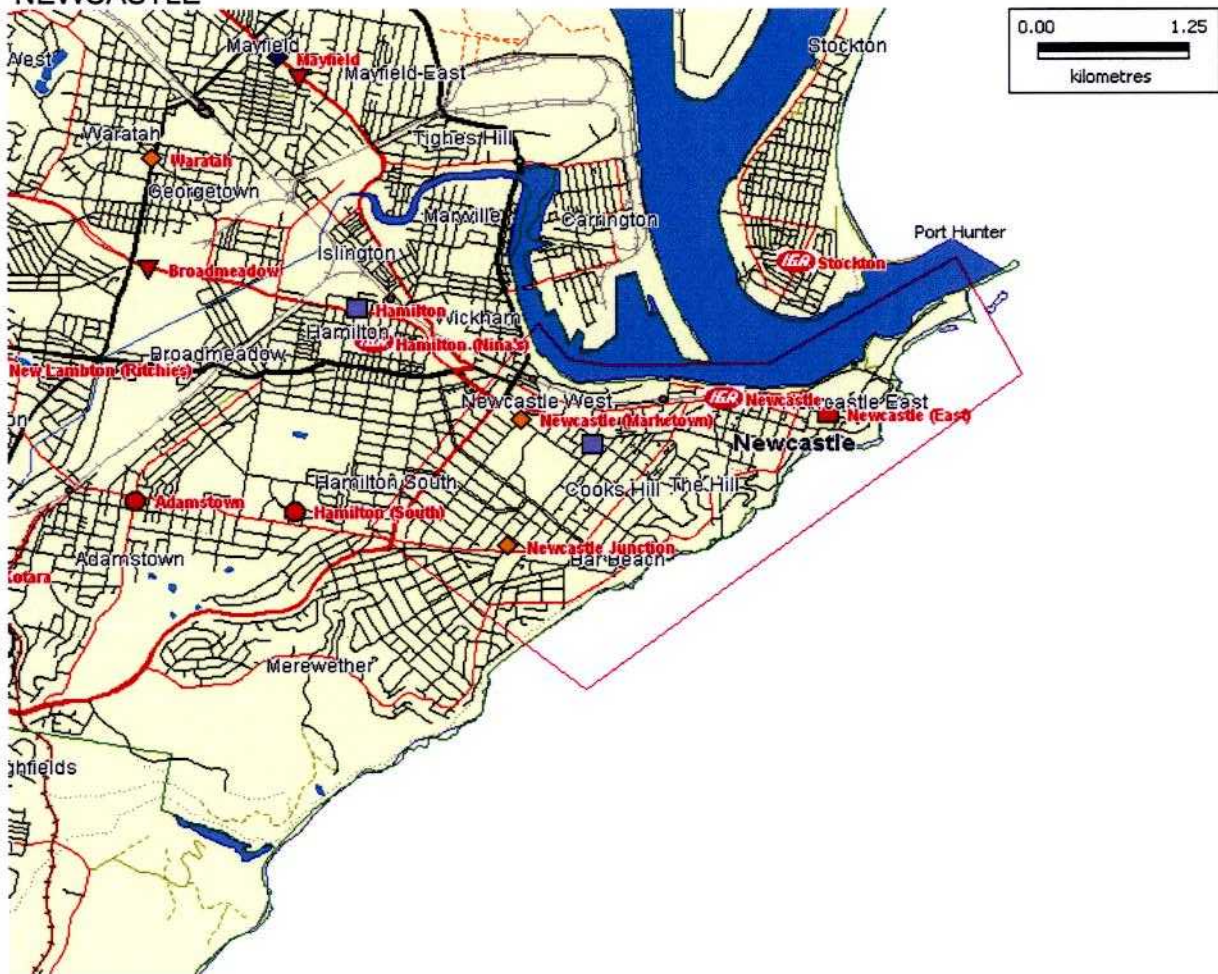
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NEWCASTLE



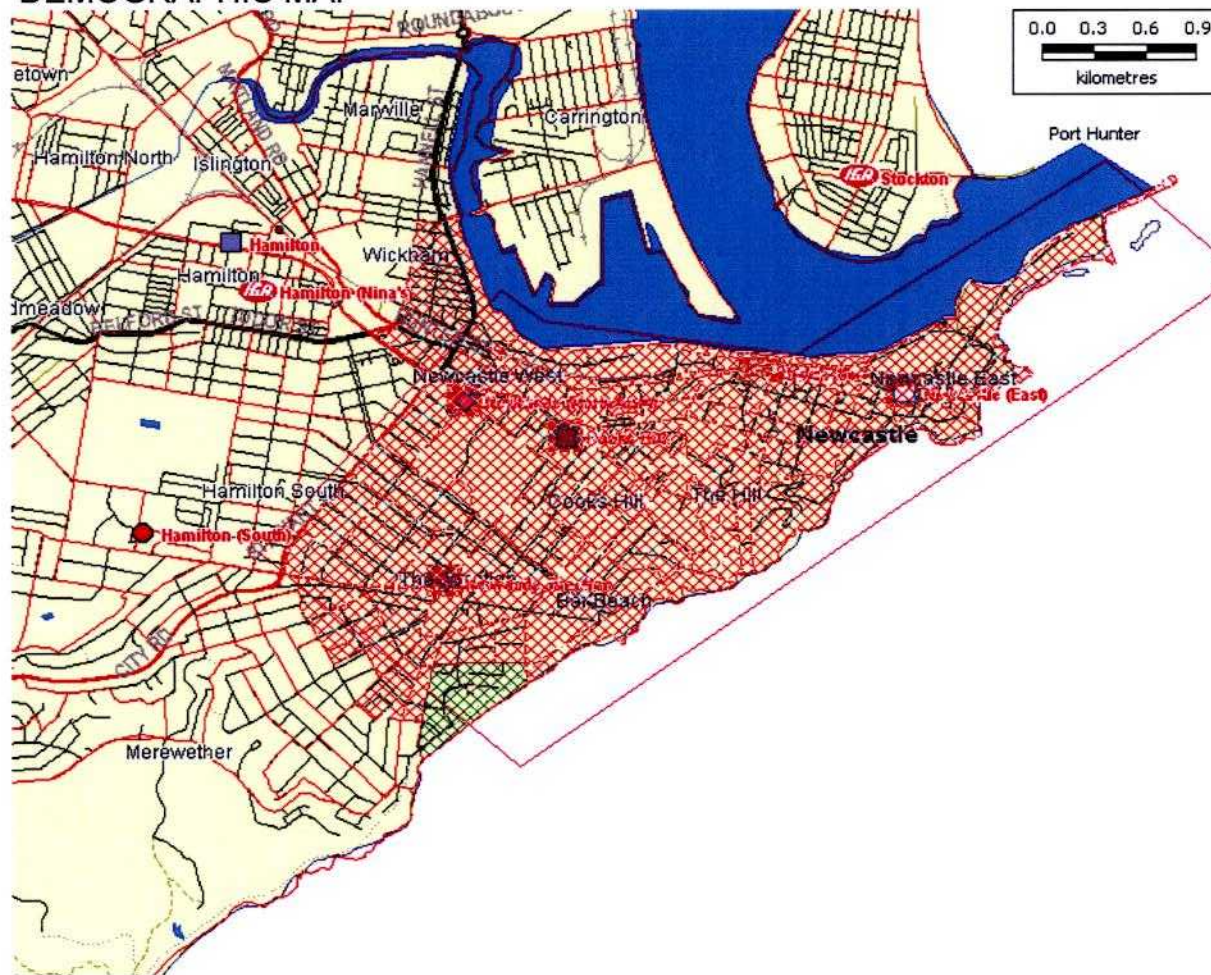
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Newcastle West	Coles	3050	30.3%
The Junction	Coles	4950	49.1%
COOKS HILL	ALDI	1488	14.8%
NEWCASTLE	IGA	420	4.2%
NEWCASTLE EAST	Foodworks	170	1.7%
SUMMARY			
	Woolworths	0	0%
	Coles	8,000	79%
	ALDI	1,488	15%
	Franklins	0	0%
	IGA	420	4%
	Other	170	2%
	TOTAL	10,078	100%

SHOPPING OPTIONS / STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Tot Store Area	Retail Sale	TO / sqm / yr
Newcastle West	Coles		1654 National Park St && P	2302	3050	3000	800,000	13,639.30
COOKS HILL	ALDI		5866 54 Union Street	2300	1488	1200		
The Junction	Coles		2209 200 Union St	2291	4950	3019	800,000	8,404.00
NEWCASTLE EAST	Foodworks		3001 60-62 Scott St	2300	170	150	25,000	7,647.10
NEWCASTLE	IGA		4482 209 Hunter St	2300	420	307	61,000	7,552.40

DEMOGRAPHIC MAP



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
1101802	474	227	16.93051067	7	46196.01	4106.21	44877.39	4014.22	42637.41	3857.96
1101803	273	131	7.642857143	3	29048.28	2665.04	28207.63	2607.32	26779.59	2509.27
1101808	397	205	13.9568005	8	43480.53	3967.32	42227.37	3878.22	40098.59	3726.87
1101809	396	191	11.72727273	4	40246.25	3635.45	39108.2	3556.78	37174.94	3423.15
1101602	231	100	2.516666667	1	23737.87	2342.92	23001.65	2278.61	21751	2169.37
1101402	869	307	28.8989547	11	76281.32	7498.81	73912.22	7298.46	69887.74	6958.12
1101403	575	206	0	0	49390.3	4924.35	47838.03	4785.37	45201.13	4549.28
1101404	289	102	0	0	24450.54	2529.94	23656.12	2447.83	22306.61	2308.36
1101509	396	144	0	0	34000.09	3378.24	32935.71	3283.63	31127.6	3122.91
1101705	351	192	286.4232804	179	69616.77	6289.45	67608.32	6159.26	64196.47	5938.11
1101801	371	180	11.33333333	5	36961.11	3317.98	35913.47	3250.95	34133.82	3137.08
1101701	433	174	0	0	37371.99	3429.36	36289.23	3353.33	34449.9	3224.18
1101601	525	233	7.944888889	4	47077.5	4229.2	45722	4131.87	43419.35	3966.51
1101603	428	202	2.333333333	1	40616.59	3625.29	39459.72	3546.48	37494.49	3412.61
1101604	841	346	29.18438356	13	79881.41	7729.55	77439.68	7518.18	73291.81	7159.13
1101605	484	262	13.04229436	7	48410.68	4314.16	46994.84	4201.3	44589.68	4009.58
1101606	416	205	0	0	43074.57	3949.46	41836.23	3860.14	39732.61	3708.41
1101607	161	86	0	0	15981.36	1370.25	15548.51	1340.33	14813.2	1289.49
1101610	177	77	0	0	19054.06	1974.14	18430.15	1909.4	17370.29	1799.42
1101804	370	161	13.39285714	7	35782.54	3295.45	34740.19	3219.69	32969.52	3090.99
1101805	251	102	4.88372093	2	23932	2297.93	23209.33	2240.62	21981.69	2143.26
1101807	444	186	13.89135802	6	43868.04	4227.18	42543.6	4120.5	40293.73	3939.27
1101707	314	164	0	0	34029.54	3132.53	33034.4	3064.64	31343.91	2949.31
1101609	408	151	7.745394252	4	32529.82	3096.66	31553.76	3016.38	29895.68	2880.01
1101608	152	72	0	0	15659.08	1476.21	15192.22	1438.71	14399.14	1375.01
1101612	335	140	0	0	31101.66	3017.07	30151.87	2935.8	28538.43	2797.76
1101704	575	242	0	0	52387.11	4863.03	50858.34	4754.08	48261.35	4569
1101706	520	227	30.74698795	16	54291.61	5229.69	52645.52	5097.45	49849.24	4872.81
1101708	428	181	0	0	40992.41	3949.2	39760.93	3847.61	37668.97	3675.04
1101709	335	150	9.655172414	4	33758.1	3204.81	32760	3129.43	31064.5	3001.39
1101713	462	187	14.51704545	7	45555.52	4459.01	44152.75	4345.48	41769.81	4152.63
1101714	213	87	283.2183908	154	49710.23	5073.37	48112.24	4924.2	45397.68	4670.79
1101703	428	155	12.35294118	5	38098.9	3784.06	36916.74	3677.56	34908.54	3496.64
1101611	172	54	2.5	1	11748.03	1092.65	11400.32	1067.04	10809.65	1023.53
1101702	478	192	0	0	43461.85	4212.6	42133.71	4098.14	39877.54	3903.69
1101711	493	203	38.5862069	21	49643.5	4867.7	48100.85	4725.92	45480.27	4485.07
1101710	498	221	3.75	2	40663.02	3579.85	39507.43	3492.71	37544.37	3344.68
1101806	523	265	19.96256684	8	50617.6	4591.85	49109.1	4462.16	46546.56	4241.84
1101901	624	260	15.21819474	7	61635.17	5929.33	59778.92	5780.26	56625.64	5527.04

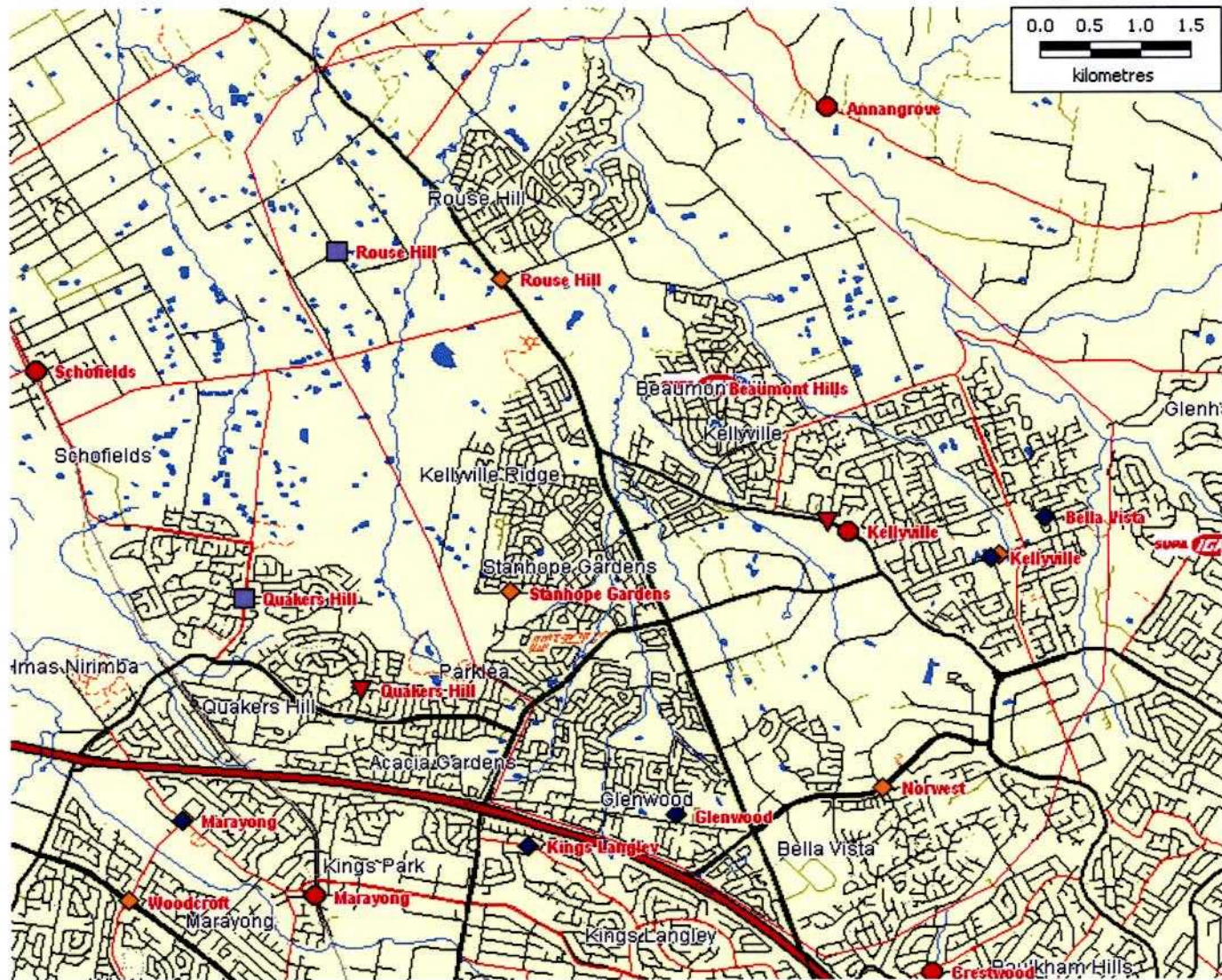
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NORTH WEST REGION SYDNEY AS MARKED IN PINK



MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
ROUSE HILL	WW/Safeway	4000	11.7%
BELLA VISTA	WW/Safeway	4000	11.7%
Glenwood	WW/Safeway	2571	7.5%
Kellyville	WW/Safeway	4000	11.7%
BELLA VISTA	Coles	5000	14.7%
Stanhope Gardens	Coles	3700	10.9%
ROUSE HILL	Coles	3500	10.3%
Kellyville	Coles	4000	11.7%
Rouse Hill	ALDI	750	2.2%
Rouse Hill	Franklins	540	1.6%
BEAUMONT HILLS	Supa IGA	1800	5.3%
Kellyville	W/Mart	200	0.6%
SUMMARY			
	Woolworths	14,571	43%
	Coles	16,200	48%
	ALDI	750	2%
	Franklins	540	2%
	IGA	1,800	5%
	Other	200	1%
	TOTAL	34,061	100%

SHOPPING OPTIONS / STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area Total	Store Area	Retail Sale	TO / sqm / yr
Rouse Hill	Franklins		3984 57 Windsor Road	2155	540	460	116,000	11,170.40
BEAUMONT HILLS	Supa IGA		4539 The Parkway & Sparkl	2155	1800	1440	225,000	6,500.00
ROUSE HILL	WW/Safeway		5061 Windsor Rd && Comn	2155	4000	3000	1,000,000	13,000.00
ROUSE HILL	Coles		5062 Windsor Rd && Comn	2155	3500	3000	650,000	9,657.10
BELLA VISTA	Coles		2127 Norwest Bvd (Shop 3&	2153	5000	3500	850,000	8,840.00
Stanhope Gardens	Coles		2228 Stanhope Pky && Sen	2768	3700	3500	450,000	6,324.30
Rouse Hill	ALDI		3627 3 Resolution Pl	2155	750	700	70,000	4,853.30
Kellyville	W/Mart		3259 50 Windsor Rd	2155	200	180	22,000	5,720.00
Kellyville	Coles		2186 50 Wrights Rd	2155	4000	3500	550,000	7,150.00
Glenwood	WW/Safeway		1118 Glenwood Park Dr	2768	2571	1800	400,000	8,090.20
Kellyville	WW/Safeway		1135 48 Wrights Rd	2155	4000	3200	953,824	12,399.70
BELLA VISTA	WW/Safeway		6263 1 Circa Boulevarde (N	2153	4000	3500	450,000	5,850.00

The map displays the Kings Langley Precinct, which is shaded in red cross-hatching. Surrounding areas include Schofields to the west, Quakers Hill to the south, and Kings Park to the south. The precinct itself contains several smaller areas like Rouse Hill, Kelville Ridge, and Kings Langley. A scale bar in the top right corner shows distances from 0.0 to 1.5 kilometres.

DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Li
1272903	945	268	179.1268657	54	80624.31	8197.96	78042.82	7968.25	73657.53	7578.05
1272918	1218	388	31.8828125	11	98441.3	9701	95387.51	9457.41	90199.9	9043.62
1272920	554	319	0	0	55219.69	4489.25	53769.41	4411.62	51305.77	4279.74
1260318	1685	478	271.5111111	82	147723.33	15477.37	142853	14994.25	134579.4	14173.55
1260330	1922	539	133.8812616	38	154745.08	16261.68	149611.3	15750.74	140890.2	14882.77
1272812	500	147	360.3673469	109	71720.24	7742.09	69273.85	7486.61	65118.06	7052.6
1272813	901	280	77.95202952	25	79160.72	8113.37	76613.05	7879.08	72285.23	7481.09
1272814	1079	290	227.1068966	79	94059.14	9782.69	90974.53	9488.06	85734.57	8987.55
1272815	1126	308	326.7727273	94	105109.29	10963.87	101664.4	10631.34	95812.34	10066.46
1272816	644	184	1221.309783	386	141076.03	14800.4	136425.7	14344.39	128526.1	13569.76
1272817	1458	345	558.4973545	226	126004.46	13106.81	121878.6	12709.58	114869.7	12034.79
1260301	1323	372	124.1935484	35	111821.08	11882.83	108074.8	11500.02	101710.7	10849.71
1260321	1088	300	7.146666667	2	80740.14	8441.48	78083.91	8184.72	73571.67	7748.56
1260322	1686	486	92.93004115	28	134199.18	13786.42	129856.2	13381.85	122478.7	12694.6
1260323	847	227	0	0	59650.56	6211.84	57693.25	6016.51	54368.29	5684.69
1260324	897	244	0	0	63518.79	6449.41	61485.28	6269.86	58030.86	5964.83
1272807	490	183	75.86956522	25	43391.54	3973.62	42139.12	3885.77	40011.59	3736.54
1260319	1093	316	6.805194805	2	85596.31	8947.61	82774.9	8675.88	77982.05	8214.29
1260320	1117	314	167.3009709	48	95468.09	9903.03	92345.27	9600.63	87040.42	9086.93
1260317	1218	346	41.09734513	12	96382.49	10113.51	93199.48	9798.42	87792.38	9263.15
1260327	1138	316	92.23417722	26	90832.81	9448.13	87852.9	9163.38	82790.81	8679.66
1260328	453	126	32.28947368	9	36083.42	3807.02	34880.37	3689.65	32836.69	3490.27
1260304	880	301	0	0	71230.85	6965.87	69038.21	6788.65	65313.48	6487.59
1260308	1944	565	42.35929204	15	147245.36	15112.57	142484.1	14662.57	134395.9	13898.13
1260311	1431	445	91.23137255	30	118585.39	12003.84	114807	11663.44	108388.4	11085.18
1260314	596	190	0	0	47809.38	4820.16	46295.11	4685.66	43722.76	4457.18
1260303	1080	296	69.76109215	20	85041.38	8934.3	82217.77	8649.18	77421.2	8164.83
1260305	1424	392	56.44897959	16	112936.07	12103.66	109120.9	11695.3	102640	11001.59
1260310	1658	481	149.2494759	44	136881.15	14164.73	132420.1	13734.55	124842	13003.8
1260312	1956	533	99.44465291	28	151362.09	15936.89	146340	15439.39	137808.7	14594.26
1260315	1109	295	10.95254237	3	80705.46	8496.25	78028.55	8229.67	73481.19	7776.82
1260316	1535	410	131.1243902	37	116079.19	11956.52	112323.4	11605.21	105943.1	11008.43
1260326	852	245	151.7155963	46	74007.88	7548.87	71633.59	7333.11	67600.29	6966.6
1272808	725	217	1734.253456	580	201210.42	21335.53	194486.9	20664.46	183065.5	19524.49
1260325	1237	364	33.57142857	10	99365.36	10223.79	96143.25	9926.82	90669.72	9422.33
1272914	1550	438	218.7945701	64	128031.28	13011.14	123942.8	12644.77	116997.4	12022.41

1271813	1593	433	160.0461894	44	125385.37	12939.72	121317.3	12558.44	114406.8	11910.74
1272902	1189	370	32.34234234	10	92668.24	9160.3	89798.97	8921.54	84924.82	8515.95
1272913	730	221	6.47715736	2	52749.56	5202.55	51126	5068.9	48368	4841.86
1272915	550	159	0	0	39877.86	3948.19	38639.18	3846.97	36534.98	3675.02
1271811	1513	433	100.7967667	29	122405.97	12819.96	118362.4	12419.97	111493.3	11740.47
1260512	1126	321	26.41774892	8	87721.22	9254.58	84801.64	8956.83	79842.03	8451.02
1271814	1297	383	39.70448549	12	103847.47	10695.91	100481.2	10383.58	94762.66	9853.01
1260306	888	238	363.7931034	100	88852.28	9543.83	85841.59	9215.26	80727.2	8657.09
1260329	1072	365	81.42225564	37	98406.85	9970.75	95279.76	9680.04	89967.65	9186.19
1260409	1310	378	37.05993691	11	103078.98	10785.23	99677.09	10442.88	93898.17	9861.3
1260411	757	209	269.4976077	75	77957.87	8373.56	75318.45	8089.54	70834.76	7607.07
1272901	1578	429	59.83682984	17	117977.8	12233.62	114127.2	11867.02	107586	11244.27
1272911	1259	381	55.77427822	17	102792.69	10522.92	99482.87	10217.53	93860.34	9698.76
1272912	834	238	21	6	62216.34	6334.15	60216.12	6157.59	56818.27	5857.67
1272916	915	254	21.07086614	6	68491.32	7116	66256.19	6898.68	62459.28	6529.51
1272917	889	252	45.13888889	13	71225.59	7452.43	68871.86	7220.43	64873.49	6826.34
1260412	1541	444	66.78787879	19	124268.45	13067.98	120153.7	12645.58	113163.9	11928.03
1260410	998	316	6.401544402	2	83092.82	8591.66	80385.56	8331.23	75786.64	7888.82
1260506	1013	298	0	0	79614.63	8364.11	76990.05	8097.79	72531.57	7645.39
1260501	750	219	3.629834254	1	59764.41	6422.85	57741.25	6207.63	54304.42	5842.02
1260507	778	221	0	0	59230.33	6182.47	57282.31	5990.38	53973.13	5664.07
1260510	451	128	0	0	33799.27	3559.2	32678.53	3446.74	30774.7	3255.7
1260513	1020	299	0	0	81009.15	8582.77	78302.11	8300.32	73703.54	7820.51
1260502	1335	362	51.90963855	14	100040.07	10532.99	96713.52	10193.37	91062.57	9616.45
1260801	403	119	0	0	30030.57	3109.01	29056.87	3009.38	27402.8	2840.14
1260508	1226	336	7.273291925	2	91925.32	9721.8	88862.47	9407.2	83659.49	8872.77
1260511	1258	347	48.41916168	13	96828.58	10217.42	93607.7	9886.32	88136.25	9323.86

TOTAL

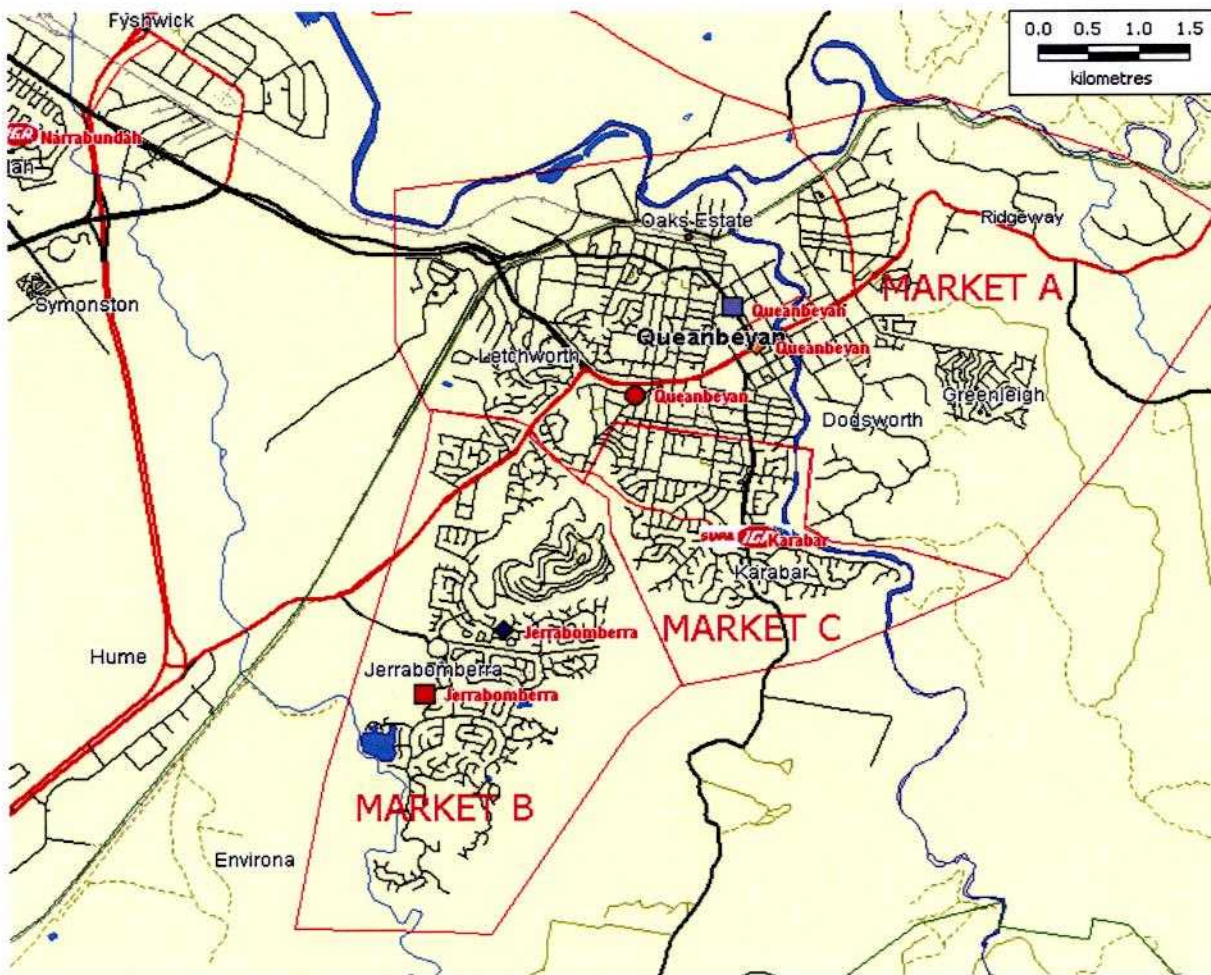
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QUEANBEYAN



MARKET SHARE ANALYSIS FOR MARKET A

Location	Store Type	Store Area sq m	Mkt Share %
QUEANBEYAN	WW/Safeway	4200	38.2%
QUEANBEYAN	Coles	4842	44.0%
QUEANBEYAN	ALDI	1714	15.6%
QUEANBEYAN	FG	240	2.2%
SUMMARY			
	Woolworths	4,200	38%
	Coles	4,842	44%
	ALDI	1,714	16%
	Franklins	0	0%
	IGA	240	2%
	Other	0	0%
	TOTAL	10,996	100%

SHOPPING OPTIONS/ STORE AREA AND TURNOVER MARKET A

Location	Store Type	Store No	Address	Post Code	Store Area	Tot Store Area	Retail Sale	TO / sqm / yr
QUEANBEYAN	Coles	2,218	Mararo St & Crawford	2620	4842	2600	800,000	8,591.50
QUEANBEYAN	WW/Safeway	1,188	Crawford St & Antill	2620	4200	3000	900,000	11,142.90
QUEANBEYAN	ALDI	1,290	134 Crawford St	2620	1714	1200	360,000	10,921.80
QUEANBEYAN	FG	3,855	7 Gilmore Place	2620	240	200	24,000	5,200.00

MARKET SHARE ANALYSIS for MARKET B

Location	Store Type	Store Area sq m	Mkt Share %
JERRABOMBERRA	WW/Safeway	2200	16.4%
QUEANBEYAN	WW/Safeway	4200	31.3%
QUEANBEYAN	Coles	4842	36.1%
QUEANBEYAN	ALDI	1714	12.8%
QUEANBEYAN	FG	240	1.8%
JERRABOMBERRA	Foodworks	220	1.6%
SUMMARY			
	Woolworths	6,400	48%
	Coles	4,842	36%
	ALDI	1,714	13%
	Franklins	0	0%
	IGA	240	2%
	Other	220	2%
	TOTAL	13,416	100%

SHOPPING OPTIONS/STORE AREA AND TURNOVER MARKET B

Location	Store Type	Store No	Address	Post Code	Store Area Tot	Store Area	Retail Sale	TO / sqm / yr
QUEANBEYAN	Coles	2,218	Manaro St & Crawford	2620	4842	2600	800,000	8,591.50
JERRABOMBERRA	Foodworks	2,997	Jerrabomberra Park	2619	220	180	28,000	6,618.20
QUEANBEYAN	WW/Safeway	1,188	Crawford St & Antill	2620	4200	3000	900,000	11,142.90
QUEANBEYAN	ALDI	1,290	134 Crawford St	2620	1714	1200	360,000	10,921.80
JERRABOMBERRA	WW/Safeway	1,133	128 Halloran Dr	2619	2200	2000	400,000	9,454.50
QUEANBEYAN	FG	3,855	7 Gilmore Place	2620	240	200	24,000	5,200.00

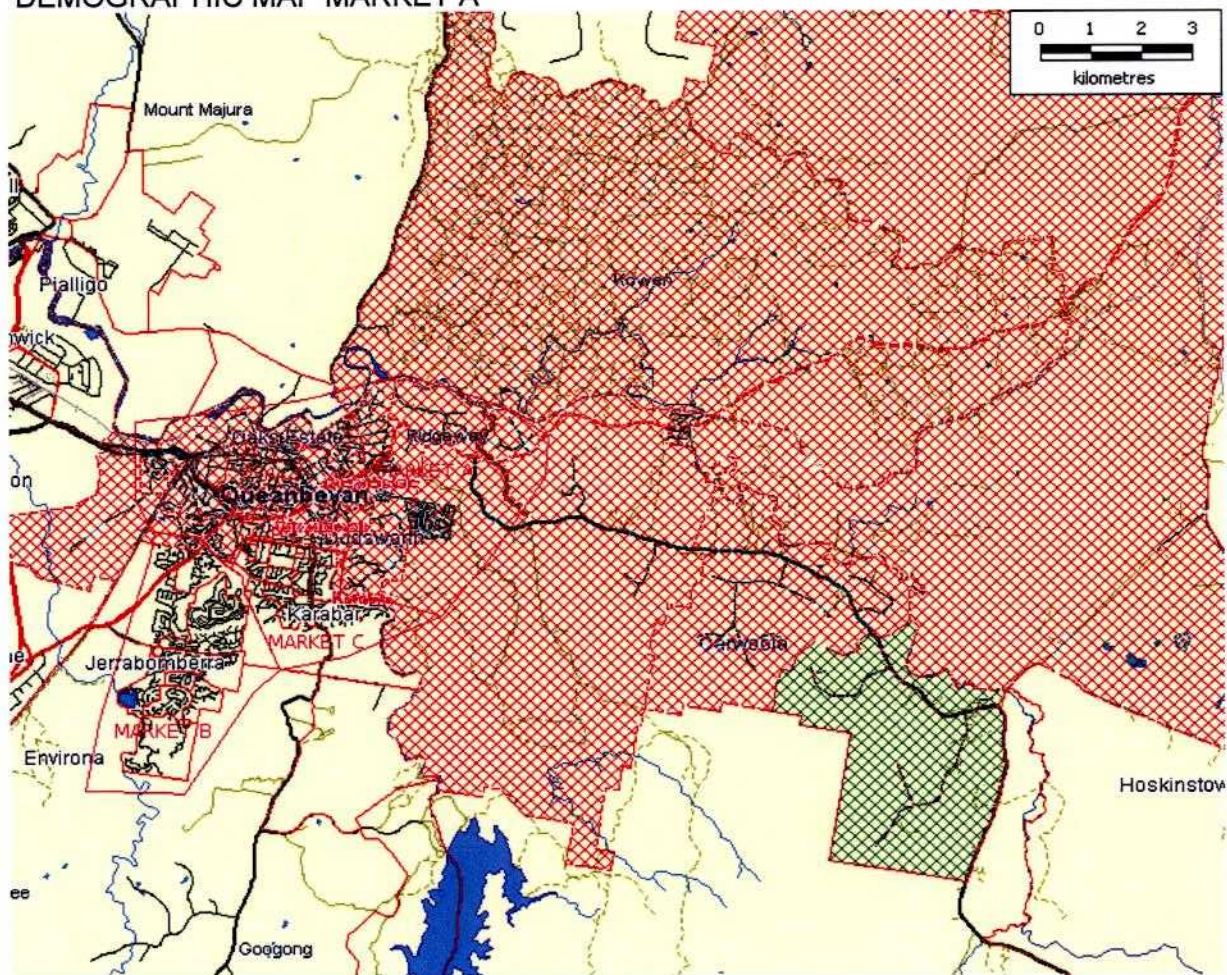
MARKET SHARE ANALYSIS FOR MARKET C

Location	Store Type	Store Area sq m	Mkt Share %
QUEANBEYAN	WW/Safeway	4200	34.3%
QUEANBEYAN	Coles	4842	39.5%
QUEANBEYAN	ALDI	1714	14.0%
QUEANBEYAN	FG	240	2.0%
KARABAR	Supa IGA	1250	10.2%
SUMMARY			
	Woolworths	4,200	34%
	Coles	4,842	40%
	ALDI	1,714	14%
	Franklins	0	0%
	IGA	1,490	12%
	Other	0	0%
	TOTAL	12,246	100%

SHOPPING OPTIONS/STORE AREA AND TURNOVER MARKET C

Location	Store Type	Store No	Address	Post Code	Store Area	Tot Store Area	Retail Sale	TO / sqm / yr
QUEANBEYAN	Coles		2218 Monaro St && Crawford	2620	4842	2600	800,000	8,591.50
QUEANBEYAN	WW/Safeway		1188 Crawford St && Antill	2620	4200	3000	900,000	11,142.90
QUEANBEYAN	ALDI		1290 134 Crawford St	2620	1714	1200	360,000	10,921.80
KARABAR	Supa IGA		1546 Cooma Rd && Southb	2620	1250	1000	200,000	8,320.00
QUEANBEYAN	FG		3855 7 Gilmore Place	2620	240	200	24,000	5,200.00

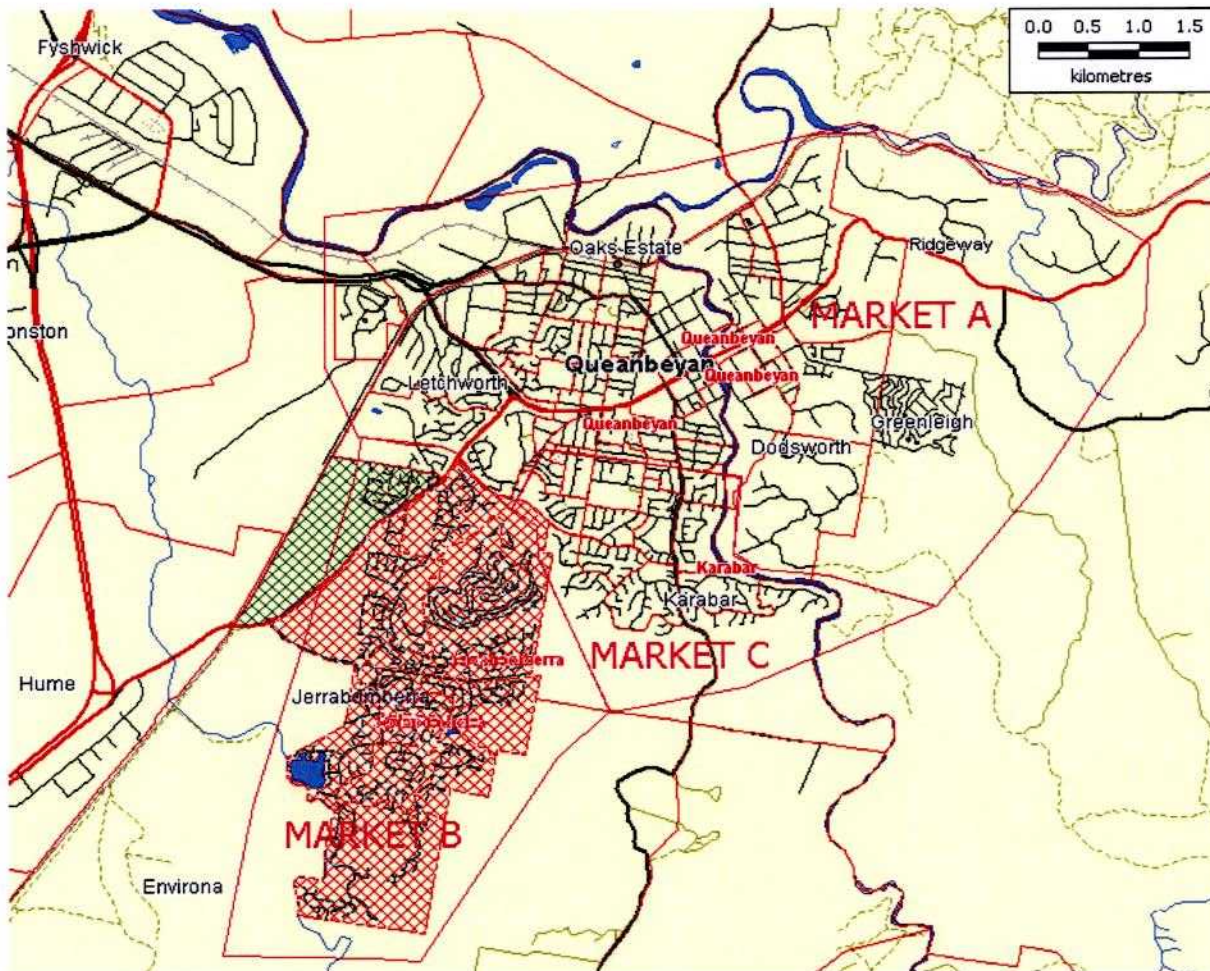
DEMOGRAPHIC MAP MARKET A



DEMOGRAPHIC ANALYSIS MARKET A

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
8023501	244	116	0	0	21614.5	1920.91	21614.5	1920.91	21614.5	1920.91
1170301	487	182	5.527559055	2	39965.35	3691.65	38808.83	3614.59	36844.2	3483.69
1170201	545	269	68.07337526	28	58433.34	5048.92	56857.78	4964.52	54181.32	4821.14
1170309	1030	317	20.95708812	9	72655.68	6815.4	70510.56	6662.51	66866.56	6402.78
1170310	782	284	23.44736842	11	66261.18	6211.71	64297.22	6076.85	60960.94	5847.77
8020102	98	16	0	0	3627.65	355.47	3627.65	355.47	3627.65	355.47
1170207	228	87	0	0	19261.61	1833.54	18677.59	1788.46	17685.5	1711.87
1170202	648	258	31.08628006	16	54168.78	4821.39	52656.55	4726.37	50087.67	4564.94
1170203	490	276	0	0	54378.45	4648.87	52937.2	4578.16	50488.89	4458.04
1170204	380	175	40.34387248	23	39290.13	3458.89	38208.75	3395.54	36371.75	3287.93
1170205	542	252	7.096774194	4	51238.35	4507.02	49830.37	4424.07	47438.59	4283.16
1170206	635	275	41.00444444	26	55868.16	4815.28	54352.2	4724.84	51776.99	4571.2
1170209	648	227	5.682692308	2	54633.15	5304.34	52963.23	5169.05	50126.47	4939.23
1170212	445	231	43.64150943	27	53348.94	4769	51863.48	4683.1	49340.07	4537.19
1170305	378	152	4.113475177	2	30055.34	2675.53	29203.91	2616.67	27757.54	2516.67
1170208	644	256	47.58590103	30	58618.27	5362.8	56930.15	5243.79	54062.48	5041.62
1170210	425	146	0	0	32451.55	3022.86	31503.47	2957.8	29892.92	2847.27
1170211	211	71	0	0	16261.84	1512.46	15787.55	1480.65	14981.84	1426.63
1170304	398	159	12.57627119	7	33852.78	3072.42	32879.9	3010.52	31227.23	2905.37
1170306	460	173	0	0	36758.63	3415.61	35694.13	3338.93	33885.83	3208.67
1170307	499	268	34.18333651	23	56136.88	4937.89	54604.05	4846.94	52000.16	4692.44
1170113	576	283	4.898230088	3	57456.51	5072.37	55871.92	4979.71	53180.11	4822.29
1170103	136	64	2.736842105	1	11899.94	1056.63	11559.03	1028.28	10979.91	980.13
1170105	320	188	0	0	35187.72	3019.48	34248.24	2963.93	32652.29	2869.56
1170106	669	218	2.834862385	132	56111.61	5671.34	54332.27	5514.73	51309.65	5248.7
1170107	314	175	0	0	35899.9	3158.16	34930.59	3102.49	33283.97	3007.93
1170108	430	172	27.45098039	20	38291.37	3570.76	37160.9	3483.12	35240.54	3334.25
1170109	529	156	3.153846154	1	45560.67	4979.61	43989.58	4803.22	41320.7	4503.58
1170403	338	131	2.513043478	1	29989.58	2836.18	29093.27	2770.21	27570.68	2658.13
1170111	396	150	12.38158605	6	33031.9	2981.77	32097.05	2923.23	30508.97	2823.79
1170101	428	209	46.59247312	25	48339.18	4311.41	46986.3	4231.29	44688.11	4095.19
1170102	655	228	24.42222222	14	44976.44	3830.84	43774.23	3764.48	41731.99	3651.76
1170104	192	86	2.938271605	2	17513.86	1530.87	17033.15	1502.24	16216.54	1453.61
1170110	361	136	0	0	31935.86	3050.58	30978.43	2978.42	29351.99	2855.86
1170112	218	129	0	0	24757.29	2094.52	24103.5	2061.95	22992.88	2006.61
1170609	694	206	83.06676238	26	62871.53	6689.06	60766.5	6473.69	57190.61	6107.84
8010106	46	13	0	0	2879.64	293.36	2879.64	293.36	2879.64	293.36
8020101	13	4	0	0	1150.01	126.67	1150.01	126.67	1150.01	126.67
1170511	194	71	5.454545455	2	17810.99	1776.78	17247.66	1727.61	16290.72	1644.1
1170611	432	145	22.81021898	19	39289.69	4072.85	38007.12	3946.56	35828.35	3732.01
1170605	354	113	8.469026549	3	29651.22	3065.47	28695.61	2971.7	27072.28	2812.41
	17512	7067	635.0428586	465	1573485					

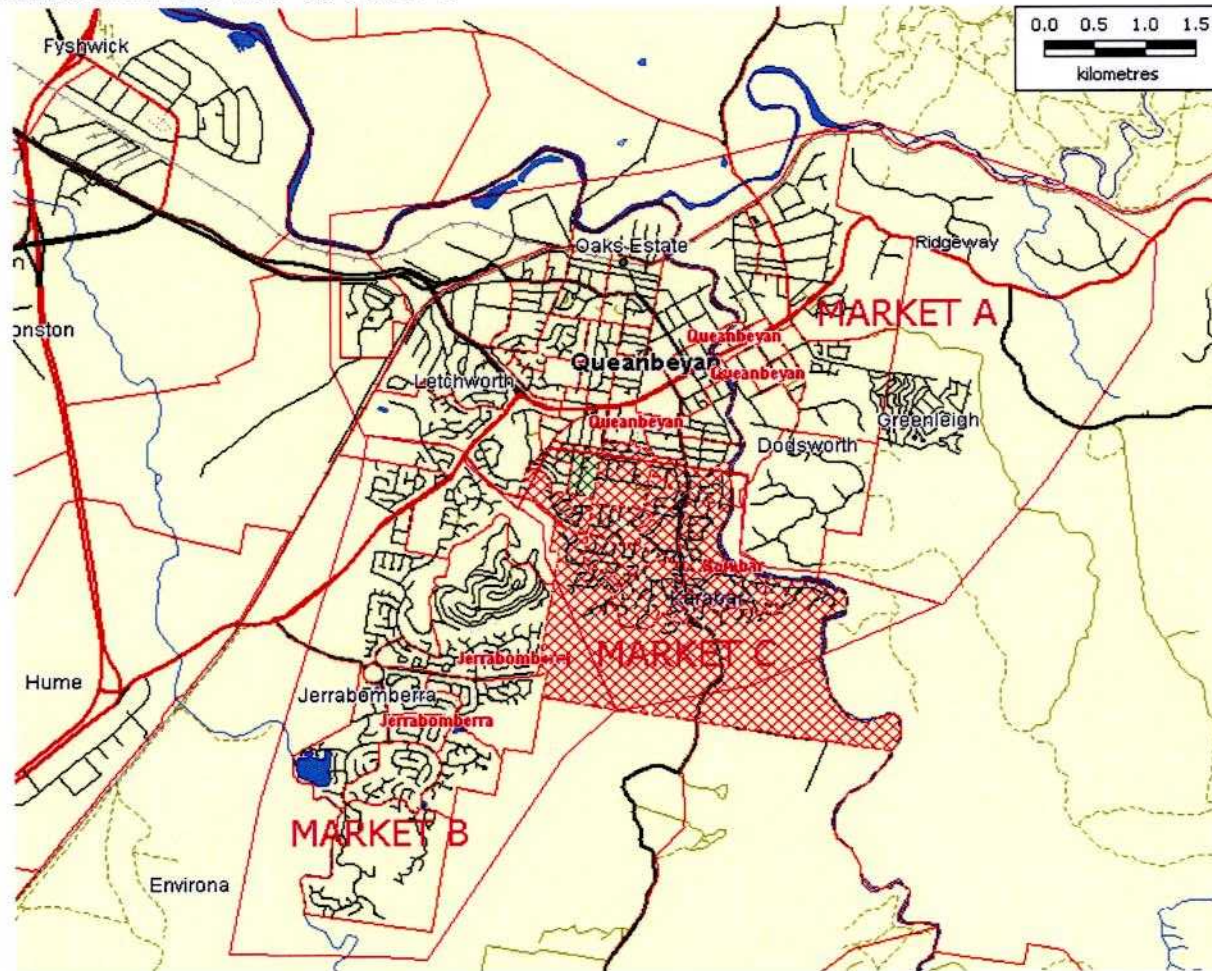
DEMOGRAPHIC MAP MARKET B



DEMOGRAPHIC ANALYSIS MARKET B

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
1170302	659	230	0	0	56153.61	5474.04	54432.72	5343.67	51509.36	5122.19
1172007	1107	349	15.70996979	5	95224.59	10012.55	92068.57	9701.86	86707.32	9174.08
1172003	495	180	0	0	43452.36	4308.36	42098.09	4195.75	39797.54	4004.46
1172004	690	264	37.70833333	20	68023.41	6757.37	65898.8	6576.51	62289.64	6269.26
1172012	1452	478	61.29807692	20	137115.63	14581.08	132525.5	14108.66	124728	13306.14
1172013	571	154	56.83116883	16	47957.83	5134.33	46340.19	4967.25	43592.23	4683.44
1172008	860	274	12.37606838	4	75392.05	7986.07	72877.71	7725.14	68606.5	7281.9
1172009	917	264	13.19379845	4	73206.39	7744.97	70766.75	7497.8	66622.44	7077.94
1172011	1140	306	6.56445993	2	83535.25	8855.96	80750.9	8569.6	76021	8083.15
1172002	869	249	70.08641975	21	76936.46	8447.07	74265.24	8144.13	69727.54	7629.52
1172001	655	201	0	0	54794.98	5842.91	52952.26	5651.49	49821.97	5326.33
	9415	2949	273.7682954	92	811792.6					

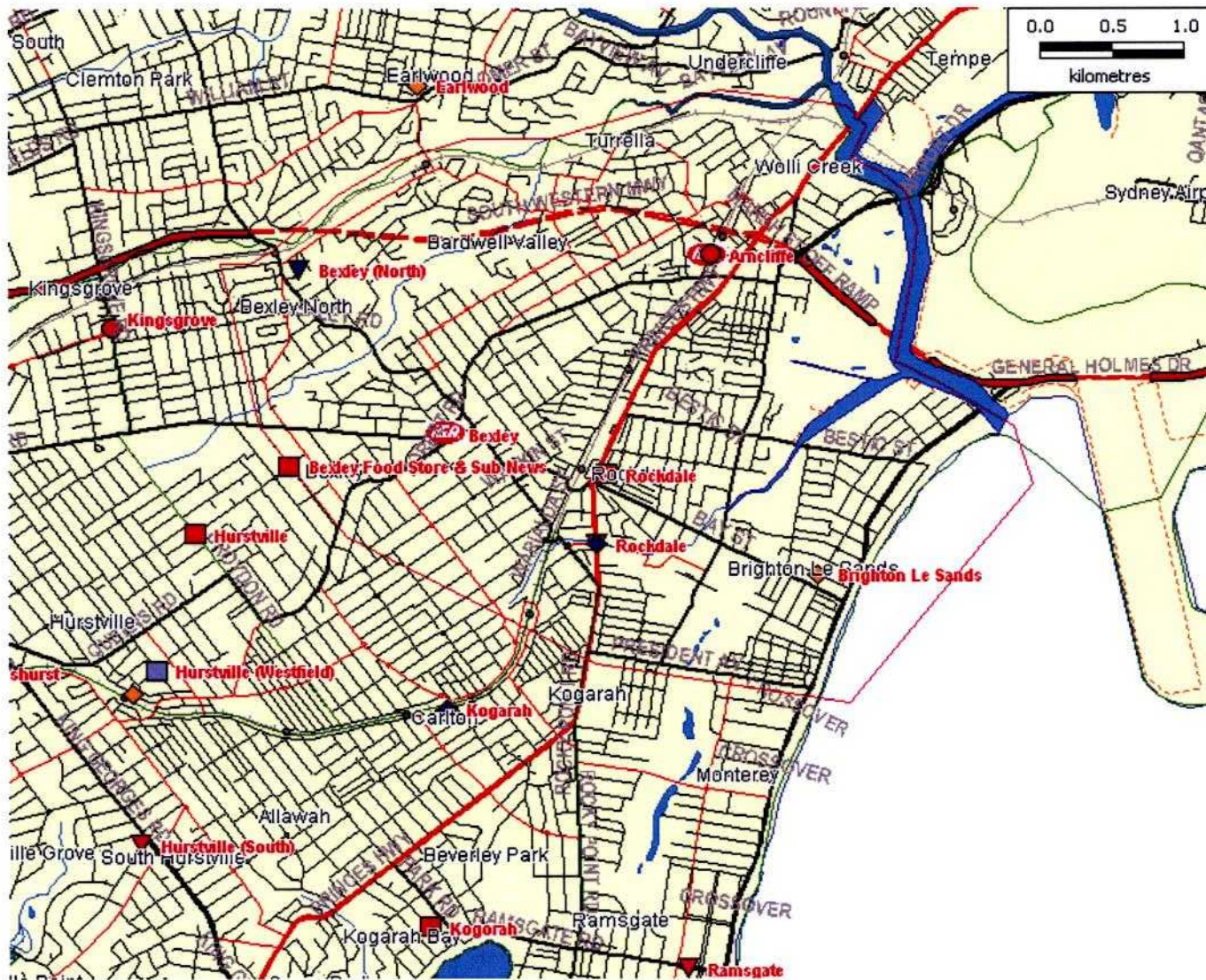
DEMOGRAPHIC MAP MARKET C



DEMOGRAPHIC ANALYSIS MARKET C

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
1170308	543	251	6.55483871	4	50057.55	4349.78	48705.66	4274.64	46409.13	4147.01
1170408	655	227	0	0	51471.09	4836.77	49963.99	4728.99	47403.83	4545.89
1172006	1048	314	17.02657807	5	82379.33	8428.8	79728.65	8185.8	75225.83	7772.99
1170411	1066	321	24.39566065	9	81101.86	8035.3	78585	7827.25	74309.52	7473.83
1170401	628	256	11.41463415	9	49770.96	4338.27	48391.8	4252.94	46048.96	4107.99
1170402	295	107	0	0	22886	2078.98	22233.3	2036.82	21124.53	1965.21
1170404	575	202	0	0	38229.72	3219.39	37215.43	3167	35492.42	3078
1170405	657	228	2.90625	1	47662.61	4309.92	46304.12	4217.59	43996.4	4060.75
1170407	637	244	5.210526316	3	48897.78	4256.05	47554.96	4180.61	45273.85	4052.45
1170406	822	282	0	0	68818.89	6749.57	66696.66	6579.03	63091.53	6289.32
1170409	591	202	2.816326531	1	48809.6	4711.39	47332.38	4599.94	44822.97	4410.62
1170410	352	122	0	0	27885.85	2648.81	27051.28	2586.41	25633.56	2480.41
1170412	816	258	13.1291866	4	67194.98	6760.84	65072.48	6580.42	61466.91	6273.95
	8685	3014	83.45400103	36	685166.2					

ROCKDALE/ARNCLIFFE AREA



MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Bexley North	Flemings	857	4.3%
Hurstville	Food 4 Less	1266	6.4%
Rockdale	WW/Safeway	4143	20.9%
Hurstville	Coles	3395	17.1%
HURSTVILLE	Coles	1300	6.6%
Brighton Le Sands	Coles	2714	13.7%
Hurstville	ALDI	1829	9.2%
Rockdale	Franklins	2571	13.0%
ARNCLIFFE	IGA	490	2.5%
Bexley	IGA	850	4.3%
Bexley	4 Square	120	0.6%
Rockdale	Foodworks	300	1.5%
SUMMARY			
	Woolworths	6,266	32%
	Coles	7,409	37%
	ALDI	1,829	9%
	Franklins	2,571	13%
	IGA	1,340	7%
	Other	420	2%
	TOTAL	19,835	100%

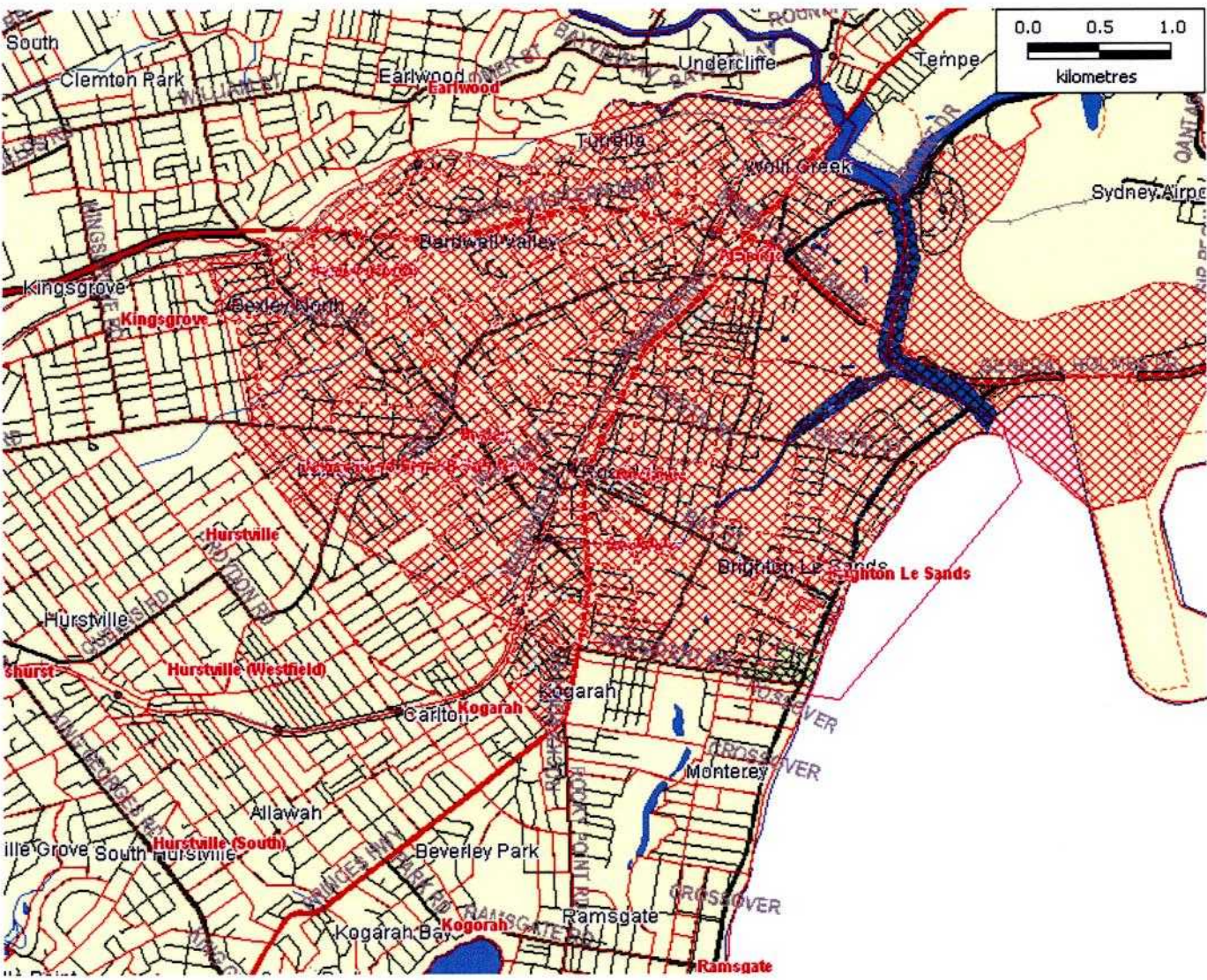
NOTE: Have included Hurstville stores because Hurstville is the regional shopping centre for Rockdale/Arncliffe area.

NOTE: Have Woolworths is planning a new supermarket at Wolli Creek.

SHOPPING OPTIONS / STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Store Area	Retail Sale	TO / sqm / yr
Wolli Creek	FG		3877 2 Magdalene T	2205	180	160	22,000	6,355.60
Rockdale	Franklins		1524 Princes Hwy && Rocki	2216	2571	1800	194,281	3,929.40
Bexley	4 Square		1940 75 Mimosa St	2207	120	100	18,000	7,800.00
Rockdale	Foodworks		2458 6 King St	2216	300	270	34,000	5,893.30
Hurstville	Coles		2181 Cross St && Park Rd	2220	3395	2600	1,000,000	15,316.60
Brighton Le Sands	Coles		2135 36 Princess St	2216	2714	1900	500,000	9,580.00
ARNCLIFFE	IGA		2287 32 Firth St	2205	490	450	45,000	4,775.50
Bexley	IGA		3829 422 Forest Rd	2207	850	500	100,000	6,117.60
Bexley North	Flemings		1027 216 Sarsfield Cct && S	2207	857	600	120,000	7,281.20
Hurstville	Food 4 Less		1045 Cross St && Park Rd	2220	1266	886	300,000	12,322.30
Hurstville	ALDI		1277 Cross St && Park Rd	2220	1829	1280	240,000	6,823.40
Rockdale	WW/Safeway		1195 Princes Hwy && Rocki	2216	4143	2900	1,200,000	15,061.50
HURSTVILLE	Coles		5336 225 Forest Road	2220	1300	1000	220,000	8,800.00

DEMOGRAPHIC AREA SELECTED FOR ANALYSIS



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Nc	Capital_Lic	State_Non	State_Liq	Country_N	Country_Li
1362311	600	245	0	0	46807.7	4050.72	45541.45	3977.8	43390.4	3853.94
1362310	609	234	0	0	49716.94	4592.5	48283.45	4491.69	45848.33	4320.46
1362306	818	261	6.055555556	2	56923.99	5312.95	55241.04	5194.3	52382.16	4992.74
1362307	373	126	3.075757576	1	30100.09	2913.42	29186.86	2845.55	27635.54	2730.27
1362302	929	327	0	0	68695.54	6196.28	66760.36	6082.2	63473	5888.4
1362812	1088	389	0	0	88454.25	8569.16	85774.95	8359.7	81223.5	8003.87
1362801	513	215	0	0	42586.85	3698.95	41438.67	3633.46	39488.22	3522.23
1362806	467	180	0	0	36742.16	3299.89	35704.99	3238.05	33943.11	3133.01
1362406	1326	413	2.704402516	1	88752.58	8258.52	86171.46	8074.16	81786.8	7761
1362303	514	192	0	0	38791.73	3439.32	37721.75	3378.82	35904.14	3276.04
1361801	538	191	2.885714286	1	40047.75	3662.87	38908.13	3588.55	36972.21	3462.3
1361802	646	237	42.2745098	16	54419.11	5077.53	52829.79	4956.02	50129.96	4749.59
1362304	632	244	0	0	51750.85	4707.23	50295.85	4612.94	47824.18	4452.76
1362305	807	261	6.517857143	2	55844.56	5194.71	54212.43	5080.89	51439.85	4887.53
1362006	1006	309	27.11737089	9	71666.91	6845.59	69507.21	6681.19	65838.43	6401.93
1362308	301	118	0	0	24878.85	2239.46	24177.48	2195.79	22986.03	2121.6
1362309	749	281	67.41692877	29	64055.22	5762.48	62239.2	5647.85	59154.24	5453.13
1362312	432	175	2.384615385	1	34823.28	3115.11	33844.87	3044.53	32182.79	2924.64
1362802	755	289	0	0	59333.33	5390.06	57644.81	5276.67	54776.45	5084.06
1362809	406	170	0	0	35209.84	3150.33	34230.25	3095.98	32566.18	3003.66
1362811	1212	476	0	0	106763.3	10187.24	103577.1	9952.39	98164.68	9553.44
1362701	793	248	15.98684211	5	55459.64	5148.2	53832.76	5037.93	51069.11	4850.62
1362702	600	207	11.84962406	4	44987.23	4193.13	43662.21	4092.96	41411.34	3922.8
1362803	458	184	0	0	36600.73	3189.23	35605.15	3136.88	33913.91	3047.95
1362804	710	292	2.735294118	1	62979.77	5696.29	61216.19	5586.51	58220.33	5400.03
1362807	485	184	0	0	36660.71	3291.38	35630.24	3223.76	33879.75	3108.9
1362808	821	324	3.137931034	1	68626.38	6259.14	66668.96	6132.68	63343.83	5917.85
1362810	885	324	0	0	69440.53	6442.5	67430.79	6307.48	64016.75	6078.12
1362901	360	128	5.417475728	2	28935.33	2670.5	28097.21	2613.05	26673.46	2515.46
1362904	217	89	0	0	18265.37	1718.8	17729.19	1678.96	16818.37	1611.27
1362906	461	167	2.860759494	1	35255.91	3240.86	34243.13	3169.57	32522.68	3048.45
1362907	558	223	6.021505376	2	45856.94	4188.33	44546.6	4093.33	42320.67	3931.94
1362908	211	103	0	0	17574.15	1434.08	17111.79	1412.19	16326.37	1374.98
1362706	533	194	8.183673469	3	44455.13	4265.06	43121.61	4152.22	40856.3	3960.53
1362707	683	278	34.5364011	18	57558.41	5193.79	55910.59	5072.03	53111.36	4865.2

1362708	521	228	2.615384615	1	46677.55	4238.37	45351.3	4144.46	43098.33	3984.93
1362709	229	97	0	0	18531.6	1600.06	18030.93	1571.52	17180.41	1523.05
1362902	555	258	0	0	52731.38	4738.29	51241.84	4647.37	48711.52	4492.91
1362903	419	138	0	0	28248.28	2476.37	27477.05	2435.2	26166.93	2365.26
1362703	700	244	10.13010204	4	54665.46	5186.67	53036.5	5054.01	50269.32	4828.64
1362704	721	243	21.39539877	8	57337.24	5538.71	55590.08	5397.36	52622.1	5157.23
1362405	847	268	9.162162162	3	57065.9	5183.98	55442.26	5080.36	52684.12	4904.35
1362905	463	210	0	0	41793.49	3706.93	40629.46	3635.27	38652.09	3513.54
1362705	546	266	15.18699187	8	56837.69	5148.71	55230.93	5043.03	52501.45	4863.52
1362409	715	199	0	0	44850.53	4319.65	43494.38	4212.22	41190.63	4029.74
1362301	750	191	0	0	37975.55	3319.56	36932.29	3258.53	35160.05	3154.85
1362407	635	191	0	0	40387.54	3621.27	39249.76	3550.37	37316.97	3429.92
1362411	297	85	3.304878049	1	18846.97	1780.67	18289.72	1736.83	17343.09	1662.36
1362410	350	110	5.36	2	23580.63	2207.73	22883.69	2153.82	21699.76	2062.26
1361805	1297	448	5.701067616	2	99612.86	9524.47	96619.75	9284.98	91535.23	8878.15
1362201	814	262	27.23166023	9	64896.39	6472.83	62850.69	6289.71	59375.56	5978.63
1362202	794	271	0	0	58763.3	5519.13	57026.53	5384.99	54076.22	5157.14
1362203	779	300	0	0	67955.07	6444.38	65929.78	6289.22	62489.32	6025.65
1362508	827	266	5.2	2	62316.38	6028.43	60432.16	5875.28	57231.35	5615.13
1362501	968	385	7.766929851	3	89296.68	8682.88	86576.02	8471.19	81954.32	8111.58
1362512	748	246	0	0	55347.05	5455.9	53641.01	5312.25	50742.89	5068.23
1362601	763	330	0	0	75235.34	7280.17	72952.82	7106.86	69075.4	6812.46
1362408	742	227	25.29200134	9	48839.27	4493.03	47422.61	4392.6	45016.08	4221.99
1362505	890	261	16.55555556	6	58436.28	5372.58	56758.82	5256.47	53909.26	5059.22
1362401	256	106	2.773584906	1	23476.81	2152.76	22800	2107.82	21650.28	2031.48
1362402	531	180	2.8	1	40065.38	3770.7	38879.15	3679	36864.05	3523.21
1362403	565	152	0	0	35172.12	3445.73	34079.1	3353.17	32222.35	3195.94
1362502	679	191	10.13089005	3	42562.33	3982.74	41311.6	3885.89	39186.94	3721.37
1362503	633	197	12.7402096	6	39978.83	3607.81	38828.45	3522.59	36874.24	3377.81
1362506	470	135	10.22222222	4	29978.84	2852.11	29091.3	2776.99	27583.6	2649.4
1362507	773	236	74.27272727	43	51257.76	4643.39	49771.25	4526.17	47246.06	4327.06
1362509	521	201	0	0	39897.23	3707.9	38710.61	3612.78	36694.84	3451.19
1362510	617	209	2.985815603	1	46822.9	4454.89	45421.68	4344.01	43041.38	4155.64
1362511	1010	299	30.13879004	9	64745.36	6035.82	62851.13	5891.75	59633.32	5647.01
1362607	709	225	6.356164384	2	52537.59	4979.56	50975.48	4866.02	48321.86	4673.15
1362404	713	241	6.010582011	2	52377.14	4842.72	50859.74	4734.55	48282.06	4550.79
1362412	672	241	0	0	49996.88	4366.17	48643.8	4298.42	46345.26	4183.32
1362606	903	301	6.388888889	2	68617.41	6533.07	66574.15	6373.48	63103.18	6102.38
1362604	640	213	5.878787879	2	47117.08	4474.89	45711.41	4365.85	43323.54	4180.62
1362605	693	234	2.930875576	1	48384.54	4414.33	46997.73	4317.27	44641.9	4152.4

1362602	608	197	3	1	41614.33	3841.13	40409.08	3755.96	38361.67	3611.29
1362504	830	320	0	0	63108.19	5519.5	61385.46	5418.01	58459	5245.62
1362603	790	284	19.45348837	7	60884.49	5606.84	59122.58	5477.67	56129.56	5258.23
1362608	569	258	0	0	43584.47	3482.97	42456.75	3431.54	40541.05	3344.17
1362609	562	185	19.56935123	8	43818.49	4182.34	42499.26	4080.71	40258.22	3908.07
1362610	444	144	3.049180328	1	32093.65	3027.75	31149.47	2955.44	29545.55	2832.62
1362205	437	131	0	0	28342.19	2670.83	27501.57	2602.78	26073.59	2487.17
1362003	625	226	3.944444444	2	48820.86	4508.78	47408.08	4408.49	45008.12	4238.12
1362004	839	256	28.61271676	10	54587.99	4957.6	53028.87	4857.11	50380.32	4686.42
1362005	818	273	11.27692308	4	62332.84	5918.35	60468.73	5774.76	57302.1	5530.84
1362206	730	220	14.65323354	5	48427.33	4556.21	46989.93	4446.12	44548.15	4259.11
1362207	489	143	0	0	32973.3	3163.35	31974.87	3087.8	30278.79	2959.48
1362208	568	212	6.638888889	2	43400.91	3886.67	42181.46	3814.46	40109.94	3691.79
1362209	519	161	4.972972973	2	36305.16	3416.43	35237.59	3333.1	33424.06	3191.55
1362210	489	146	6.364963504	2	34954.45	3375.2	33896.25	3291.79	32098.63	3150.08
1362204	329	124	0	0	28550.76	2742.02	27692.26	2670.13	26233.89	2548
1362101	825	295	14.66240449	6	62973.99	5792.54	61146.87	5651.69	58043.05	5412.43
1362002	551	183	3.005813953	1	41546.26	4024.05	40265.3	3917.41	38089.3	3736.25
1362009	753	252	17.26122449	7	58541.1	5534.31	56799.98	5403.97	53842.28	5182.55
1362008	376	140	0	0	28910.94	2656.54	28072.5	2594.8	26648.22	2489.92
1361803	1173	433	136.4164649	60	105154.2	9893.85	102057	9677.06	96795.65	9308.8
1362611	175	73	0	0	17735.44	1796	17170.73	1746.69	16211.42	1662.94

TOTAL

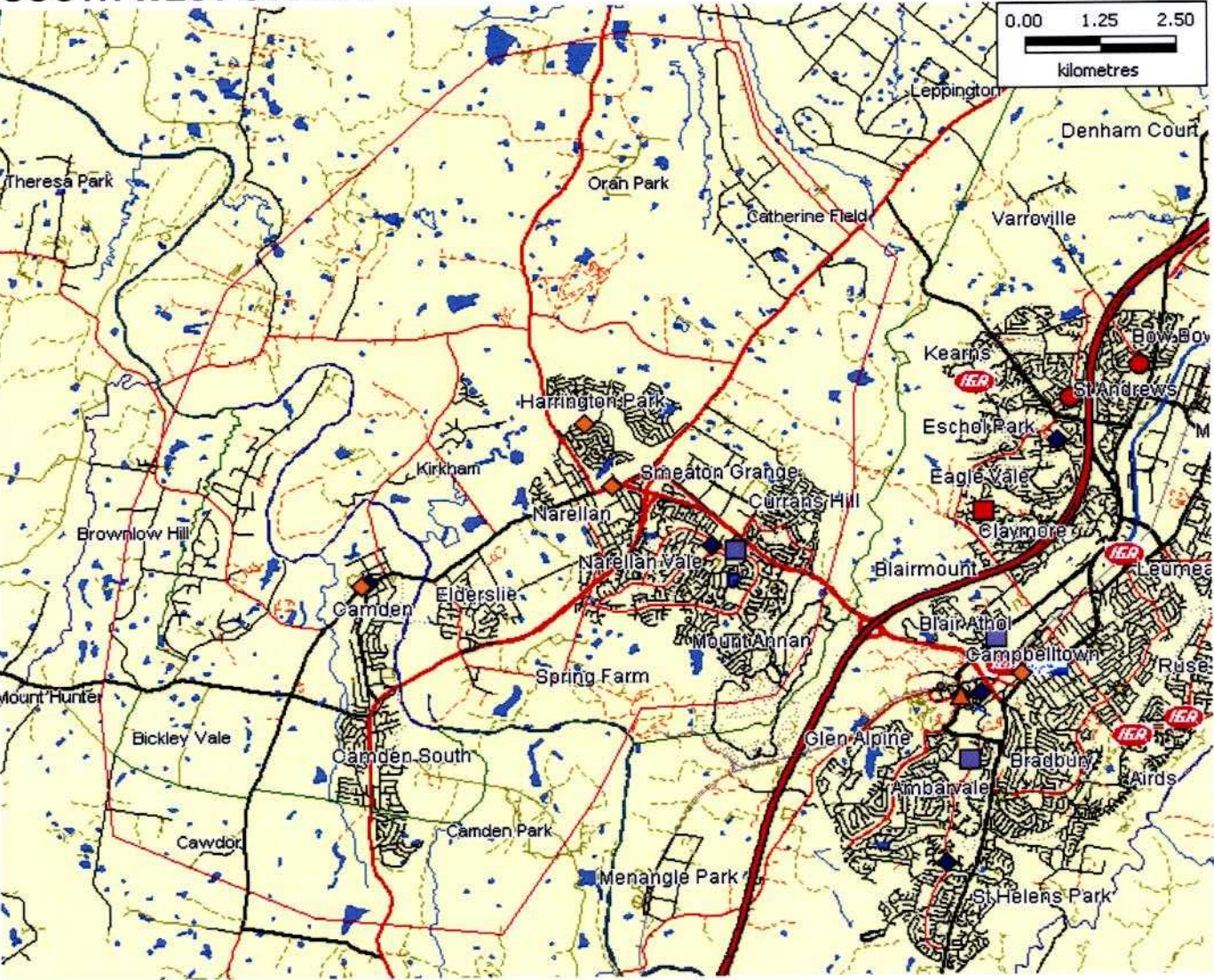
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SOUTH WEST SYDNEY



MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Campbelltown	WW/Safeway	4185	8.8%
CAMDEN	WW/Safeway	4220	8.9%
Campbelltown	WW/Safeway	2725	5.7%
Mount Annan	WW/Safeway	3660	7.7%
Narellan	WW/Safeway	3760	7.9%
Campbelltown	WW/Safeway	3000	6.3%
Campbelltown	Bi-Lo	4114	8.6%
MOUNT ANNAN	Coles	3200	6.7%
Narellan	Coles	3398	7.1%
Camden	Coles	3000	6.3%
Campbelltown	Coles	3825	8.0%
Harrington Park	Coles	3500	7.3%
Blair Athol	ALDI	1714	3.6%
Mount Annan	ALDI	1714	3.6%
Campbelltown	Franklins	1270	2.7%
Campbelltown	IGA X	350	0.7%
SUMMARY			
	Woolworths	21,550	45%
	Coles	21,037	44%
	ALDI	3,428	7%
	Franklins	1,270	3%
	IGA	350	1%
	Other	0	0%
	TOTAL	47,635	100%

NOTE: Included Campbelltown and Blair Athol stores, because they are shopping options for the area selected

SHOPPING OPTIONS / STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Total Store Area	Retail Sale	TO / sqm / yr
Campbelltown	WW/Safeway		1079 Gilchrist Dr && Kellica	2560	4185	3800	940,000	11,679.80
CAMDEN	WW/Safeway		1078 Oxley St && Argyle St	2570	4220	3600	500,000	6,161.10
Campbelltown	WW/Safeway		1080 271 Queen St	2560	2725	1908	450,000	8,587.20
Mount Annan	WW/Safeway		1161 1 Main St	2567	3660	3600	550,000	7,814.20
Narellan	WW/Safeway		1167 Somerset St && Camr	2567	3760	2632	810,000	11,202.10
Blair Athol	ALDI		1257 Blaxland Rd && The K	2560	1714	1200	200,000	6,067.70
Campbelltown	Bi-Lo		1629 Gilchrist Dr && Kellica	2560	4114	2880	350,000	4,423.90
Campbelltown	IGA X		3701 251 Queen St	2560	350	200	35,000	5,200.00
Campbelltown	Franklins		3982 271 Queen St	2560	1570	1000	132,925	4,402.60
Camden	Coles		2139 Murray St && South A	2570	3000	2100	390,000	6,760.00
Campbelltown	Coles		2140 271 Queen St	2560	3825	3700	500,000	6,797.40
Harrington Park	Coles		3172 21 Fairwater Dr	2567	3500	3250	800,000	11,885.70
Narellan	Coles		1663 326 Camden Valley V	2567	3398	3000	250,000	3,825.80
Campbelltown	WW/Safeway		6824 Tindall St && Kellicar l	2560	3000	2500	500,000	8,666.70
Mount Annan	ALDI		1283 Waterworth Dr && Ma	2567	1714	1200	180,000	5,460.90
MOUNT ANNAN	Coles		5502 221A Waterworth Driv	2567	3200	3000	200,000	3,250.00

DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Li
1291408	905	252	182.5555556	53	80360.21	8388.12	77724.69	8129.17	73247.63	7689.27
1201314	766	221	384.5067873	113	89471.7	9361.46	86524.4	9078.59	81517.7	8598.07
1291604	783	296	13.58527132	5	66466.19	6214.79	64523.29	6069.82	61222.79	5823.55
1291605	820	294	5.450292398	2	54243.04	4651.21	52750.59	4564.03	50215.3	4415.93
1291610	493	180	17.74021188	9	41759.36	4006.66	40499.08	3903.07	38358.19	3727.08
1291910	796	258	12.04651163	4	66685.17	6825.15	64531.55	6624.45	60873.1	6283.51
1291606	835	283	15.89247312	6	63542.46	6038.95	61633.24	5889.69	58389.96	5636.15
1291607	859	315	18.47157191	7	71137.04	6566.63	69088.28	6438.62	65607.96	6221.15
1291608	780	271	14.13284133	5	65434.82	6341.55	63439.26	6182.63	60049.33	5912.68
1291609	542	195	2.717948718	1	44262.33	4115.78	42975.91	4029.85	40790.61	3883.88
1291907	553	192	2.8125	1	43728.66	4127.45	42432.44	4031.91	40230.49	3869.62
1291410	622	229	19.63166144	8	40524.35	3308.75	39456.22	3244.63	37641.76	3135.7
1291601	111	48	0	0	10388.22	983.77	10078.99	959.13	9553.69	917.29
1291602	415	152	5.646153846	2	37208.51	3633.14	36065.77	3541.05	34124.56	3384.6
1291603	547	240	15.79411765	6	49345.28	4458.42	47922.77	4357.48	45506.31	4186.01
1291518	1183	357	65.82633053	24	94660.58	9470.74	91685.38	9222.11	86631.27	8799.76
1291409	795	230	44.06956522	14	59788.77	5973.16	57910.11	5811.18	54718.75	5536
1291506	654	184	28.04347826	8	52638.45	5601.46	50876.75	5420.92	47884.07	5114.23
1291509	394	130	0	0	28419.66	2589.56	27609.15	2538.34	26232.31	2451.34
1291514	644	217	2.985436893	1	50716.2	4863.9	49184.35	4746.65	46582.12	4547.46
1291517	896	239	376.0669456	107	88111.89	8919.77	85305.53	8676.9	80538.26	8264.33
1291903	1244	360	54.46511628	16	96510.21	9776.64	93429.13	9501.39	88195.17	9033.79
1291904	1352	464	44.17409241	15	111830.93	10705.66	108474.1	10457.38	102771.6	10035.63
1291912	1021	316	28.36708861	9	78324.35	7630.68	75926.5	7445.69	71853.17	7131.44
1291511	505	196	2.469387755	1	42958.22	4078.65	41660.21	3975.85	39455.22	3801.23
1291507	593	199	2.989583333	1	42872.29	3896.88	41655.78	3826.52	39589.24	3707
1291503	680	233	40.94690265	14	56867.73	5483.93	55134.19	5347.28	52189.36	5115.15
1291504	747	288	223.7019608	96	78598.46	7136.63	76354.41	6986.44	72542.35	6731.32
1291505	729	290	13.01229508	5	63448.1	5902.92	61579.1	5762.72	58404.14	5524.55
1291508	492	154	194.0519481	62	52517.45	5338.49	50843.3	5182.03	47999.34	4916.26
1291905	290	93	198	74	36889.22	3554.59	35776.52	3471.41	33886.33	3330.11
1291908	1317	397	45.27959698	14	103556.48	10213.1	100345.5	9964.33	94890.96	9541.75
1291906	1515	423	66.25295508	19	116421.73	12127.58	112609.1	11755.04	106132.4	11122.2
1291902	1172	354	32.85302594	10	90708.39	9011.53	87873.64	8774.65	83058.14	8372.26
1291502	725	246	11.23577236	78	53186.37	4893.33	51653.67	4790.87	49050.01	4616.82
1291901	1376	394	757.5794872	224	160475.88	16572.98	155238.9	16087.32	146342.7	15262.3

1291911	1545	484	41.59447983	13	117474.72	11281.51	113939.4	11020.06	107933.9	10575.94
1291913	1289	420	33.42409639	11	103564.43	10016.41	100421.3	9781.19	95081.87	9381.61
1291914	1122	348	149.4463768	47	96176.53	9407.66	93218.84	9174.92	88194.48	8779.56
1291915	1007	288	34.30555556	10	77683.35	7921.02	75182.05	7696.92	70932.99	7316.23
1291516	1279	399	28.21750663	9	99943.13	9779.64	96865.75	9542.35	91638.07	9139.24
1291501	649	207	2.942028986	1	47877.05	4472.33	46471.71	4380.03	44084.4	4223.24
1291512	1444	454	43.7383592	14	109764.83	10485.45	106472.3	10251.85	100879.1	9855.01
1291513	983	296	28.125	9	78445.93	7930.52	75951.69	7708.79	71714.64	7332.13
1291519	0	0	0	0	0	0	0	0	0	0
1291520	1551	418	101.3397129	30	115007.31	11678.05	111331	11351.42	105086	10796.55
1291521	1443	404	124.7880299	36	115321.91	11852.04	111595.7	11507.82	105265.7	10923.1
1291510	1055	342	25.55339806	8	82180.84	7858.1	79718.22	7685.21	75534.87	7391.51
1291515	1195	406	41.22613065	14	95027.01	8807.53	92274.87	8633.84	87599.69	8338.78
1291909	1766	556	52.94373866	17	140249.91	13733.23	135938.4	13398.24	128614.2	12829.16
1291404	1056	304	75.13621262	22	75894.53	7266.81	73611.57	7089.05	69733.43	6787.09
1291406	968	274	83.78842366	26	68259.33	6412.57	66262.99	6273.95	62871.73	6038.48
1291405	512	155	23.25165563	19	36511.19	3578.33	35395.43	3486.62	33500.04	3330.85
1291407	655	189	16.03174603	5	47922.25	4772.43	46423.5	4645.71	43877.52	4430.44
1201212	377	117	0	0	28132.53	2773.41	27257.23	2696.21	25770.32	2565.08
1201301	698	203	6.75257732	2	52213.47	5339.66	50536.16	5182.29	47686.85	4914.96
1201302	402	132	8.463414634	3	31228.98	2964.74	30303.92	2895.17	28732.47	2776.97

TOTAL

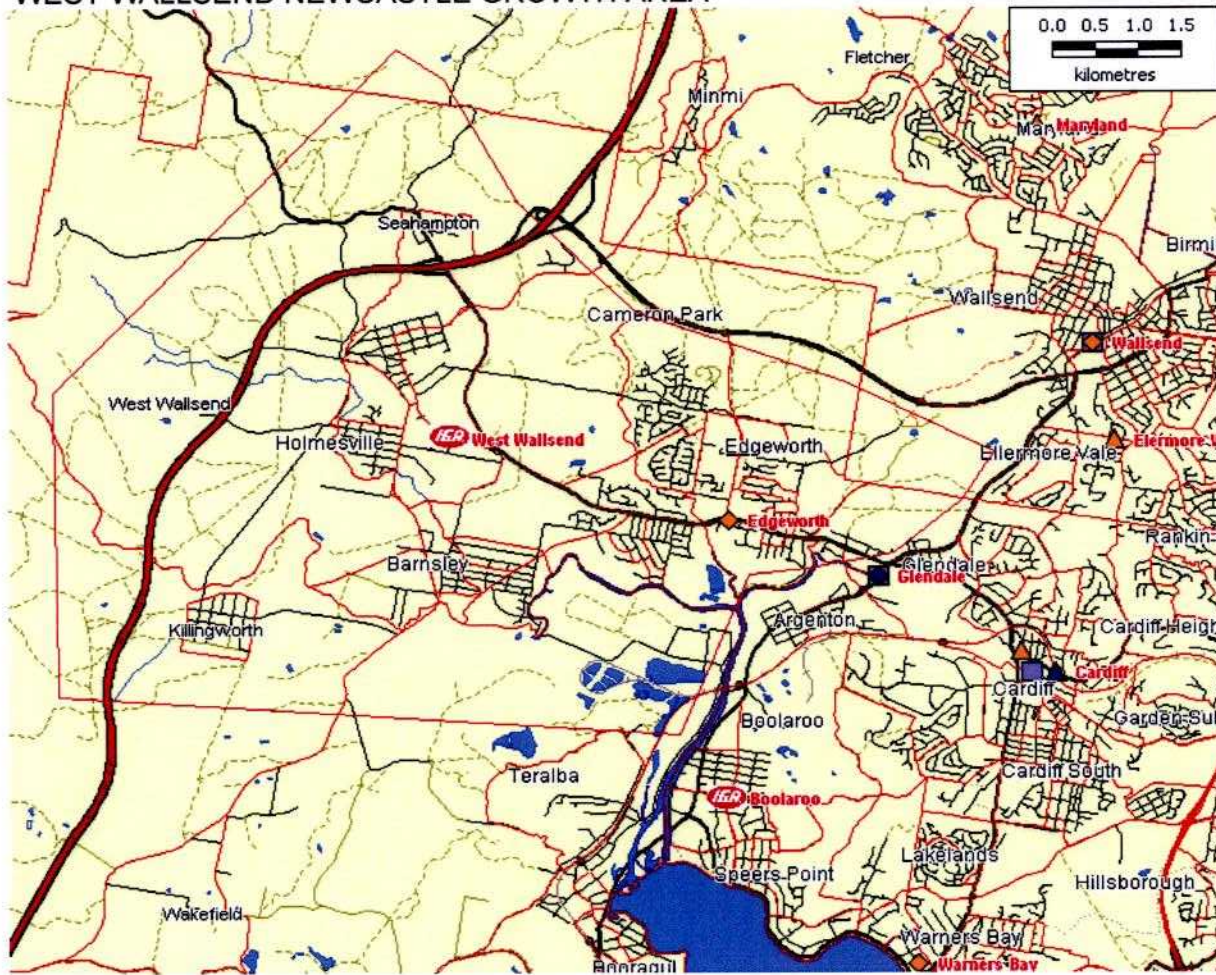
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WEST WALLSEND NEWCASTLE GROWTH AREA



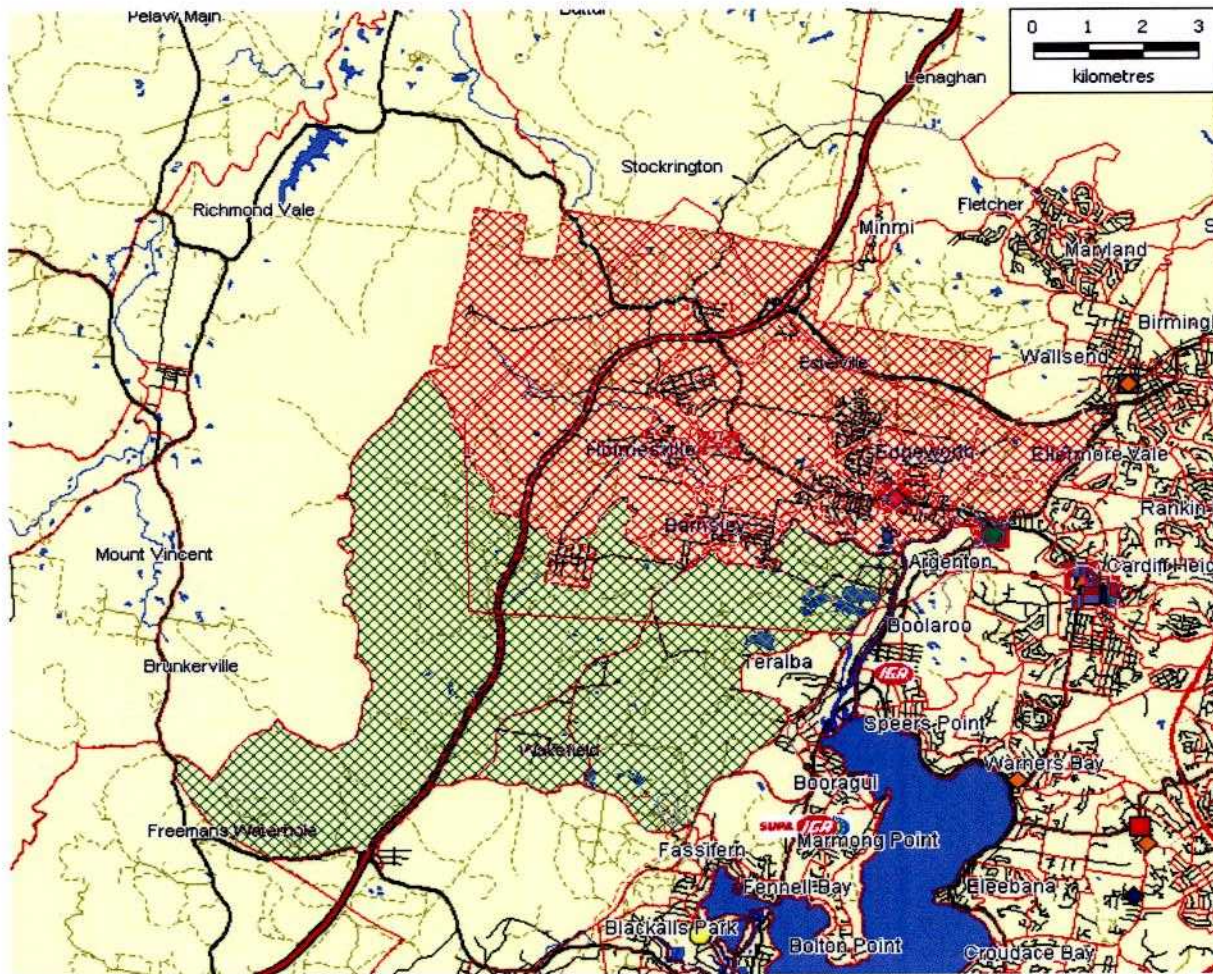
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Cardiff	Food 4 Less	1714	8.7%
Glendale	WW/Safeway	4952	25.0%
Cardiff	Bi-Lo	2143	10.8%
Edgeworth	Coles	3000	15.2%
Glendale	Coles	5109	25.8%
Glendale	ALDI	1066	5.4%
CARDIFF	ALDI	1500	7.6%
WEST WALLSEND	IGA	286	1.4%
SUMMARY			
	Woolworths	6,666	34%
	Coles	10,252	52%
	ALDI	2,566	13%
	Franklins	0	0%
	IGA	286	1%
	Other	0	0%
	TOTAL	19,770	100%

SHOPPING OPTIONS/ STORE AREA AND TURNOVER

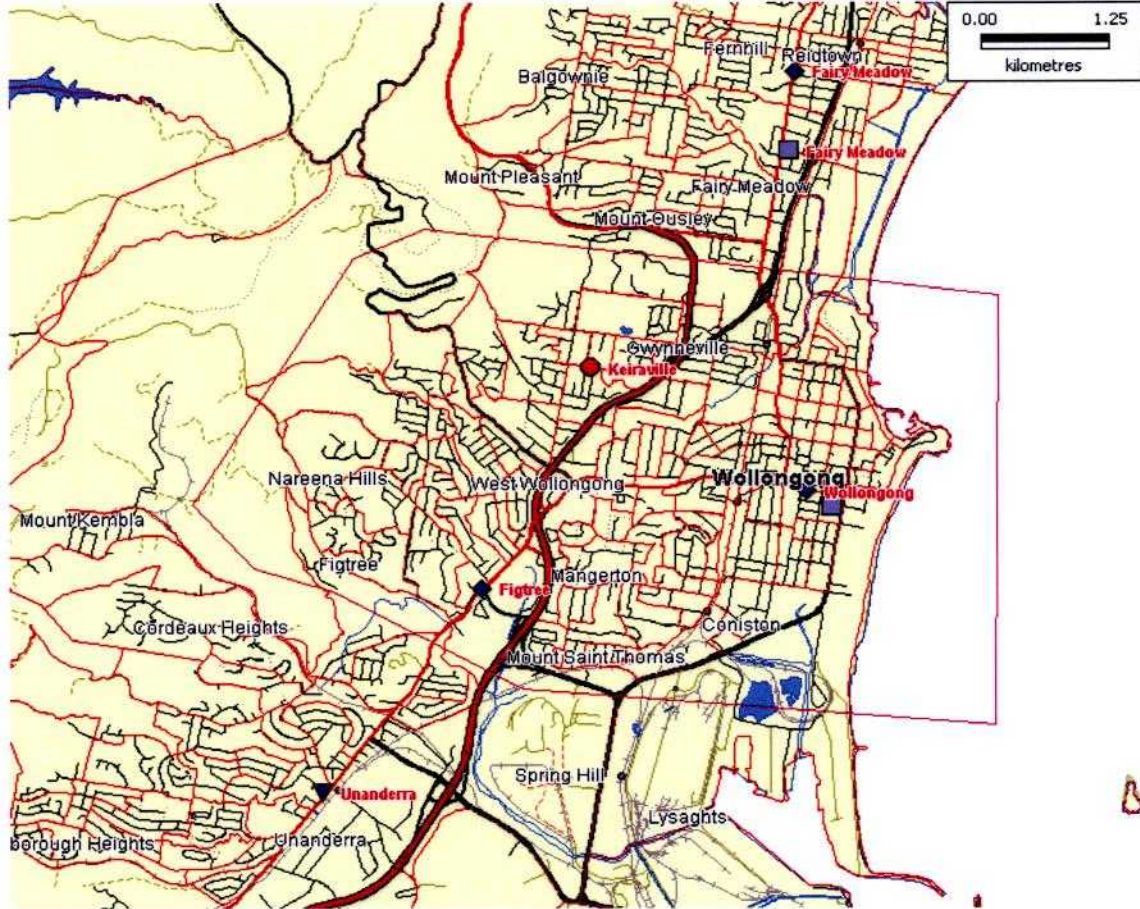
Location	Store Type	Store No	Address	Post Code	Store Area	Tot Store Area	Retail Sale	TO / sqm / yr
Glendale	ALDI	1273	387 Lake Rd	2285	1066	1000	300,000	14,634.10
Cardiff	Bi-Lo	1630	17 Kelton St	2285	2143	1500	250,000	6,066.30
Edgeworth	Coles	2160	720 Main Rd	2285	3000	2200	550,000	9,533.30
Glendale	Coles	2170	387 Lake Rd	2285	5109	4000	375,000	3,816.80
WEST WALLSEND	IGA	2504	Shop 6 Withers St	2286	286	200	25,000	4,545.50
Cardiff	Food 4 Less	1038	38 Main Rd	2285	1714	1200	200,000	6,067.70
Glendale	WW/Safeway	1115	387 Lake Rd	2285	4952	3500	1,608,550	16,891.10
CARDIFF	ALDI	6156	49 Harrison Street	2285	1500	1200	200,000	6,933.30

DEMOGRAPHIC AREA



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
1120104	834	269	15.76045627	5	57632.78	5094.81	56033.28	5016.56	53316.15	4883.63
1120101	672	249	0	0	50010.11	4375.85	48635.37	4294.04	46300.02	4155.08
1120103	712	265	18.62264151	7	56137.55	4956.95	54582.58	4869.44	51941.07	4720.77
1120113	1896	553	393.14	121	164989.63	16265.77	159883	15858.82	151208.1	15167.53
1120311	721	206	13.30097087	4	47595.27	4490.16	46187.2	4396.17	43795.25	4236.51
1120102	932	330	22.15	8	66714.16	5784.3	64896.3	5689.85	61808.23	5529.41
1120111	354	100	2.87	1	20733.15	1805.68	20179.95	1779.8	19240.21	1735.85
1120112	55	15	302.4	81	27455.78	3076.38	26481.44	2961.81	24826.3	2767.18
1120212	495	165	2.875776398	1	38145.1	3556.87	37036.7	3484.43	35153.82	3361.36
1120206	343	140	2.357142857	1	27719.49	2434.39	26964.56	2388.48	25682.14	2310.49
1120201	214	67	3.029850746	1	14618.48	1414.72	14173.24	1376.19	13416.91	1310.75
1120202	655	217	11.71962617	4	43737.42	3729.27	42585.84	3681.67	40629.6	3600.81
1120203	910	374	0	0	69536.64	6004.61	67613.26	5879.6	64345.92	5667.24
1120204	538	210	9.75	6	38175.48	3154.71	37177.97	3106.35	35483.47	3024.2
1120205	830	325	77.73770492	40	63895.34	5276.82	62218.35	5192.99	59369.57	5050.58
1120207	542	208	0	0	40420.1	3455.78	39331.41	3398.56	37482.02	3301.36
1120209	435	146	15	5	34047.3	3123.64	33084.03	3063.06	31447.68	2960.16
1120107	675	225	2.838235294	1	46462.74	4067.25	45197.13	4000.85	43047.18	3888.06
1100511	666	286	11.36655901	6	50380.48	4015.94	49106.41	3951.52	46942.09	3842.1
1120105	1148	347	22.02881844	7	84438.14	8082.75	81903.75	7900.22	77598.47	7590.15
1120106	367	116	0	0	26432.78	2484.16	25655.51	2429.77	24335.13	2337.36
1120108	904	301	5.959322034	2	65326.52	5877.42	63493.49	5774.29	60379.65	5599.1
1120109	933	321	54.57320872	19	72084.37	6505.06	70046.81	6385.62	66585.52	6182.73
1120110	536	207	0	0	40389	3451.2	39302.53	3396.48	37456.9	3303.53
1120208	703	329	35.26801207	23	60154.16	4841.83	58601.82	4767.95	55964.78	4642.46
1120301	152	49	5.551020408	2	11834.28	1123.53	11478.24	1097.31	10873.42	1052.76
17222		6020	1028.299346	345	1319066					

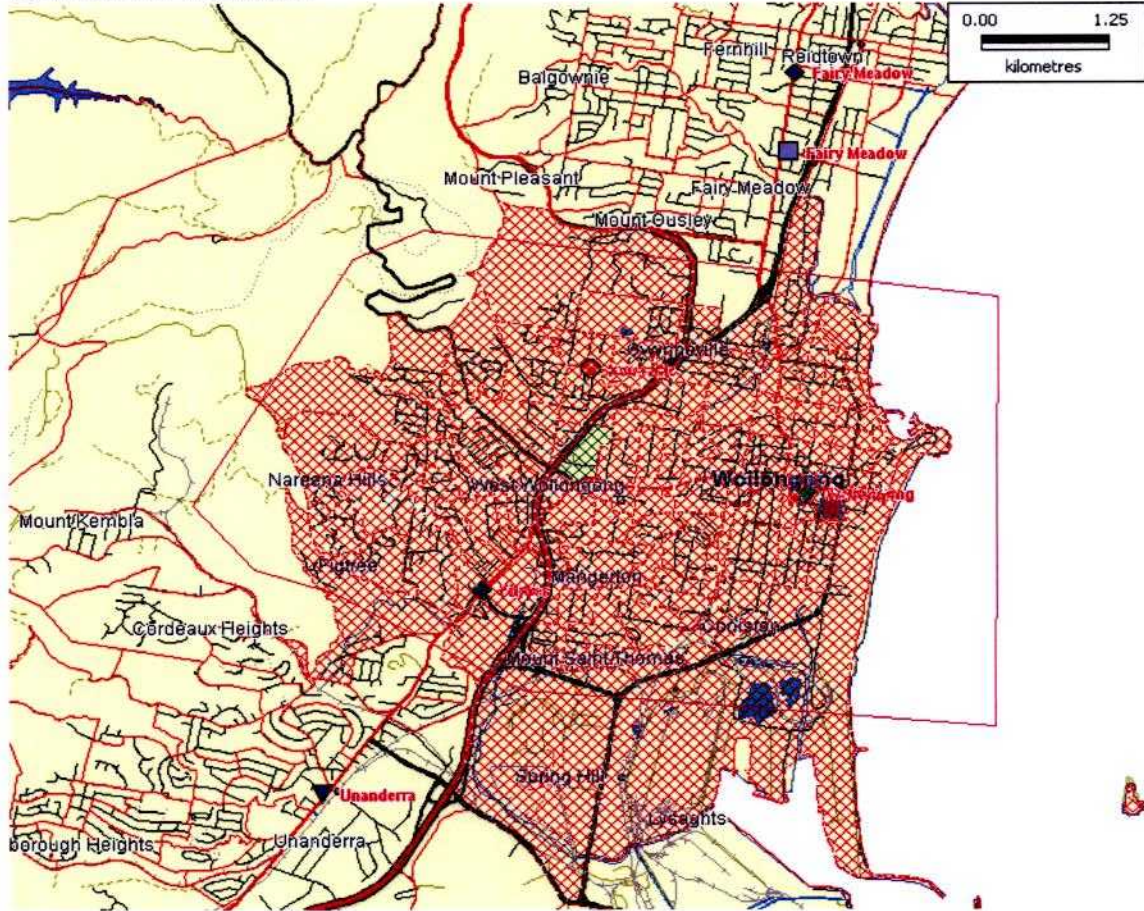
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MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Wollongong	WW/Safeway	3286	31.6%
Wollongong	WW/Safeway	2072	19.9%
Figtree	Coles	3470	33.3%
Wollongong	ALDI	1357	13.0%
Keiraville	FG	229	2.2%
SUMMARY			
	Woolworths	5,358	51%
	Coles	3,470	33%
	ALDI	1,357	13%
	Franklins	0	0%
	IGA	229	2%
	Other	0	0%
	TOTAL	10,414	100%

SHOPPING OPTIONS/ STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area Total	Store Area Retail	Retail Sale TO / sqm / yr
Wollongong	WW/Safeway		1232 63 Burelli St	2500	3286	2300	900,000 14,242.20
Wollongong	ALDI		1264 25 Stewart St	2500	1357	950	220,000 8,430.40
Figtree	Coles		2165 The Avenue && Princ	2525	3470	2400	850,000 12,737.80
Keiraville	FG		2397 207 Gipps Rd	2500	229	160	32,000 7,266.40
Wollongong	WW/Safeway		1111 Princess Hwy && The	2525	2072	1600	600,000 15,057.90

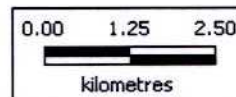
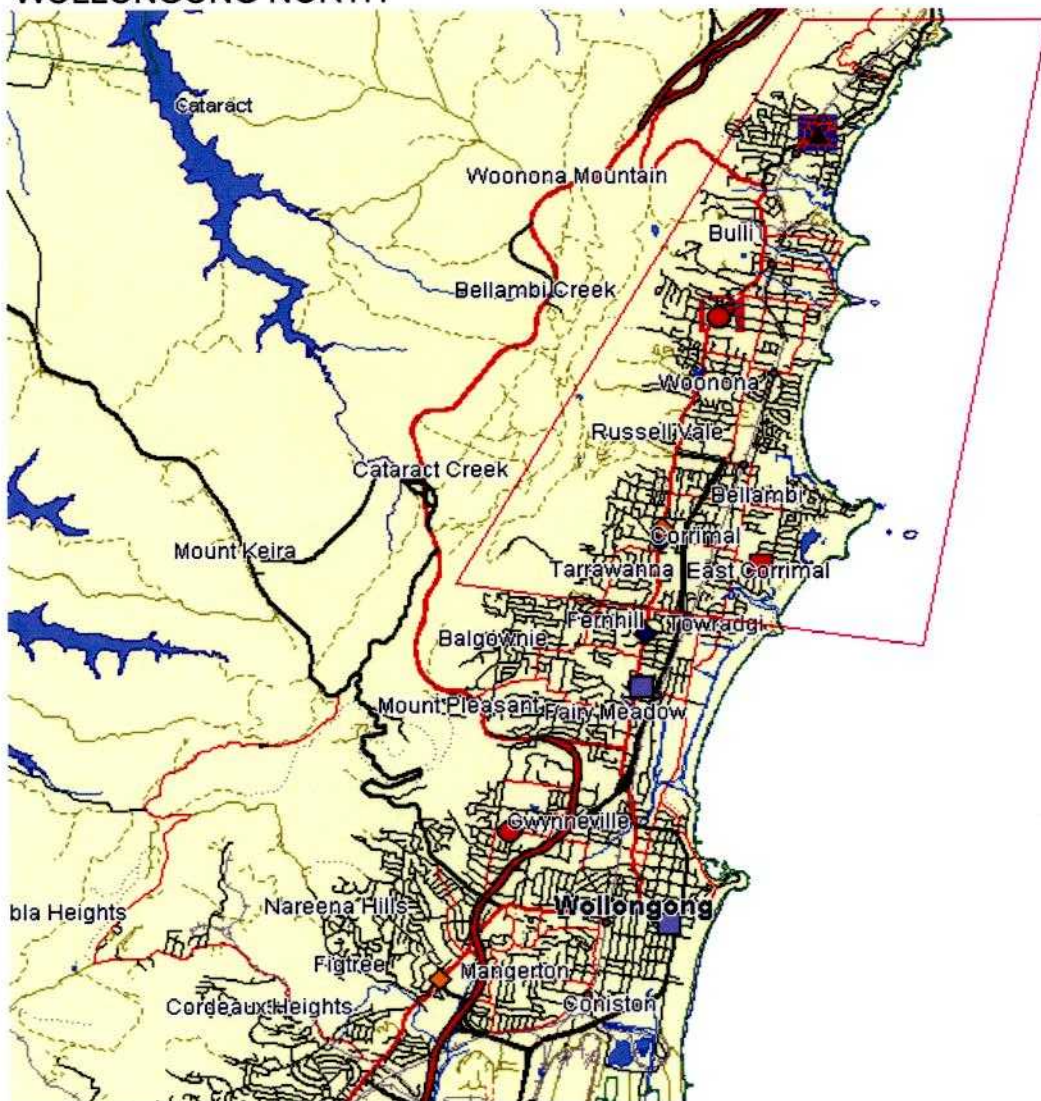


DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Liq	State_Non	State_Liq	Country_N	Country_Li
1191103	290	142	0	0	26253.72	2239.49	25535.37	2195.92	24315.08	2121.89
1191611	701	272	7.52238806	3	58401.13	5387.96	56691.57	5262.63	53787.48	5049.73
1191606	335	114	2.818181818	1	26882.7	2629.43	26058.55	2558.1	24658.53	2436.93
1191301	778	237	11.62790698	4	56730.48	5638.33	54936.95	5472.54	51890.19	5190.9
1191111	516	261	0	0	43087.19	3473.78	41938.52	3407.41	39987.23	3294.66
1191101	434	223	0	0	37560.42	3022.64	36571.47	2968.61	34891.49	2876.83
1191102	553	189	7.182201011	3	44435.5	4389.3	43057.42	4271.03	40716.43	4070.12
1191302	429	168	8.328358209	3	39531.08	3809.43	38332.61	3709.33	36296.71	3539.29
1191303	544	215	5.656050955	2	41695.03	3672.47	40536.61	3600.43	38568.77	3478.07
1191305	168	61	15.75	7	13170.02	1158.65	12812.6	1135.97	12205.44	1097.43
1191306	706	287	116.6027397	56	63044.59	5415.43	61356.5	5323.31	58488.86	5166.84
1191607	613	230	5.622857143	2	51071.29	4774.18	49569.57	4667.69	47018.55	4486.79
1191104	537	216	5.233333333	2	46226.35	4269.13	44885.51	4172.05	42607.75	4007.15
1191107	547	232	15.62495018	7	46353.2	4013.44	45088.95	3939.4	42941.31	3813.63
1191108	653	252	0	0	48408.15	4221.78	47094.7	4145.57	44863.49	4016.1
1191109	173	75	2.25	1	14630.62	1275.47	14228.6	1247.65	13545.67	1200.38
1191110	480	205	0	0	40134.82	3626.85	38995.34	3544.63	37059.66	3404.95
1191112	485	193	9.553463203	4	39681.3	3592.31	38552.24	3516.41	36634.25	3387.49
1191113	463	202	48.52460984	25	42196.09	3640.22	41049.88	3572.21	39102.75	3456.69
1191114	497	208	21.81904551	11	42084.35	3749.64	40891.61	3668.35	38865.44	3530.27
1191106	633	212	10.82634731	4	42964.86	3956.54	41706.6	3859.95	39569.15	3695.88
1191201	393	178	18.11580087	9	33682.11	2841.09	32779.71	2793.29	31246.76	2712.09
1191208	592	285	24.0608365	14	57778	5131.13	56159.8	5020.14	53410.89	4831.6
1191309	559	205	105.3333333	52	48910.54	4539.91	47504.39	4442.28	45115.69	4276.44
1191312	377	186	13.84574468	7	35147.68	3028.75	34170.17	2962.81	32509.61	2850.8
1191304	247	81	0	0	16110.24	1370.31	15677.14	1349.36	14941.41	1313.77
1191307	444	175	7.450819672	3	34590.82	2991.42	33651.71	2936.66	32056.4	2843.64
1191308	366	158	19.36228697	10	31715.11	2754.95	30841.84	2703.85	29358.38	2617.04
1191311	280	167	0	0	25321.43	1970.92	24684.12	1937.76	23601.49	1881.43
1191213	275	111	0	0	24986.23	2431.15	24224.19	2368.56	22929.67	2262.25
1191209	616	293	0	0	62472.39	5824.99	60636.38	5686.49	57517.46	5451.21
1191202	593	272	2.578947368	1	58567.92	5469.35	56840.84	5339.45	53906.97	5118.8
1191203	498	247	0	0	50447.44	4699.03	48957.57	4586.99	46426.67	4396.66
1191207	484	227	0	0	41672.28	3624.12	40524.06	3554.29	38573.53	3435.68
1191210	356	179	0	0	37958.25	3462.29	36873.55	3385.03	35030.92	3253.79
1191610	855	328	4	2	67105.25	5971.77	65241.33	5856.94	62075.02	5661.87
1191313	524	246	21.65975104	12	55632.14	5134.87	54021.06	5022.38	51284.26	4831.29
1191204	579	272	11.42629482	6	60687.18	5758.05	58853.92	5610.41	55739.7	5359.61
1191205	248	135	0	0	22360.42	1790.39	21771.44	1759.98	20770.91	1708.31
1191206	393	190	0	0	37146.83	3308.54	36109.7	3240.35	34347.88	3124.51
1191211	371	193	3	1	41109.62	3745.54	39936.09	3670.86	37942.56	3544.01
1191214	220	114	0	0	22781.38	2107.04	22106.81	2051.57	20960.89	1957.34
1191310	329	161	0	0	30825.66	2676.24	29975.58	2621.17	28531.5	2527.63
1191608	440	161	2.699346405	1	34555.16	3122.14	33573.8	3062.1	31906.74	2960.11
1191614	1025	416	18.23333333	8	79553.91	6769.01	77419.4	6648.8	73793.4	6444.59
1191105	425	197	10.07246377	5	37644.96	3437.48	36566.24	3359.69	34733.76	3227.53

1191604	524	214	482.0738426	243	86505.76	8111.57	83936.36	7909.57	79571.62	7566.42
1191609	343	144	0	0	25946.49	2190.7	25246.55	2151.69	24057.53	2085.41
1193111	750	238	6.420091324	2	61041.47	6258.53	59067.5	6068.42	55714.23	5745.48
1193101	678	228	2.968888889	1	55567.58	5542.36	53820.4	5390.75	50852.39	5133.21
1193102	975	287	29.37857143	9	75603.52	7780.14	73145.79	7546.8	68970.76	7150.42
1193103	862	296	5.452702703	2	69880.39	6710	67774.56	6546.68	64197.29	6269.24
1193104	453	194	2.467625899	1	43226.54	4150.5	41937.11	4041.02	39746.69	3855.03
1193105	768	240	6.239316239	2	59374.89	5855.29	57530.84	5703.08	54398.26	5444.52
1193107	613	219	0	0	52511.16	5242.99	50868.2	5096.98	48077.23	4848.95
1193110	991	341	5.847133758	2	76629.19	7337.76	74314.81	7151.65	70383.28	6835.51
1191403	952	375	19.41038961	8	74710.36	6641.59	72619.15	6504.28	69066.72	6271.01
1191404	292	102	0	0	23125.37	2232.17	22422.95	2172.23	21229.72	2070.41
1191405	1063	412	26.38586957	10	92966.08	8775	90200.8	8559.51	85503.31	8193.45
1191612	605	304	0	0	53660.84	4440.72	52246.56	4360.33	49844.08	4223.76
1193106	753	300	5.146443515	2	59833.98	5284.95	58156.87	5179.52	55307.89	5000.44
1193108	549	217	8.710803689	4	45744.69	4163.71	44437.62	4074.34	42217.23	3922.53
1193109	723	286	9.099358974	4	57743.74	5021.32	56160.32	4933.97	53470.5	4785.57
1191408	751	312	40.53024823	19	65822.86	6035.42	63913.52	5895.73	60670.06	5658.43
1191410	320	143	6.542372881	2	24133.6	2003.95	23490.64	1966.74	22398.42	1903.54
1191006	424	179	0	0	25745.74	1965.8	25093.2	1934.69	23984.69	1881.85
1191007	848	263	8.771428571	3	57417.73	5499.34	55701.94	5360.32	52787.26	5124.17
1191401	439	171	0	0	31365.93	2884.92	30448.63	2813.78	28890.37	2692.93
1191402	548	178	31.39240506	10	45237.27	4443.19	43843.16	4320.96	41474.92	4113.32
1191406	716	260	15.94488189	6	61574.39	5977.41	59698.97	5825.4	56513.12	5567.17
1191407	556	212	5.644736842	2	41044.78	3648.82	39890.26	3571.32	37929.04	3439.67
1191409	605	206	0	0	51314.82	5192.04	49687.34	5042.25	46922.66	4787.78
1190912	367	194	25.05882353	15	43291.37	3930.09	42053.85	3851.36	39951.64	3717.62
1190911	711	354	47.65384615	28	75246.88	6834.92	73072.96	6675.64	69380.04	6405.05
1191008	692	208	9.282872212	4	38397.96	3353.58	37341.64	3288.72	35547.22	3178.54
1191509	1021	293	34.07894737	10	71496.72	7151.54	69230.69	6938.75	65381.27	6577.28
	41916	16741	1391.282993	655	3559467.94					

WOLLONGONG NORTH



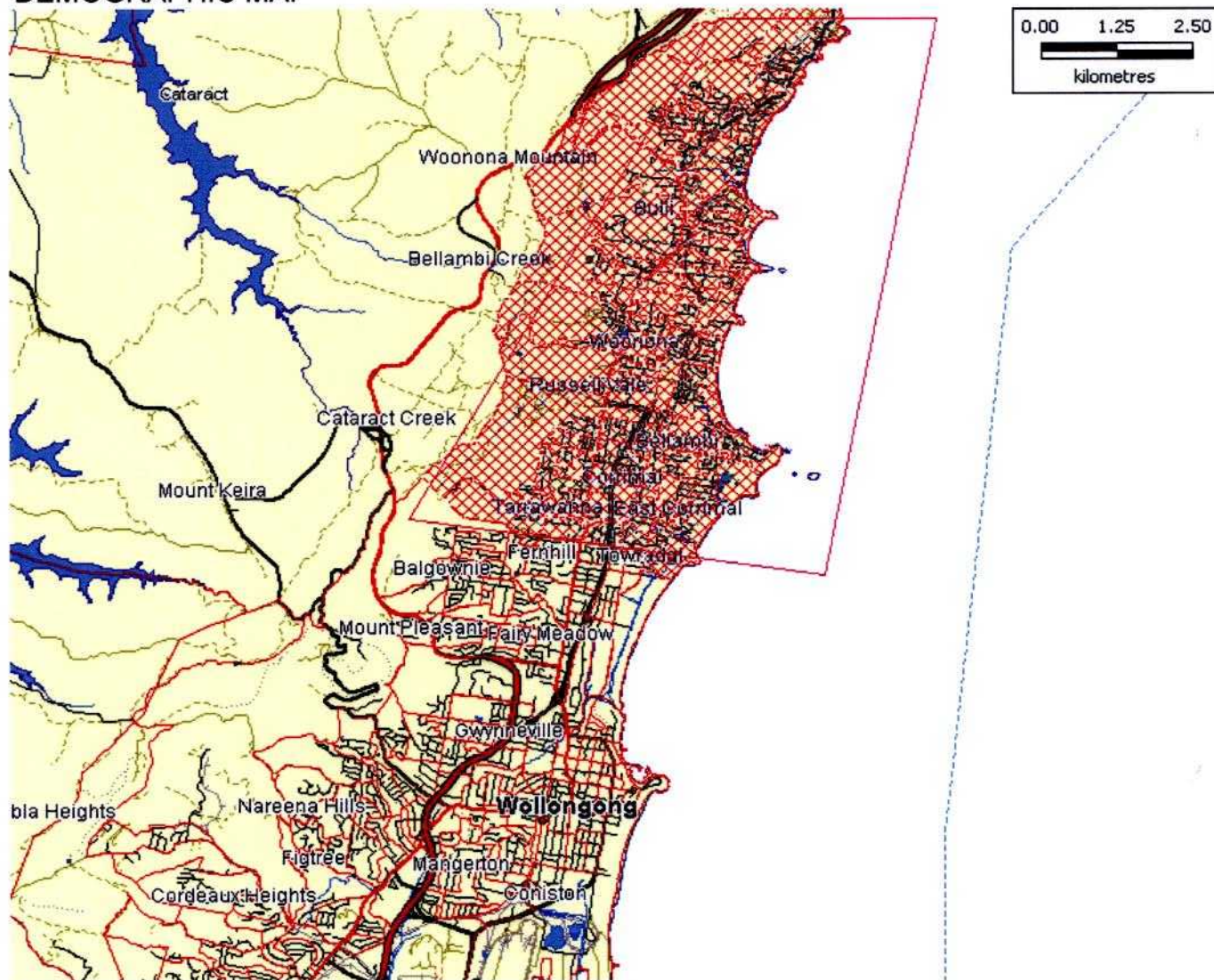
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Corrimal	WW/Safeway	5974	34.8%
Fairy Meadow	WW/Safeway	3000	17.5%
Thirroul	Bi-Lo	1357	7.9%
Corrimal	Coles	2639	15.4%
Fairy Meadow	ALDI	1400	8.2%
Thirroul	Franklins	1017	5.9%
Woonona	Franklins	1237	7.2%
Woonona	FG	320	1.9%
EAST CORRIMAL	4 Square	200	1.2%
SUMMARY		0	
	Woolworths	8,974	52%
	Coles	3,996	23%
	ALDI	1,400	8%
	Franklins	2,254	13%
	IGA	320	2%
	Other	200	1%
	TOTAL	17,144	100%

SHOPPING OPTIONS/ STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area Tot	Store Area	Retail Sale	TO / sqm / yr
Corrimal	Coles	2,152	204 Princes Hwy	2518	2639	1847	300,000	5,911.30
Fairy Meadow	ALDI	1,271	66 Elliotts Rd	2519	1400	980	300,000	11,142.90
Thirroul	Franklins	1,476	Lawrence Hargreav	2515	1017	820	239,057	12,223.20
Woonona	Franklins	1,478	4 Russel St	2517	1237	1200	298,980	12,568.30
Woonona	FG	1,894	398-412 PRINCES	2517	320	160	20,000	3,250.00
EAST CORRIMAL	4 Square	1,931	17 Murray Rd	2518	200	160	15,000	3,900.00
Corrimal	WW/Safeway	1,093	cess Hwy && Railwa	2518	5974	4182	1,300,000	11,315.70
Fairy Meadow	WW/Safeway	1,110	66 Princess Hwy	2519	3000	2100	850,000	14,733.30
Thirroul	Bi-Lo	1,685	Lawrence Hargrave	2515	1357	950	360,000	13,795.10

DEMOGRAPHIC MAP



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Li
1190809	466	189	0	0	33230.11	2726.33	32353.94	2678.74	30865.56	2597.9
1190801	520	219	2.8	2	42877.83	3820.26	41652.53	3732.95	39571.07	3584.63
1190803	135	63	5.085714286	2	10344.63	830.99	10073.08	812.66	9611.78	781.51
1190905	484	186	5.136094675	2	37734.08	3365.24	36673.03	3297.1	34870.56	3181.34
1190508	518	192	2.933333333	1	44831.78	4286.76	43485.85	4187.37	41199.47	4018.53
1190509	364	128	17.09364548	7	28462.97	2624.26	27638.29	2565.08	26237.37	2464.56
1190510	501	193	2.775193798	1	39461.26	3592.2	38319.62	3508.33	36380.27	3365.85
1190511	588	188	2.962765957	1	45366.95	4411.94	43986.98	4301.95	41642.77	4115.11
1190512	788	277	25.06350365	14	59366.47	5499.39	57621	5368.52	54655.9	5146.2
1190513	297	132	29.305	15	31437.61	2916.8	30522.42	2851.28	28967.74	2739.99
1190514	451	186	2.8828125	1	35765.15	3294.74	34694.6	3200.98	32876	3041.69
1190515	578	188	0	0	43621.24	4135.99	42321.62	4047.03	40113.9	3895.9
1190601	537	254	28.90052356	15	52473.43	4612.81	51020.82	4522.75	48553.2	4369.78
1190507	971	342	240.8409883	85	100606.79	9862.82	97509.72	9601.49	92248.59	9157.56
1190506	664	207	3.210526316	1	50886.86	5114.88	49275.1	4963.9	46537.13	4707.43
1190407	722	244	8.64	3	58774.63	5872.61	56924.09	5702.13	53780.51	5412.54
1190408	575	238	0	0	50178.07	4643.45	48715.6	4533.37	46231.24	4346.38
1190409	1048	393	37.86237374	17	88647.09	8278.53	86038.41	8090.36	81606.94	7770.71
1190410	483	153	12.21621622	4	30996.18	2787.13	30100.99	2723.97	28580.28	2616.67
1190411	395	163	0	0	30088.86	2650	29247.8	2593.44	27819.07	2497.36
1190412	445	179	0	0	35872.64	3232.5	34856.75	3163.3	33131.02	3045.74
1190501	319	122	2.790322581	1	24610.46	2216.52	23913.04	2165.51	22728.31	2078.85
1190502	617	232	7.644670051	3	49674.75	4626.4	48217.79	4513.7	45742.78	4322.25
1190503	698	271	2.925675676	1	49947.44	4296.13	48574.13	4205.29	46241.22	4050.98
1190504	923	346	7.1690044	3	72222.22	6586.28	70146.4	6441.69	66620.11	6196.08
1190406	486	204	0	0	36123.57	3019.64	35163.55	2969.66	33532.73	2884.76
1190403	531	176	17.10559006	6	39732.56	3780.12	38532.8	3680.07	36494.71	3510.12
1190307	409	170	5.436619718	2	32009.63	2859.7	31089.39	2790.89	29526.14	2674.02
1190308	447	156	31.86805556	11	38609.74	3723.87	37435.13	3627.85	35439.78	3464.74
1190309	940	302	11.79452055	4	75696.91	7659.87	73276.8	7436.21	69165.65	7056.27
1190310	384	154	6.095698925	3	32582.35	3026.32	31617.35	2952.13	29978.05	2826.11
1190311	595	195	217.175	73	58172.26	5560	56414.06	5407.45	53427.31	5148.31
1190312	455	158	8.630136986	3	33879.82	3024.52	32923.88	2963.83	31299.98	2860.74
1190401	616	232	74.15253226	27	52763.95	4801.98	51246.87	4696.11	48669.75	4516.27
1190402	918	299	21.37295082	7	68367.09	6564.29	66301.86	6395.52	62793.56	6108.81
1190404	274	92	12.05405405	4	21358.66	1984.76	20742.34	1937.4	19695.37	1856.95
1190405	310	120	0	0	24358.83	2173.54	23669.35	2126.64	22498.12	2046.97

1190306	617	217	0	0	47327.72	4442.17	45930.28	4334.7	43556.4	4152.14
1190208	917	327	29.7423221	12	78960.2	7844.36	76498.22	7621.34	72315.96	7242.5
1190209	540	186	3.013071895	1	45200.4	4570.24	43751.72	4433.73	41290.78	4201.83
1190210	645	293	23.69652723	10	63133.35	5766.62	61315.75	5641.34	58228.13	5428.54
1190301	817	291	45.178123	18	71657.37	7013.24	69449.16	6827.25	65697.99	6511.3
1190302	441	174	11.34177215	4	37303.21	3439.69	36224.52	3365.23	34392.1	3238.73
1190303	628	228	81.8974359	43	58568.33	5684.17	56765.29	5523.65	53702.4	5250.98
1190304	728	251	11.62441315	4	59249.41	5708.22	57442.43	5564.58	54372.83	5320.57
1190305	601	206	17.8	6	50214.54	4922.2	48663.7	4791.11	46029.24	4568.43
1190505	383	139	13.45238095	5	30805.52	2869.43	29895.2	2797.76	28348.81	2676.02
1190207	760	256	19.44140625	7	65620.18	6686.9	63513.2	6483.86	59934	6138.93
1190707	351	174	0	0	30188.18	2536.66	29370.43	2484.12	27981.28	2394.89
1190708	935	320	20.56088561	7	74247.14	7122.88	72001.9	6945.47	68187.81	6644.09
1190709	447	245	23.80645161	14	46338.55	3817.99	45133.87	3758.65	43087.43	3657.84
1190710	523	171	8.568181818	3	37735.21	3565.15	36611.92	3479.96	34703.74	3335.25
1190711	426	155	0	0	35361.62	3367.51	34300.85	3282.24	32498.86	3137.38
1190712	687	257	3.509433962	2	51229.62	4574.43	49782.36	4479.18	47323.82	4317.38
1190713	617	262	18.65422535	8	51360.78	4408.24	49964.57	4332.3	47592.78	4203.29
1190704	797	300	12.66666667	5	58755.27	5098.93	57134.91	4997.44	54382.33	4825.05
1190605	456	216	11.80769231	6	45475.41	4079.48	44184.88	3994.73	41992.61	3850.76
1190604	486	174	5.8	2	35457.23	3162.29	34464.77	3099.49	32778.85	2992.8
1190601	537	254	28.90052356	15	52473.43	4612.81	51020.82	4522.75	48553.2	4369.78
1190602	770	319	2.647342995	1	61617.7	5411.05	59907.17	5300.29	57001.42	5112.14
1190706	625	242	19.27307692	10	47197.6	4089.68	45892.42	4020.42	43675.26	3902.78
1190705	511	220	2.442307692	1	43688.95	3809.8	42488.67	3739.5	40449.72	3620.09
1190606	706	278	22.24719101	8	60364.25	5530.65	58613.06	5402.32	55638.23	5184.32
1190607	496	219	5.926829268	2	44781.2	4005.41	43508.21	3919.24	41345.72	3772.86
1190608	829	242	0	0	40488.26	3148.34	39487.26	3102.87	37786.83	3025.62
1190609	475	215	2.46	1	43871.45	3936.73	42637.77	3854.07	40542.08	3713.63
1190610	469	169	0	0	29886.56	2431.74	29114.39	2391.51	27802.68	2323.16
1190611	735	307	2.716666667	1	58471.3	5041.87	56860.83	4949.99	54125.05	4793.9
1190612	593	238	2.835164835	1	39412.2	3134.33	38390.23	3079.33	36654.15	2985.89
1190701	616	235	2.688622754	1	50182.44	4557.94	48747.74	4466.43	46310.55	4310.99
1190702	892	329	23.24932954	9	71017.95	6577.81	68932.78	6414.47	65390.6	6136.99
1190703	560	226	10.66153846	7	42542.29	3586.38	41399.04	3519.42	39456.94	3405.68
1190901	510	226	0	0	43653.95	3828.47	42426.47	3750.01	40341.31	3616.72
1190902	573	206	8.14973262	3	45648.94	4341.83	44283.66	4229.06	41964.38	4037.49
1190903	1102	441	26	9	85289.77	7467.51	82883.08	7303.79	78794.75	7025.68
1190603	436	216	0	0	36983.38	3091.74	35990.82	3033.7	34304.71	2935.1
1190714	241	96	20.7	9	20103.37	1743.58	19554.63	1713.48	18622.45	1662.35

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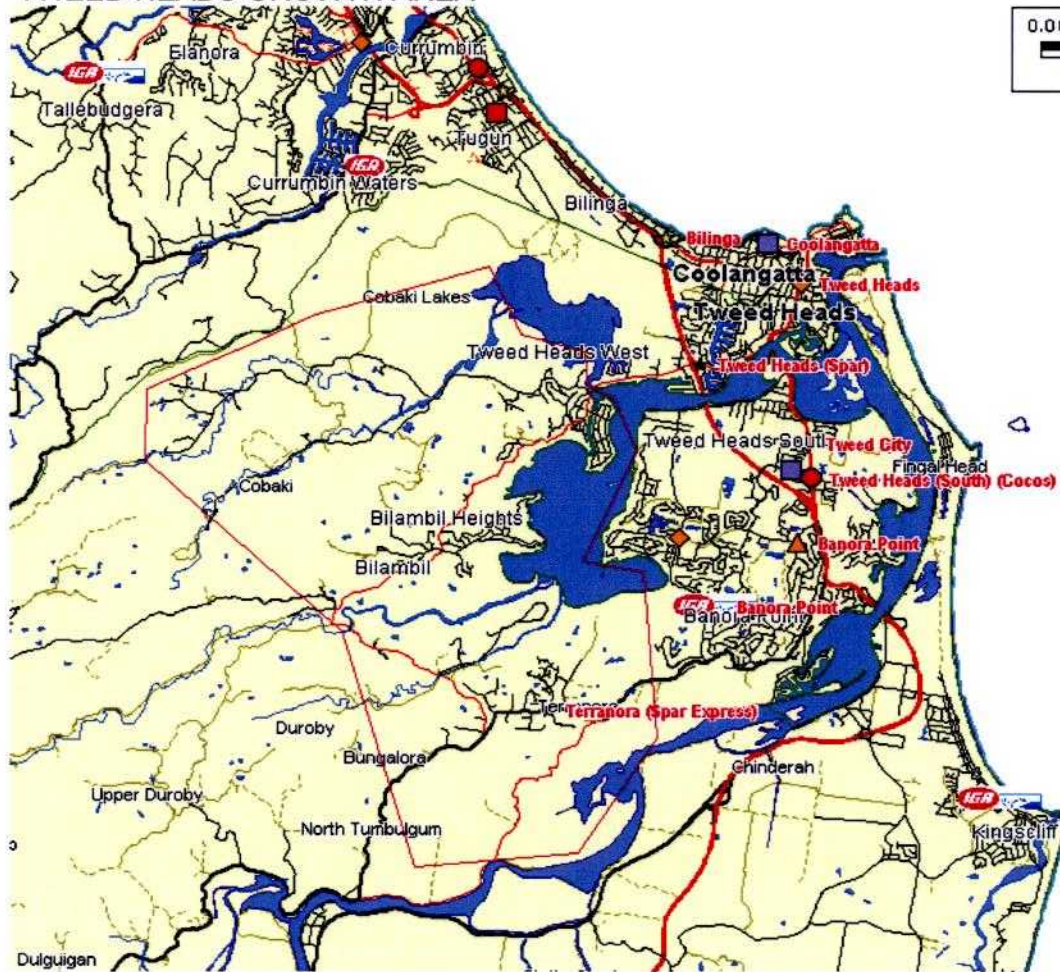
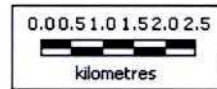
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TWEED HEADS GROWTH AREA

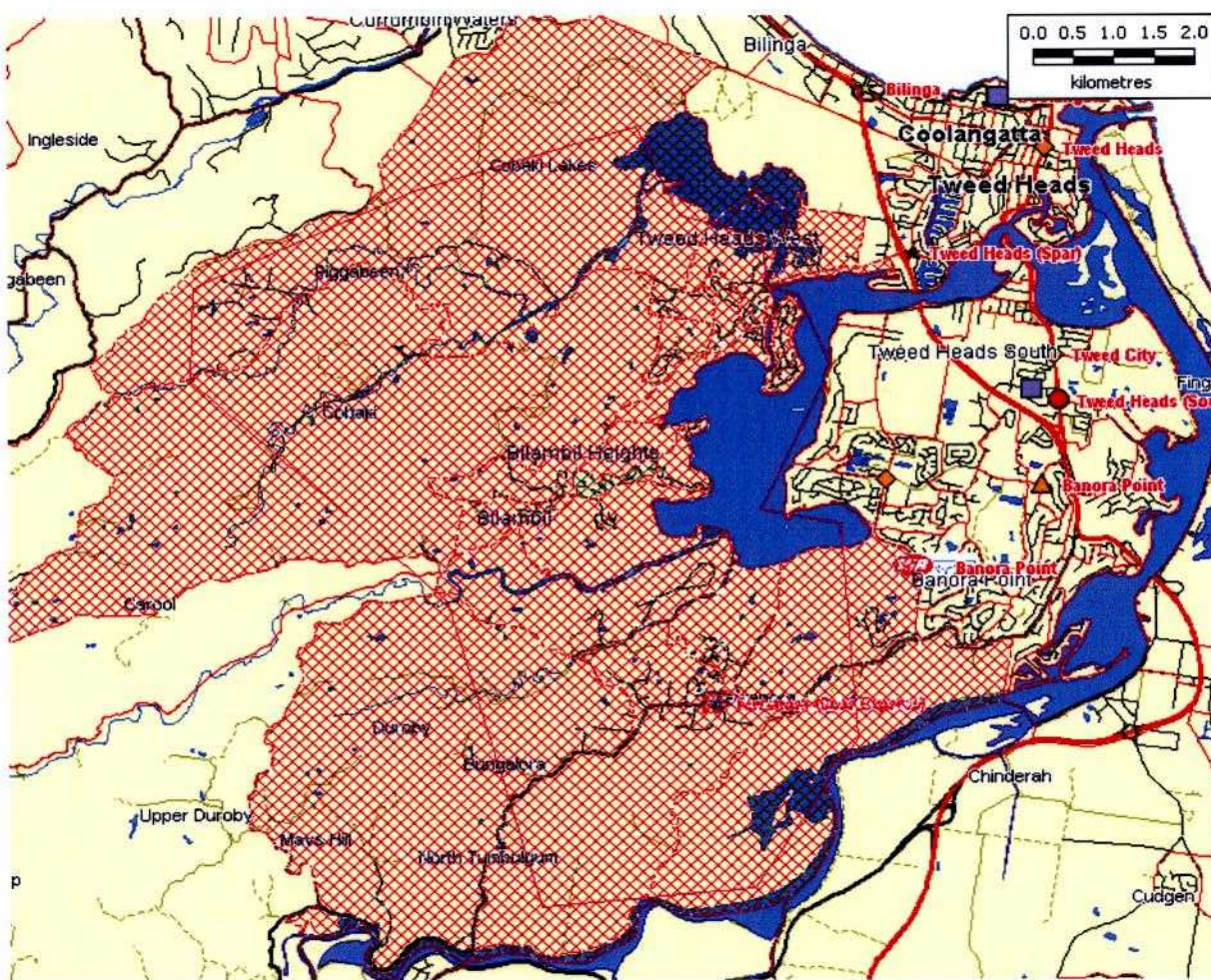


MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Tweed Heads South	WW/Safeway	2800	12.4%
Tweed Heads	WW/Safeway	2800	12.4%
Banora Point	Bi-Lo	2000	8.9%
Tweed Heads South	Coles	2500	11.1%
Tweed Heads	Coles	4054	18.0%
BANORA POINT	Coles	2800	12.4%
Tweed Heads South	ALDI	1500	6.6%
Coolangatta	ALDI	1200	5.3%
BANORA POINT	IGA X	350	1.5%
Bilinga	5 Star	80	0.4%
Tweed Heads South	IGAD Other	1600	7.1%
Tweed Heads	SPAR	500	2.2%
TERRANORA	SPAR	400	1.8%
SUMMARY			
	Woolworths	5,600	25%
	Coles	11,354	50%
	ALDI	2,700	12%
	Franklins	0	0%
	IGA	350	2%
	Other	2,580	11%
	TOTAL	22,584	100%

SHOPPING OPTIONS / STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area T	Store Area	Retail Sale	TO / sqm / yr
Banora Point	Bi-Lo	1,624	rlington Dr & Leisure	2486	2000	1600	398,000	10,348.00
Tweed Heads South	WW/Safeway	1,217	54 Minjungbal Dr	2486	2800	2000	350,000	6,500.00
Tweed Heads	WW/Safeway	1,218	ific Hwy && Frances	2485	2800	2200	550,000	10,214.30
Bilinga	5 Star	1,705	57 Golden Four Dr	4225	80	60	10,000	6,500.00
Tweed Heads South	Coles	2,241	54 Minjungbal Dr	2486	2500	1875	386,000	8,028.80
Tweed Heads	Coles	2,242	ific Hwy && Frances	2485	4054	3600	636,000	8,157.90
Tweed Heads South	IGAD Other	3,027	Minijungbal Dr	2486	1600	1200	50,000	1,625.00
Tweed Heads South	ALDI	3,197	9 Machinery Dr	2486	1500	1125	238,000	8,250.70
Tweed Heads	SPAR	3,667	inedy Plaza, Kenned	2485	500	400	65,000	6,760.00
Coolangatta	ALDI	3,936	utton St && Marine P	4225	1200	1000	180,000	7,800.00
BANORA POINT	IGA X	4,485	21-25 Amaroo Dr	2486	350	300	28,000	4,160.00
BANORA POINT	Coles	5,492	aser Drive & Leisure	2486	2800	2100	400,000	7,428.60
TERRANORA	SPAR	6,337	awson Dr && Terranc	2486	400	300	20,000	2,600.00

[illegible]

DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Liq
1070308	556	188	2.776923077	1	37499.46	3280.65	36477.97	3220.94	34742.73	3119.52
1070302	844	255	29.77290837	10	61638.82	5867.41	59812.41	5735.64	56709.8	5511.8
1070303	564	192	21.66666667	8	40153.79	3533.12	39048.1	3464.85	37169.82	3348.86
1070307	767	250	26.84210526	10	54566.45	4836.63	53050.09	4758.61	50474.2	4626.09
1070309	667	234	5.248826291	2	51252.34	4718.69	49780.51	4619.44	47280.24	4450.84
1070310	438	153	2.729166667	1	34718.92	3211.46	33721.52	3146.42	32027.21	3035.95
1070315	440	136	3.147058824	1	29701.52	2807.51	28819.28	2739.03	27320.58	2622.7
1070316	763	224	9.897321429	3	50627.45	4603.06	49193.06	4518.51	46756.39	4374.89
1070202	755	339	5	2	60818.25	4945.37	59250.73	4871.9	56587.92	4747.1
1070204	738	260	2.811518325	1	53593.44	4726.2	52116.47	4645.51	49607.48	4508.44
1070206	458	215	0	0	34609.39	2658.73	33763.01	2625.7	32325.24	2569.6
1070208	826	336	2.350515464	1	63751.33	5386.75	62059.92	5292.95	59186.64	5133.61
1070210	448	186	0	0	33094.94	2679.1	32257.2	2644.11	30834.08	2584.66
1070211	768	269	8.539877301	3	54284.52	4744.37	52800.56	4655.8	50279.69	4505.35
1070304	226	69	0	0	14165.21	1303.03	13757.48	1273.32	13064.86	1222.84
1070317	841	383	6.197183099	2	64491.04	5020.33	62892.43	4943.64	60176.81	4813.37
1070314	626	200	116.0946024	41	53953.09	5186.25	52330.61	5058.58	49574.43	4841.7
1070507	462	152	6.04109589	2	34237.32	3209.41	33231.03	3135.37	31521.61	3009.61
1070301	698	226	22.76106195	8	49320.04	4498.35	47907.48	4402.47	45507.91	4239.59
	11885	4267	271.876831	96	876477					