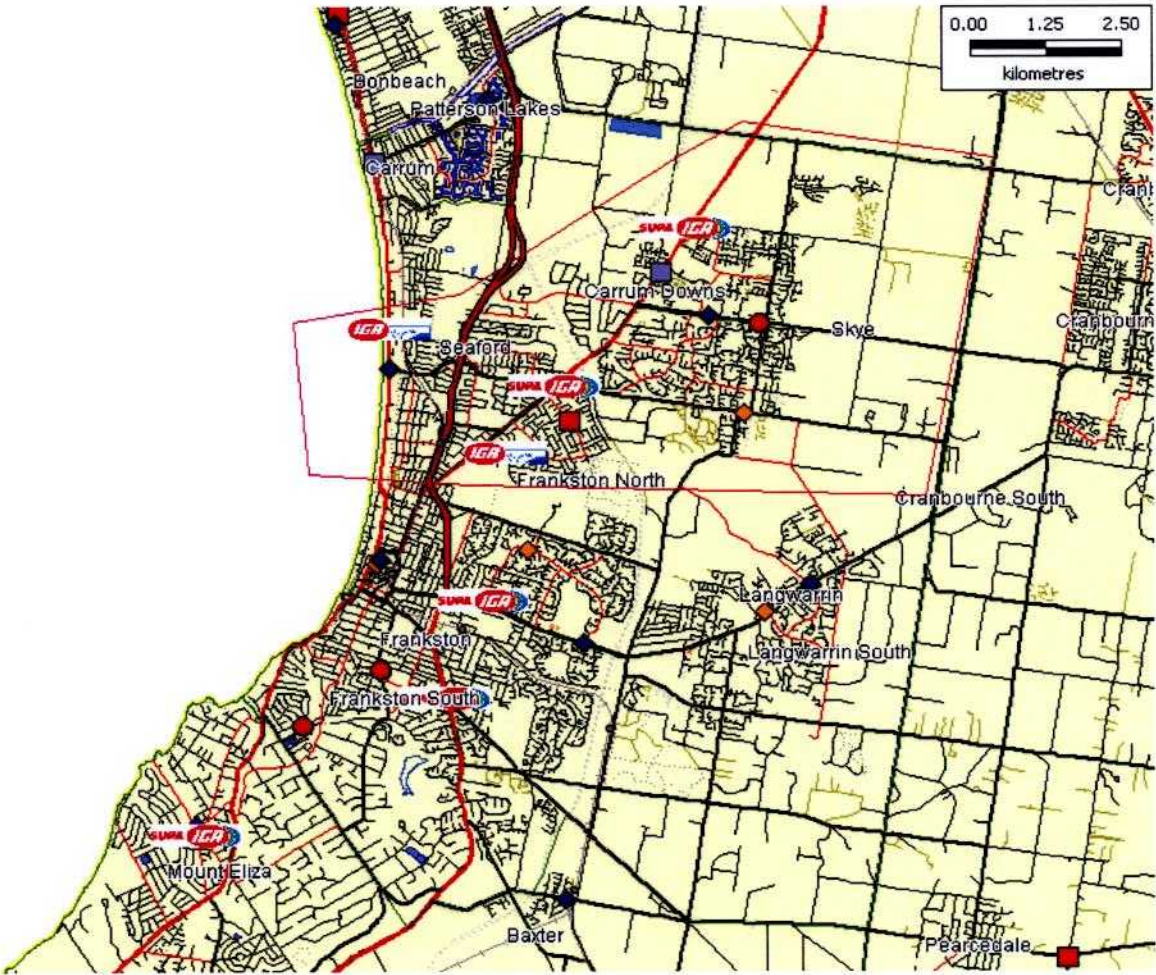


FRANKSTON NORTH AND CARRUM DOWNS



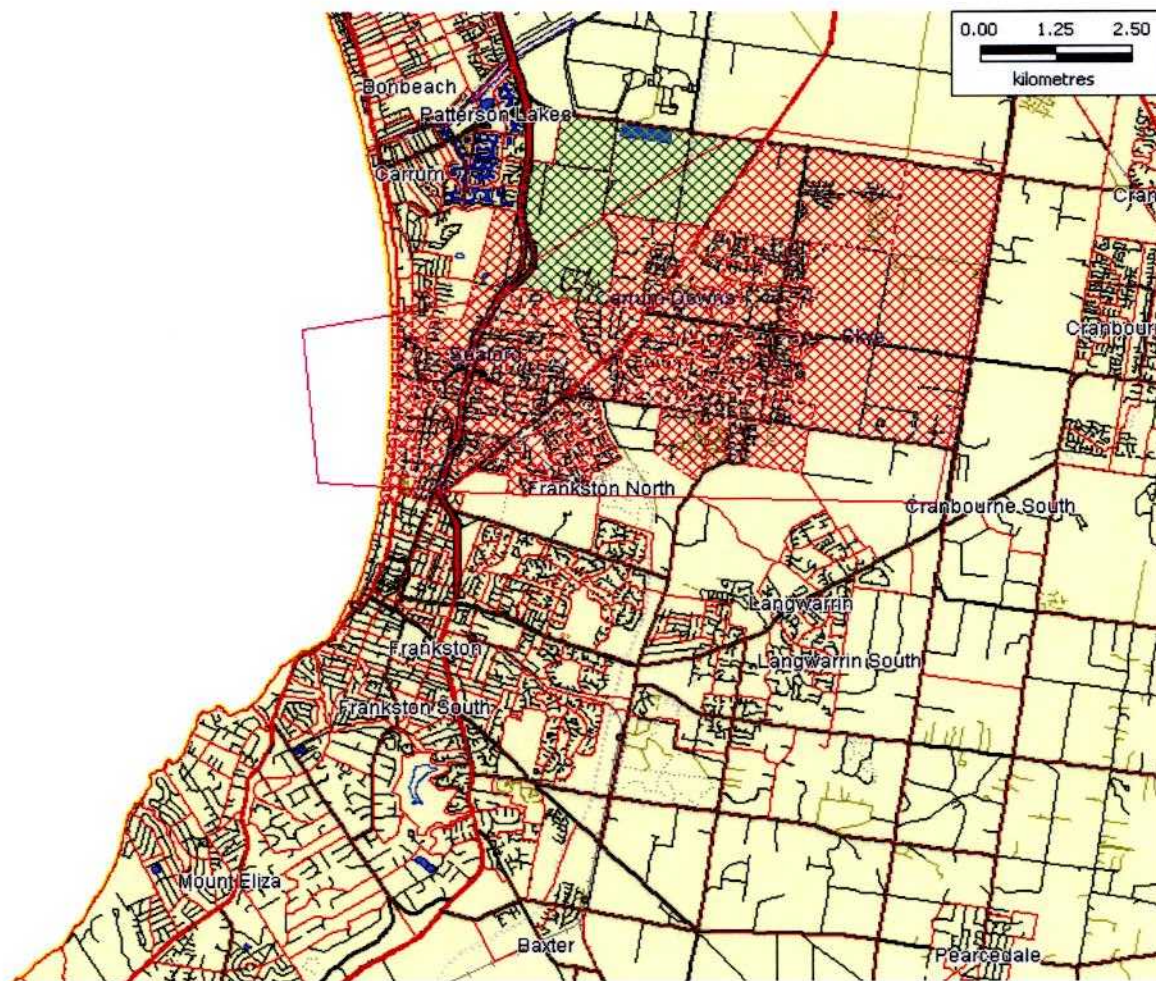
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Carrum Downs	WW/Safeway	3850	11.2%
FRANKSTON	WW/Safeway	3050	8.9%
Seaford	WW/Safeway	3120	9.1%
Frankston	WW/Safeway	3300	9.6%
Frankston	WW/Safeway	3951	11.5%
Karingal	Coles	1750	5.1%
Frankston	Coles	2750	8.0%
Carrum Downs	Coles	3500	10.2%
Carrum Downs	ALDI	1550	4.5%
Seaford	IGA X	200	0.6%
Frankston North	IGA X	230	0.7%
Frankston	Supa IGA	900	2.6%
Seaford	Supa IGA	1105	3.2%
Carrum Downs	Supa IGA	2200	6.4%
Frankston North	Foodworks	400	1.2%
Carrum Downs	IGAD Other	2600	7.5%
SUMMARY			
	Woolworths	17,271	50%
	Coles	8,000	23%
	ALDI	1,550	4%
	Franklins	0	0%
	IGA	4,635	13%
	Other	3,000	9%
	TOTAL	34,456	100%

SHOPPING OPTIONS / STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area Total	Store Area	Retail Sale	TO / sqm / yr
Seaford	IGA X	518	127 Nepean Hwy	3198	200	180	23,000	5,980.00
Karingal	Coles	109	aringal Rd && Flam F	3199	1750	1400	320,000	9,508.60
Frankston	Coles	187	ys St && Ross Smith	3199	2750	2100	630,000	11,912.70
Frankston North	Foodworks	373	57 Excelsior Dr	3200	400	350	45,000	5,850.00
Frankston North	IGA X	468	54 Mahogany Av	3199	230	200	36,000	8,139.10
Carrum Downs	WW/Safeway	604	100 Hall Rd	3201	3850	3200	915,000	12,358.40
FRANKSTON	WW/Safeway	5,736	15 Beach Rd	3199	3050	2380	675,000	11,508.20
Seaford	WW/Safeway	706	ean Hwy && Seaford	3198	3120	2400	865,000	14,416.70
Frankston	Supa IGA	765	207 Beach St	3199	900	750	181,000	10,457.80
Seaford	Supa IGA	801	d && Frankston Danc	3198	1105	850	247,000	11,623.50
Frankston	WW/Safeway	829	igal Dr && Cranbourr	3199	3300	2600	800,000	12,606.10
Frankston	WW/Safeway	830	igal Dr && Cranbourr	3199	3951	2766	850,000	11,187.00
Carrum Downs	ALDI	3,285	Frankston Dandenon	3201	1550	1030	460,358	15,444.30
Carrum Downs	Supa IGA	3,644	Frankston Dandenon	3201	2200	1800	322,000	7,610.90
Carrum Downs	IGAD Other	3,729	Hall Rd	3201	2600	2000	350,000	7,000.00
Carrum Downs	Coles	4,778	335 Ballarto Road	3201	3500	2800	265,000	3,937.10

DEMOGRAPHIC MAP



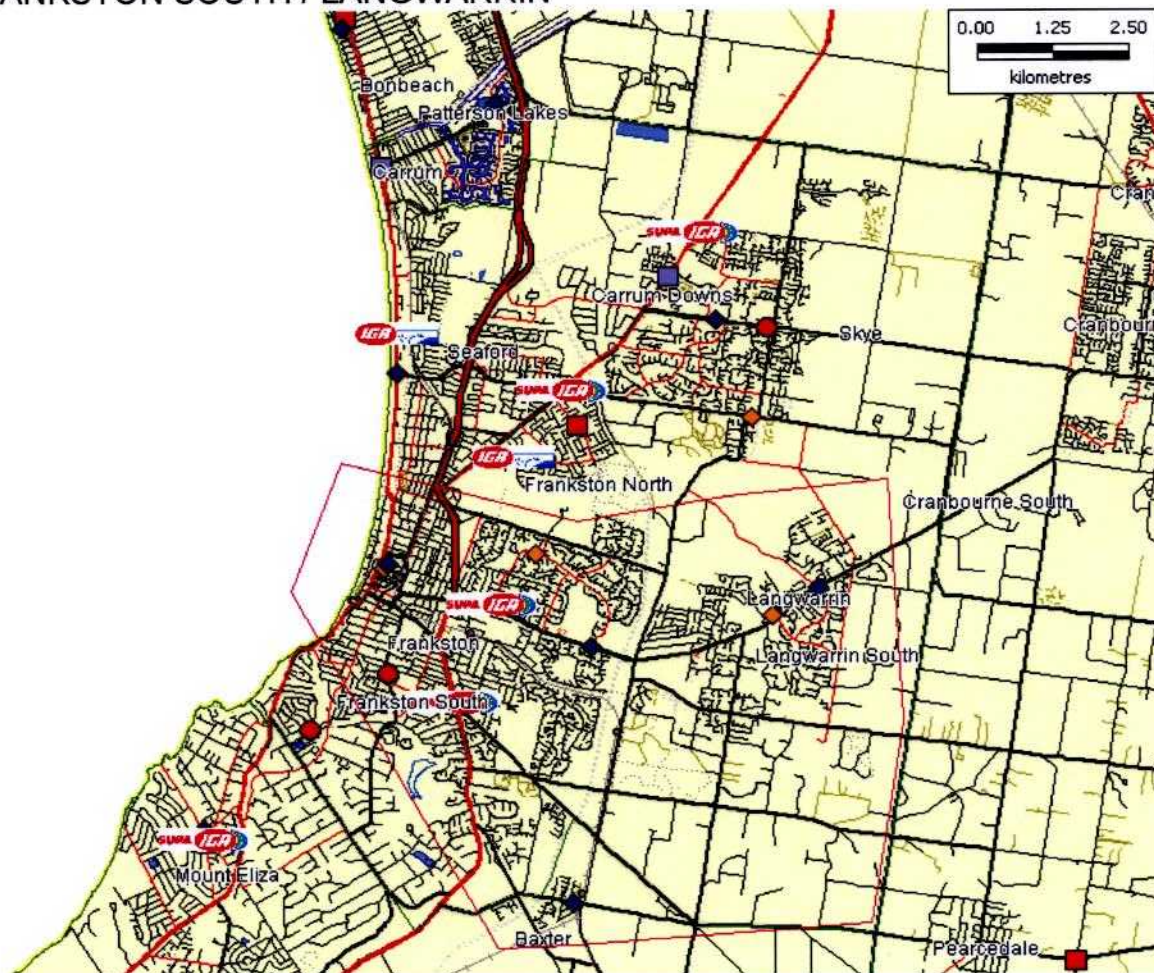
DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lik
2221211	9	6	0	1	1238.97	107.04	1207.97	104.37	1123.65	97.11
2220104	635	202	78.23529412	57	44131.99	3950.07	43008.82	3826.88	39953.43	3491.75
2220106	473	154	287.2207792	115	52720.52	4903.14	51357.67	4749.33	47650.27	4330.95
2220111	489	145	33.93617021	11	32951.52	3017.63	32102.91	2927.4	29794.39	2681.93
2220114	816	238	35.21848739	11	55974.59	5371.84	54506.61	5200.26	50513.21	4733.51
2220119	918	296	807.8202247	264	143762.36	15430.5	139803	14840.49	129032.2	13235.46
2221212	426	143	347.4125874	145	57067.32	5482.39	55571.85	5311.19	51503.66	4845.48
2220201	802	295	10.87407407	4	61711.97	5767.25	60115.31	5577.46	55771.84	5061.17
2220122	840	249	72.73469388	22	62015.48	6140.25	60365.9	5935.37	55878.5	5378.05
2220107	717	242	3.5	2	50670.99	4654.39	49366.22	4515.44	45816.8	4137.43
2220109	862	281	11.70106762	4	61387.61	5818.63	59787.02	5626.69	55432.86	5104.55
2220120	394	123	3.138211382	1	29357.58	2891.18	28580.95	2794.75	26468.24	2532.41
2220121	975	289	70.41176471	21	70540.06	6967.48	68668.92	6733.51	63578.78	6097.03
2220203	556	192	5.367816092	2	37947.98	3456.85	36976.87	3350.02	34335.1	3059.42
2220204	988	384	31.22580645	11	76747.93	6808.8	74798.4	6602.19	69495.03	6040.16
2220206	820	255	2.840707965	1	53802.29	5012.53	52407.91	4851.09	48614.72	4411.91
2220207	905	324	56.90839695	21	69614.99	6299.7	67834.12	6108.6	62989.56	5588.74
2220210	520	182	2.797752809	1	36874.76	3433.46	35917.57	3320.11	33313.68	3011.75
2220113	762	208	376.137931	108	69492.09	6778.83	67654.45	6550.81	62655.46	5930.53
2220108	1040	355	28.16901408	10	75207.54	6939.15	73270.36	6725.15	68000.57	6143.01
2220110	523	198	0	0	40587.95	3705.21	39547.77	3591.94	36718.13	3283.81
2220112	572	195	14.18181818	6	40608.62	3718.57	39564.99	3599.75	36725.95	3276.54
2220115	0	0	0	0	0	0	0	0	0	0
2220116	714	249	2.934010152	1	50763.88	4635.17	49461.38	4492.08	45918.12	4102.82
2220126	570	190	266.631016	90	65549.06	6478.96	63808.68	6265.88	59074.26	5686.25
2221314	0	0	0	0	0	0	0	0	0	0
2220102	411	142	97.55638536	39	34836.18	3151.06	33945.07	3051.09	31520.95	2779.14
2220103	1045	303	174.6089965	79	76508.83	7296.08	74509.02	7060.47	69068.85	6419.52
2220105	196	45	9.6	3	10383.08	976.03	10113.3	945.32	9379.41	861.81
2220123	661	224	89.60273973	31	51020.64	4620.34	49717.76	4481.61	46173.46	4104.23
2220124	600	148	252.0071429	91	46115.4	4392.34	44911.46	4252.45	41636.33	3871.9
2220125	565	261	0	0	41741.11	3475.98	40689.19	3364.17	37827.63	3060.01
2220127	695	226	265.77715	121	56061.84	4846.12	54650.09	4693.9	50809.65	4279.8
2220202	689	240	2.740909091	1	49244.9	4516.32	47980.86	4374.03	44542.22	3986.96
2220205	869	272	9.412639405	3	57845.38	5399.08	56346.2	5228.27	52267.9	4763.62
2220208	702	216	5.907407407	2	46447.5	4314.34	45247.78	4177.81	41984.15	3806.4
2220209	600	203	0	0	40344.14	3656.86	39310.19	3544.45	36497.5	3238.65
2221317	142	40	10.275	3	10458.31	1024.71	10181.8	992.08	9429.62	903.29
2221301	601	213	0	0	41833.66	3772.19	40764.82	3653.82	37857.21	3331.8
2221315	0	0	0	0	0	0	0	0	0	0
2221201	23	4	4.5	1	776.67	58.48	758.52	56.57	709.15	51.36
2221113	343	168	4.877192982	2	30087.84	2630.06	29322.5	2543.39	27240.53	2307.61
2221108	810	323	60.03791983	25	67786.56	6088.1	66054.77	5896.35	61343.7	5374.74

2221109	476	168	13.5	6	34077.08	3134.85	33197.15	3032.22	30803.43	2753.02
2221110	311	127	20.67835498	11	24370.91	2091.9	23758.85	2027.14	22093.85	1850.98
2221205	440	177	3.090909091	2	34106.67	3071.86	33233.21	2972.6	30857.09	2702.55
2221504	540	308	15.90448953	8	52362.29	4313.89	51059.3	4181.59	47514.7	3821.67
2221107	463	203	5.058139535	3	39299.31	3550.2	38289.94	3435.41	35544.12	3123.14
2221209	484	197	11.4787234	5	37744.08	3369.73	36783.28	3259.36	34169.58	2959.12
2221210	480	211	2.462686567	1	37117.94	3102.63	36192.92	3009.86	33676.55	2757.5
2221305	584	241	2.355329949	1	38244.91	3076.91	37301.55	2982.61	34735.29	2726.08
2221501	498	190	34.215	15	40568.63	3768.64	39518.39	3644.65	36661.4	3307.35
2221502	774	340	25.96730063	14	67387.72	6112.86	65656.82	5911.16	60948.18	5362.47
2221503	514	242	23.76289979	11	46062.71	4000.76	44898.94	3876.79	41733.08	3539.55
2221307	777	294	5.021428571	2	52416.51	4478.82	51102.74	4339.01	47528.84	3958.7
2221202	639	298	4.765027322	2	53283.88	4633.35	51937.42	4485.93	48274.59	4084.89
2221208	322	135	5.169811321	2	25365.33	2217.19	24725.19	2147.83	22983.79	1959.16
2221106	580	226	12.06422018	5	45562.17	4097.36	44398.17	3970.14	41231.68	3624.06
2221203	845	344	21.80769231	11	69991.11	6380.72	68190.29	6179.84	63291.44	5633.38
2221204	839	343	49.85332321	24	75054.58	7047.17	73104.43	6812.8	67799.37	6175.24
2221206	883	323	2.605095541	1	65176.51	6020.83	63493.43	5826.7	58914.88	5298.58
2221207	681	253	13.22072829	8	48560.4	4385.9	47315.86	4244.68	43930.32	3860.5
2221213	518	263	41.22616003	19	47836.04	4021.89	46632.76	3900.18	43359.44	3569.09
2221301	601	213	0	0	41833.66	3772.19	40764.82	3653.82	37857.21	3331.8
2221302	533	203	2.507389163	1	36524.58	3108.52	35611.32	3012.87	33126.93	2752.65
2221303	609	230	0	0	41581	3522.35	40542.98	3415.99	37719.22	3126.65
2221304	526	195	10.62773723	4	34906.56	2986.25	34031.49	2891.32	31651	2633.1
2221308	580	285	2.073643411	1	46880.52	3894.16	45706.64	3769.66	42513.3	3430.98
2221309	580	229	0	0	40704.99	3509.17	39681.04	3400.23	36895.55	3103.86
2221311	688	268	0	0	47158.09	3999.65	45979.98	3878.36	42775.13	3548.39
2221312	614	226	0	0	39298.59	3398.4	38308.84	3287.77	35616.36	2986.84
2221112	552	195	65.28	24	43152.88	3917.28	42042.3	3796.22	39021.14	3466.89

TOTAL	42209	15350	3930.997198		3308850					
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FRANKSTON SOUTH / LANGWARRIN



MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
FRANKSTON	WW/Safeway	3050	11.7%
Langwarrin	WW/Safeway	3350	12.8%
Frankston	WW/Safeway	3300	12.6%
Frankston	WW/Safeway	3951	15.1%
Baxter	WW/Safeway	2860	10.9%
Karingal	Coles	1750	6.7%
Frankston	Coles	2750	10.5%
Langwarrin	Coles	2950	11.3%
Frankston	FG	200	0.8%
Frankston	Supa IGA	900	3.4%
Frankston	Supa IGA	1100	4.2%
SUMMARY			
	Woolworths	16,511	63%
	Coles	7,450	28%
	ALDI	0	0%
	Franklins	0	0%
	IGA	2,200	8%
	Other	0	0%
	TOTAL	26,161	100%

SHOPPING OPTIONS / STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Tota Store Area	Retail Sale	TO / sqm / yr
Karingal	Coles		109 Karingal Rd && Flam I	3199	1750	1400	320,000	9,508.60
Frankston	Coles		187 Keys St && Ross Smit	3199	2750	2100	630,000	11,912.70
Langwarrin	Coles		203 South Gateway && Cr	3910	2950	2260	560,000	9,871.20
Frankston	FG		467 Tara Dr && The Mall	3199	200	170	28,000	7,280.00
FRANKSTON	WW/Safeway		5736 15 Beach Rd	3199	3050	2380	675,000	11,508.20
Langwarrin	WW/Safeway		3679 359 Cranbourne Frank	3910	3350	2600	500,000	7,761.20
Frankston	Supa IGA		765 207 Beach St	3199	900	750	181,000	10,457.80
Frankston	Supa IGA		766 Hastings Rd && Gold I	3199	1100	950	464,000	21,934.50
Frankston	WW/Safeway		829 Karingal Dr && Cranbc	3199	3300	2600	800,000	12,606.10
Frankston	WW/Safeway		830 Karingal Dr && Cranbc	3199	3951	2766	850,000	11,187.00
Baxter	WW/Safeway		4759 98-16 Baxter Tooradin	3911	2860	2200	500,000	9,090.90

Note there is no demographic map available for this area

DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
2220617	278	91	0	0	21390.09	2132.59	20820.71	2058.04	19271.78	1855.23
2220605	664	219	21.12939698	8	47609.68	4545.38	46363.36	4392.04	42972.96	3974.93
2220612	0	0	0	0	0	0	0	0	0	0
2220616	883	267	277.5147679	89	78393.13	7526.79	76337.26	7283.83	70744.6	6622.9
2210710	779	283	10.60070671	4	61732.34	5888.76	60116.3	5690.08	55720.12	5149.58
2220608	654	212	38.37799043	13	49804.2	4849.44	48489.3	4683.4	44912.31	4231.73
2220614	346	101	17.11340206	5	25199.81	2580.36	24521.45	2486.49	22676.1	2231.16
2220503	419	132	0	0	30545.35	3011.21	29736.44	2905.79	27535.95	2619.01
2220118	432	129	3.325581395	1	32792.92	3433.6	31900.61	3305.52	29473.21	2957.12
2220501	596	200	2.95	1	44024.16	4189.28	42874.83	4053.75	39748.27	3685.07
2220502	827	302	77.03257558	42	68408.8	6363.14	66637.97	6155.4	61820.74	5590.28
2220504	706	236	3.013513514	1	49765.69	4710.85	48468.23	4553.81	44938.71	4126.59
2220505	833	257	21.46303502	7	61312.87	6243.38	59663.79	6016.34	55177.75	5398.7
2220507	700	201	382.1952677	127	72201.96	7115.96	70282.85	6879.51	65062.21	6236.29
2220510	510	170	0	0	36260.05	3439.17	35313.87	3327.62	32739.95	3024.17
2220513	806	273	11.49253731	4	60568.6	5813.47	58979.48	5621.4	54656.56	5098.9
2220514	475	178	7.719101124	3	39248.26	3761.95	38219.5	3634.75	35420.91	3288.74
2220613	738	219	36.68421053	11	54469.32	5601.74	52996.76	5389.7	48990.89	4812.86
2220607	645	226	43.38235294	15	52552.36	5146.83	51163.03	4962.95	47383.56	4462.72
2220602	573	179	5.454545455	2	37930.35	3524.54	36948.39	3412.57	34277.14	3107.95
2220603	754	232	89.23469388	33	51763.03	4765.02	50428.3	4610.49	46797.39	4190.12
2220604	508	189	5.167701863	2	37221.86	3416.25	36262.12	3307.55	33651.28	3011.85
2220606	478	221	13.10526316	5	41515.62	3636.18	40465.05	3517.03	37607.13	3192.91
2220609	528	184	0	0	40037.69	3790.29	38995.38	3668.96	36159.94	3338.88
2220610	592	229	7.905882353	3	47795.39	4380.2	46568.19	4244.45	43229.8	3875.15
2220611	530	187	84.04469901	45	44437.81	4130.03	43288.81	3997.62	40163.17	3637.4
2220615	808	290	136.9652068	47	68982.02	6428.65	67193.43	6218.49	62327.86	5646.8
2220511	600	196	11.20408163	4	44661.09	4333.92	43482.22	4190.91	40275.3	3801.89
2220117	749	202	6.940594059	2	48662.06	4883.84	47361.21	4717.16	43822.46	4263.74
2220506	984	277	118.6931408	34	78239.01	8115.4	76117.13	7823.06	70344.89	7027.79
2220508	714	246	144.7574603	69	66541.84	6442.73	64790.32	6230.3	60025.59	5652.44
2220509	943	332	17.05369128	6	71388.7	6752.63	69528.1	6530.36	64466.62	5925.71
2220512	855	314	13.47169811	5	68574.9	6510.86	66784.58	6293.91	61914.3	5703.74
2220601	497	175	20.41666667	7	39134.22	3716.72	38112.2	3594.87	35331.97	3263.4
2220101	204	60	6.133333333	2	13072.59	1268.25	12729.86	1224.31	11797.51	1104.78
2220310	663	190	9.774193548	3	47864.05	4909.37	46572.13	4735.88	43057.67	4263.94
2220316	771	231	72.34361233	23	60505.18	6119.82	58882.93	5903.12	54469.86	5313.62
2210610	555	215	0	3	42458.28	3884.75	41366.75	3758.07	38397.4	3413.45
2210602	538	228	4.542222222	2	43484.81	3816.03	42382.58	3702.1	39384.14	3392.18

2210703	659	214	17.30769231	6	46461.67	4537.33	45234.23	4383.11	41895.18	3963.56
2220312	0	0	0	0	0	0	0	0	0	0
2220308	762	217	0	0	51926.45	5297.77	50528.45	5108.01	46725.42	4591.81
2220313	767	379	47.64116095	37	57265.78	4254.74	55881.8	4123.23	52116.92	3765.5
2220311	490	174	0	0	36188.18	3513.41	35230.96	3388.78	32627	3049.77
2221510	485	231	39.31791339	19	40526.46	3321.13	39516.85	3214.07	36770.37	2922.84
2221401	487	177	0	0	37256.77	3511.56	36289.1	3393.07	33656.7	3070.74
2221402	867	350	42.39915966	23	67106.84	5855.58	65403.92	5674.66	60771.4	5182.51
2221403	713	294	0	0	54333.25	4716	52965.6	4568.17	49245.15	4166.04
2221310	718	264	10.68199234	4	54520.41	5014.03	53115.76	4853.04	49294.64	4415.08
2221404	526	205	0	0	41436.16	3795	40369.11	3674.09	37466.36	3345.2
2221405	540	211	2.450236967	1	39694.69	3452.36	38693.09	3347.91	35968.39	3063.77
2221406	585	217	0	0	40020.28	3539.03	39005.63	3427.76	36245.44	3125.05
2221407	465	181	0	0	34298.18	3059.41	33424.62	2963.25	31048.24	2701.69
2221408	814	298	2.543624161	1	58630.45	5283.34	57133.19	5117.1	53060.12	4664.85
2221409	515	184	0	0	35072.96	3076.85	34185.25	2979.92	31770.36	2716.23
2221411	137	51	0	0	8067.38	667.7	7866.85	645.33	7321.31	584.5
2221413	435	194	0	0	37659.27	3425.25	36689.59	3313.4	34051.73	3009.12
2221505	243	114	2.469387755	1	22876.18	2102.21	22285.08	2030.05	20677.08	1833.76
2221001	420	179	8.958333333	4	33144.84	2958.91	32295.68	2864.16	29985.69	2606.43
2221002	348	125	4.397260274	3	20606.59	1717.49	20088.84	1660.75	18680.4	1506.42
2221003	465	272	17.73924417	10	44902.8	3592.02	43798.36	3482.04	40793.9	3182.87
2221004	282	124	2.059405941	1	21300.04	1788.04	20766.76	1731.97	19316.07	1579.45
2221005	310	128	19.07836991	10	23781.37	2041.82	23180.88	1975	21547.33	1793.22
2221506	202	77	0	0	12017.66	956.04	11722.33	927.93	10918.92	851.45
2221507	490	234	18.88392857	10	40345.4	3348.44	39342.2	3246.04	36613.13	2967.46
2221010	485	222	14.4037491	7	38152.34	3146.61	37206.59	3054.69	34633.84	2804.64
2221503	514	242	23.76289979	11	46062.71	4000.76	44898.94	3876.79	41733.08	3539.55
2221410	361	138	0	0	29195.32	2725.13	28438.27	2637.12	26378.81	2397.69
2221412	492	200	0	0	39810.45	3635.65	38788.57	3519.76	36008.72	3204.52
2221508	394	174	15.97777778	8	30830.79	2571.63	30062.54	2494.45	27972.63	2284.48
2221509	246	115	9.146771037	5	21071.2	1780.91	20542.68	1725.35	19104.91	1574.21
2220911	622	247	0	0	45532.76	3994.01	44378.89	3865.7	41239.96	3516.68
2220901	831	318	2.518644068	1	58596.04	5072.81	57121.23	4916.55	53109.23	4491.5
2220902	512	206	24.42211055	10	40949.41	3594.17	39914.81	3483.31	37100.35	3181.75
2220903	560	219	10.1	4	38294.37	3246.2	37334.89	3144.31	34724.79	2867.14
2220910	671	261	0	0	47822.89	4171.07	46615.52	4043.42	43331.07	3696.17
2221006	508	221	24.36936402	13	42650.5	3764.93	41565.6	3645.13	38614.3	3319.23
2221007	437	193	12.21629142	6	35722.14	3080.54	34820.68	2983.25	32368.42	2718.58
2221313	997	355	16.68405797	7	77584.78	7370.26	75559.29	7127.83	70049.29	6468.36
2221316	0	0	0	0	0	0	0	0	0	0
2220711	667	261	16.2253861	10	53418.18	4932.58	52035.67	4769.4	48274.77	4325.49
2220402	575	227	22.52620244	10	49097.16	4719.22	47806.38	4553.11	44295.01	4101.25
2220703	499	219	23.88533802	11	45076.09	4185.58	43906.02	4046.97	40723.02	3669.91
2220704	685	315	30.5212585	18	60738.52	5386.87	59190.32	5212.7	54978.68	4738.9

2220401	388	156	5.014084507	2	31985.56	2966.56	31157.52	2870.54	28904.98	2609.35
2220302	815	301	18.01677852	7	63407.34	5874	61768.33	5683.72	57309.67	5166.12
2220304	906	337	2.616766467	1	73503.43	7093.1	71571.84	6850.96	66317.24	6192.25
2220305	474	161	36.79220779	15	39187.7	3911.28	38145.63	3773.42	35310.83	3398.39
2220309	0	0	0	0	0	0	0	0	0	0
2220801	1026	349	0	0	76325.59	7461.69	74306.75	7205.76	68814.81	6509.55
2220805	711	281	25.13498055	11	57279.63	5162.96	55814.37	5001.1	51828.36	4560.78
2220707	278	117	4.632911392	2	21439.95	1895.65	20894.51	1836.22	19410.71	1674.54
2220301	521	207	19.65591398	8	41579.92	3741	40519.79	3613.85	37635.88	3267.95
2220701	562	248	9.619834711	4	46761.29	4105.13	45574.01	3975.05	42344.2	3621.18
2220708	703	291	22.11610487	10	55947.52	4909.9	54528.69	4757.39	50668.98	4342.53
2220709	657	255	2.463114754	1	50275.3	4567.76	48982.08	4419.64	45464.09	4016.73
2220710	244	96	19.00748663	8	20849.6	1904.23	20313.24	1843.07	18854.18	1676.72
2220803	472	230	41.2348607	23	43556.72	3745.88	42457.5	3627.05	39467.25	3303.79
2220804	863	323	35.34411197	14	67393.58	6189.14	65655.87	5988.84	60928.71	5443.96
2220806	548	209	15.36672269	8	41522.58	3766.79	40457.23	3642.17	37559.13	3303.15
2220807	563	213	2.57	1	41576.37	3731.95	40516.51	3614.03	37633.35	3293.27
2220802	740	255	0	0	55093.84	5272.23	53650.52	5095.39	49724.19	4614.32
2220808	713	225	0	0	48430.46	4537.83	47175.48	4392.45	43761.51	3996.98
2220809	700	232	0	0	48893.27	4621.84	47619.02	4469.41	44152.61	4054.75
2220810	646	211	8.485294118	3	45359.53	4278.49	44178.86	4139.77	40967.03	3762.39
2220811	853	306	19.98653199	7	66886.91	6428.78	65132.15	6211.42	60358.61	5620.15
2220812	596	206	0	0	46493.13	4556.66	45262.57	4399.24	41915.03	3970.99
2220908	630	228	0	0	45798.92	4258.98	44611.5	4122.5	41381.29	3751.24
2220909	783	290	0	0	57014.22	5195.3	55549.73	5026.94	51565.83	4568.96
2220702	414	196	0	0	33151.32	2819.59	32318.71	2729.21	30053.73	2483.36
2220705	456	218	9.141960784	5	39370.01	3432.06	38373.27	3322	35661.81	3022.62
2220706	547	275	47.67142857	24	52894.43	4588.76	51553.23	4446.11	47904.71	4058.05
2220712	347	158	8.740740741	4	26795.12	2248.49	26126.78	2178.29	24308.66	1987.34
2221011	375	169	2.179487179	1	30572.95	2575.08	29812.15	2498.43	27742.53	2289.92
2220904	574	290	63.04347826	25	52585.71	4397.35	51269.95	4258.69	47690.62	3881.48
2220905	388	168	53.6031746	22	33846.96	2904.48	32996.74	2813.77	30683.85	2566.99
2220906	645	259	12.31075697	5	50592.84	4530.06	49300.46	4387.97	45784.75	4001.42
2220907	532	211	0	0	42200.66	3885.89	41110.22	3759.3	38143.83	3414.95
2221008	128	55	8.228116711	5	9124.42	709.97	8900.56	689.28	8291.59	632.97
2220308	762	217	0	0	51926.45	5297.77	50528.45	5108.01	46725.42	4591.81
2220316	771	231	72.34361233	23	60505.18	6119.82	58882.93	5903.12	54469.86	5313.62
2220311	490	174	0	0	36188.18	3513.41	35230.96	3388.78	32627	3049.77
2220313	767	379	47.64116095	37	57265.78	4254.74	55881.8	4123.23	52116.92	3765.5
2220310	663	190	9.774193548	3	47864.05	4909.37	46572.13	4735.88	43057.67	4263.94

TOTAL

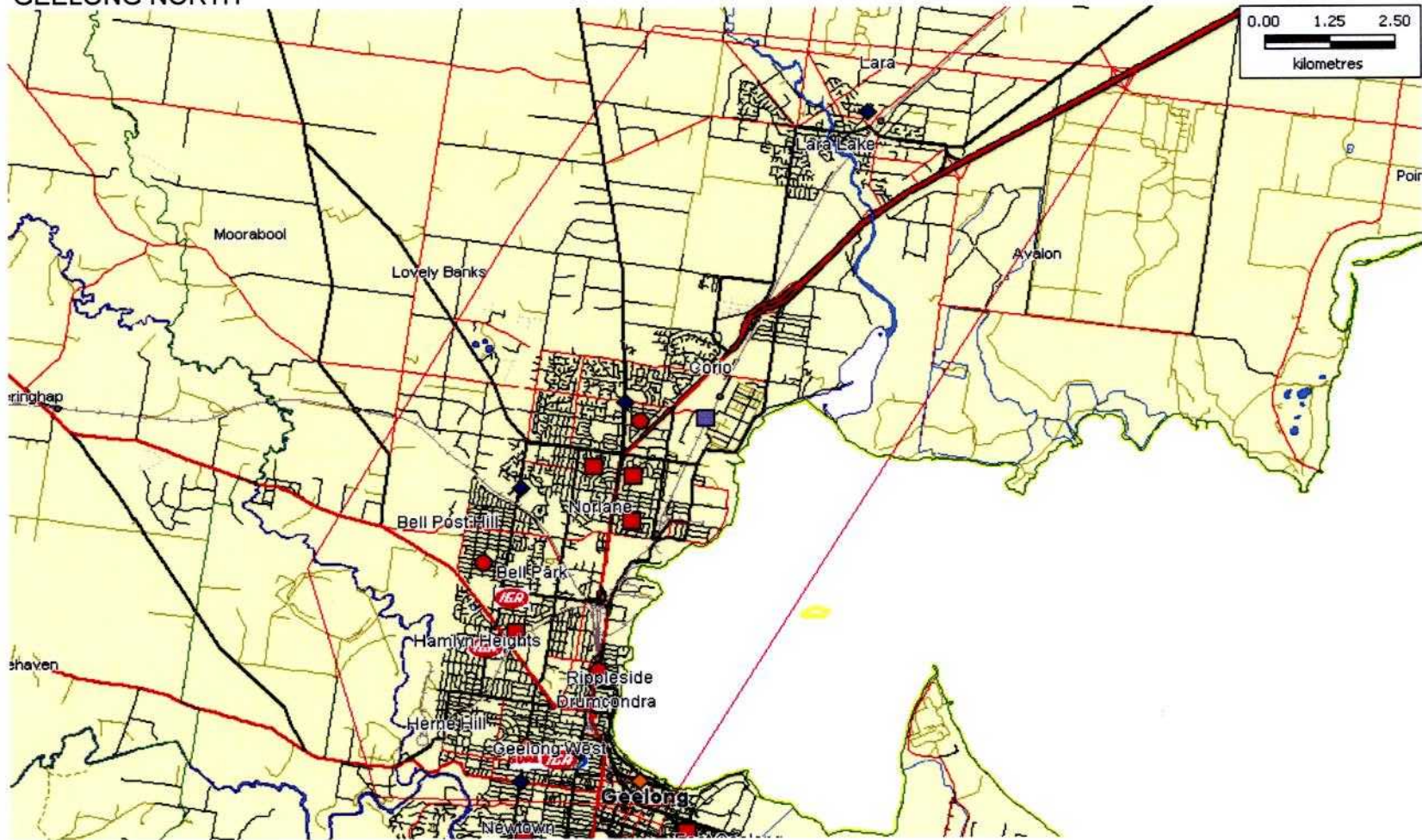
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GEELONG NORTH



MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Lara	WW/Safeway	1625	5.6%
Norlane	WW/Safeway	3575	12.2%
Geelong	WW/Safeway	2145	7.3%
Geelong West	WW/Safeway	3800	13.0%
Corio	WW/Safeway	3500	12.0%
Geelong West	Coles	2900	9.9%
Corio	Coles	3200	10.9%
Geelong	Coles	3380	11.6%
Corio	ALDI	1250	4.3%
RIPPLESIDE	FG	180	0.6%
BELL POST HILL	FG	240	0.8%
Corio	FG	200	0.7%
Bell Park	IGA	300	1.0%
Hamlyn Heights	IGA	600	2.1%
Geelong West	Supa IGA	950	3.3%
Norlane	Foodworks	429	1.5%
Bell Park	Foodworks	300	1.0%
Norlane	Foodworks	200	0.7%
Norlane	Foodworks	450	1.5%
SUMMARY			
	Woolworths	14,645	50%
	Coles	9,480	32%
	ALDI	1,250	4%
	Franklins	0	0%
	IGA	2,470	8%
	Other	1,379	5%
	TOTAL	29,224	100%

SHOPPING OPTIONS/STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area Tot	Store Area	Retail Sale	TO / sqm / yr
Lara	WW/Safeway		659 Waverley Rd	3212	1625	1250	460,000	14,720.00
Geelong West	Coles		632 166 Shannon Av	3218	2900	2200	540,000	9,682.80
Norlane	Foodworks		25 68 Robin Av	3214	429	300	35,000	4,242.40
Bell Park	Foodworks		263 28 Milton St	3215	300	250	25,000	4,333.30
Bell Park	IGA		345 45 Hughes St	3215	300	250	81,000	14,040.00
Hamlyn Heights	IGA		376 111 Vines Rd	3215	600	450	150,000	13,000.00
RIPPLESIDE	FG		470 157 Melbourne Rd	3215	180	150	20,000	5,777.80
Norlane	WW/Safeway		586 290 Anakie Rd	3214	3575	2750	735,111	10,692.50
Geelong	WW/Safeway		686 Aberdeen Av && Shan	3220	2145	1650	570,000	13,818.20
Geelong West	Supa IGA		740 Hope St && Weller St	3218	950	850	335,000	18,336.80
Geelong West	WW/Safeway		4744 95 -113 Pakington St	3218	3800	2750	670,000	9,168.40
BELL POST HILL	FG		5781 12-14 Brauford Av	3215	240	0	15,000	3,250.00
Norlane	Foodworks		314 30 Rose Av	3214	200	180	20,000	5,200.00
Norlane	Foodworks		24 20 Labuan Sq	3214	450	300	25,000	2,888.90
Corio	Coles		168 Bacchus Marsh Rd &&	3214	3200	2450	514,000	8,352.50
Geelong	Coles		188 Moorabool St && Brou	3220	3380	2600	400,000	6,153.80
Corio	FG		452 17 Detroit Cr	3214	200	150	15,000	3,900.00
Corio	WW/Safeway		610 Bacchus Marsh Rd &&	3214	3500	2700	514,000	7,636.60
Corio	ALDI		4802 Broderick Rd	3214	1250	833	310,388	12,912.10

Note there is no demographic map available for this area

DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic	
2111304		363	115	10.01052632	3	23356.98	2253.38	22743.54	2174.5	21074.79	1959.93
2111316		697	223	28.56338028	9	48962.64	4692.72	47675.97	4532.86	44175.79	4097.99
2112603		467	194	6.340206186	3	32281.5	2605.33	31485.48	2526.63	29320.03	2312.53
2111308		536	155	29.86092715	9	37982.57	3790.97	36971.31	3654.06	34220.35	3281.6
2112602		749	250	14.5	5	48926.58	4372.36	47680.33	4238.28	44290.1	3873.52
2112607		569	198	5.459459459	2	36549.8	3126.71	35631.9	3036.44	33134.9	2790.89
2112613		188	49	0	0	12437.67	1306.02	12098.34	1258.92	11175.25	1130.8
2112612		911	323	14.29794521	5	62254.3	5489.54	60674.05	5320.11	56375.22	4859.19
2112601		408	163	0	0	25271.94	2024.8	24643.73	1961.63	22934.81	1789.8
2112604		560	183	0	0	32930.92	2798.23	32107.39	2714.83	29867.09	2487.97
2112606		695	247	2.826839827	1	44763.19	3923.56	43629.49	3799.96	40545.44	3463.73
2112608		621	228	0	0	43119.92	3819.49	42024.81	3699.22	39045.72	3372.04
2112610		406	156	0	0	27759.89	2403.63	27060.5	2323.25	25157.9	2104.58
2112611	1139		380	3.110429448	1	75285.21	6827.92	73353.2	6611.83	68097.45	6023.97
2112305	666		211	30.70707071	10	50103.09	4898.44	48779.1	4731.58	45177.42	4277.66
2112312	659		228	0	0	48729.26	4639.14	47456.56	4489.99	43994.41	4084.25
2111309	645		199	299.1340206	93	56778.89	5185.83	55317.82	5017.83	51343.22	4560.83
2111311	777		256	0	0	43720.72	3629.55	42633.53	3517.25	39676.02	3211.78
2111312	777		286	5.475285171	2	51698.84	4447.27	50401.85	4307.47	46873.59	3927.19

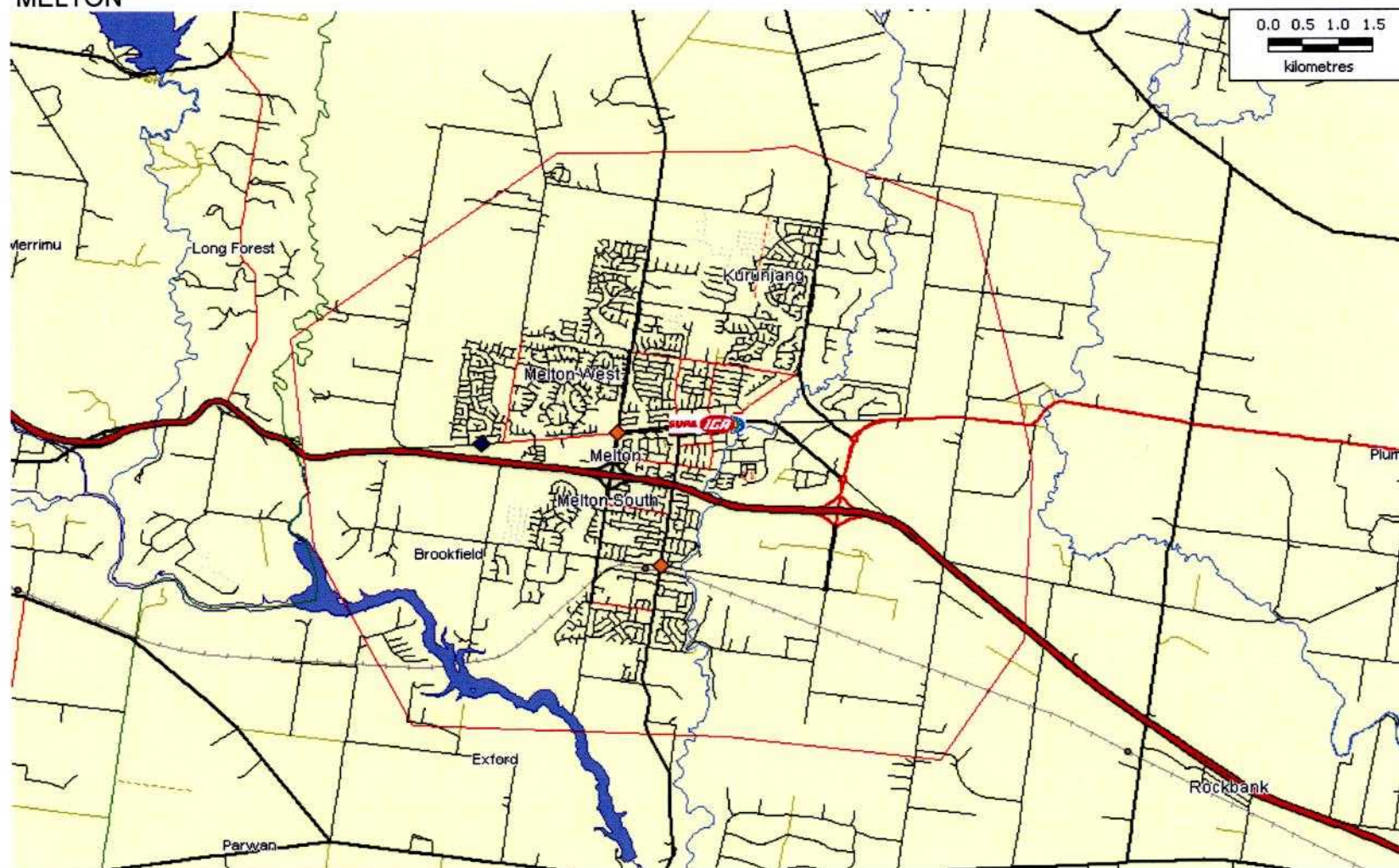
2112605	674	267	15.42819149	7	48755.98	4138.86	47535.21	4013.8	44214.32	3673.57
2112609	339	153	0	0	27237.44	2376.68	26545.61	2296.82	24663.6	2079.59
2112701	724	294	0	0	51748.87	4368.22	50456.82	4233.63	46942.01	3867.48
2112702	361	149	4.308724832	2	24667.96	2026.2	24058.53	1964.2	22400.68	1795.54
2112704	573	71	0	0	19371.82	2113.09	18834.35	2031.38	17372.27	1809.1
2112706	593	213	0	0	37832.32	3202.38	36889.83	3104.92	34325.94	2839.81
2112711	301	142	6.371900826	3	21984.78	1774.79	21440.29	1716.55	19959.1	1558.12
2112314	510	176	51.93150685	17	40582.3	3932.33	39509.88	3795.84	36592.53	3424.55
2112308	939	322	31.19732441	11	75026.58	7345.18	73039.74	7100.53	67634.84	6434.98
2112301	674	230	3.014563107	1	48952.28	4672.86	47672.39	4517.95	44190.64	4096.54
2111303	460	143	15.34965035	5	33740.73	3335.75	32845.42	3217.4	30409.89	2895.44
2111307	1073	335	105.6438836	37	85757.2	8476.07	83478.92	8190.25	77281.23	7412.73
2111310	795	284	32.77197621	16	60376.1	5764.63	58783.59	5570.14	54451.42	5041.09
2111314	1259	406	86.0199005	28	98745.16	9692.63	96131.31	9361.67	89020.75	8461.37
2112302	532	213	7.689655172	3	41295.64	3747.52	40234.13	3622.34	37346.47	3281.79
2112306	740	274	66.14876033	24	63672.23	6064.51	62007.97	5863.4	57480.61	5316.32
2112307	563	199	61.00558659	21	44883.35	4134.05	43725.99	4003.78	40577.58	3649.42
2112309	771	252	6.126126126	2	55374.77	5340.73	53919.6	5160.33	49961.05	4669.56
2112310	737	259	25.5974026	9	56322.32	5316.01	54853.69	5140.39	50858.51	4662.65
2112311	603	199	28.46428571	11	44653.6	4327.09	43478.88	4181.14	40283.25	3784.11
2112201	915	317	5.493421053	2	60789.37	5401.86	59242.1	5235.15	55033	4781.66
2112202	596	258	0	0	40919.5	3271.43	39918.82	3170.86	37196.62	2897.27
2112203	571	242	0	0	40860.89	3356.7	39850.82	3252.89	37103.08	2970.48
2112210	556	202	3.657142857	2	37795.68	3292.39	36841.27	3189.45	34244.95	2909.4
2111904	458	203	15.79888268	7	36159.82	3070.19	35254.58	2974.21	32792.02	2713.13
2113007	509	230	8.745098039	4	38879.02	3221.32	37907.49	3121.94	35264.59	2851.59
2112902	526	189	21.08181818	8	37441.82	3359.4	36487.72	3250.24	33892.27	2953.28
2112905	994	350	96.79116168	35	76502.1	6967.31	74536.15	6745.79	69188.1	6143.16
2112907	889	345	29.06990881	12	60661.13	5131.3	59137.92	4972.31	54994.27	4539.81
2112912	416	185	4.134717528	2	31201.83	2706.8	30406.23	2618.33	28241.9	2377.65
2112206	598	257	7.216216216	3	40472.08	3178.54	39482.82	3081.2	36791.69	2816.43
2112205	324	148	15.73684211	7	23198.37	1805.14	22630.51	1752.72	21085.71	1610.13
2112204	478	205	33.53	14	35319.05	2895.56	34440.85	2802.66	32051.85	2549.95
2113004	564	231	26.95	11	41439.51	3465.2	40405.36	3360.19	37592.1	3074.54
2112913	584	203	111.4285714	39	51198.85	4776.59	49872.96	4626.26	46266.07	4217.31
2112910	776	285	16.3359375	6	55865.99	5005.1	54439.26	4848.54	50558.06	4422.65
2112903	396	166	2.222891566	1	28660.9	2369.69	27948.46	2295.43	26010.39	2093.41
2113006	420	203	15.18181818	7	34118.2	2824.5	33267.44	2732.55	30953.1	2482.42
2113009	585	258	90.0795756	40	50546.96	4203.64	49290.43	4074.67	45872.24	3723.82
2112207	516	217	10.33962264	4	37793.11	3173.4	36845.79	3077.54	34268.77	2816.79
2112208	309	148	27.605	15	24855.07	1969.78	24242.65	1910.66	22576.64	1749.84
2112209	844	333	32.82437482	13	61277.37	5222.14	59739.12	5059.3	55554.54	4616.3
2110205	596	214	11.00529101	4	49635.94	5055.61	48298.59	4868.22	44660.54	4358.45
2110204	432	195	0	0	37850.11	3448.79	36875.31	3336.78	34223.53	3032.08
2110202	352	148	20.3125	9	33253.77	3315.73	32363.21	3192.63	29940.59	2857.77

2110208	384	159	6.505820106	3	25163.53	2066.75	24535.71	2003.79	22827.81	1832.53
2113001	590	213	19.17748619	8	47815.28	4666.85	46550.53	4501.26	43109.97	4050.8
2113002	842	215	9.022373999	4	38564.59	3257.92	37600.66	3158.08	34978.46	2886.46
2113003	398	172	19.23508137	9	30340.17	2524.01	29584.85	2447.02	27530.12	2237.59
2113008	241	133	2.084507042	1	21395.38	1748.24	20864.63	1691.04	19420.83	1535.43
2112708	495	256	4.404255319	2	39441.68	3135.28	38464.95	3037.29	35807.91	2770.71
2112703	470	204	36.96428571	20	35388.44	2871.97	34512.16	2781.44	32128.39	2535.18
2112705	340	135	17.52592593	24	24371.27	2064.11	23762.97	1996.47	22108.16	1812.46
2112707	535	219	2.397196262	1	35657.85	2886.28	34779.92	2799.03	32391.65	2561.69
2112709	396	164	2.23566879	1	25743.22	2026.38	25113.84	1963.25	23401.7	1791.51
2112710	415	191	8.502617801	15	30189.07	2395.91	29443.61	2323.63	27415.71	2127.01
2112712	0	0	0	0	0	0	0	0	0	0
2112713	317	138	50.43478261	31	29499.72	2614.98	28749.55	2530.71	26708.84	2301.48
2111901	1039	332	50.11221122	16	80696.84	8180.06	78527.24	7886.22	72625.2	7086.86
2111902	630	247	15.4562212	6	48988.52	4467.52	47727.41	4322.91	44296.77	3929.5
2111903	512	209	12.34972678	5	41249.76	3799.5	40184.15	3671.16	37285.33	3322.03
2111905	590	261	13.03585657	7	50209.26	4430.17	48933.59	4295.35	45463.32	3928.57
2111906	406	170	12.5	5	31484.96	2730.34	30690	2646.71	28527.42	2419.24
2111907	645	259	27.5	11	52577.35	4739.29	51229.75	4588.78	47563.82	4179.34
2111911	572	242	0	0	47334.67	4238.9	46125.46	4104.83	42836.02	3740.1
2111301	173	61	2.754385965	1	14029.29	1344.72	13660.59	1300	12657.57	1178.33
2110803	252	114	52.98776224	31	31384.24	3117.84	30552.35	3005.94	28289.32	2701.52
2110108	572	275	41.83766234	17	53415.28	4688.94	52055.64	4536.33	48356.97	4121.18
2110109	346	146	2.361538462	1	28031.96	2519.22	27314.79	2436.28	25363.84	2210.66
2110402	752	293	21.83333333	9	61912.01	5778.82	60305.69	5589.73	55935.93	5075.35
2110409	0	0	0	0	0	0	0	0	0	0
2110105	648	229	13.80681818	5	48551.31	4636.6	47274.96	4476.76	43802.85	4041.94
2110106	726	293	40.0062079	16	60764.27	5603.48	59192.88	5421.19	54918.18	4925.3
2110403	463	181	48.73355438	19	39450.48	3616.85	38431.05	3496.75	35657.86	3170.03
2110405	524	157	5.942028986	2	38218.73	4000.18	37177.14	3846.95	34343.67	3430.13
2111909	434	192	7.628959276	4	34056.79	2910.32	33197.52	2822.47	30860.01	2583.5
2110107	696	296	14.74789916	6	56284.6	4959.97	54857.72	4806.79	50976.12	4390.1
2110102	539	255	0	0	45446.27	3897.53	44298.63	3776.26	41176.66	3446.39
2110101	546	250	29.73626374	12	47022.17	4055.7	45837.39	3928.44	42614.37	3582.26
2110103	667	287	18.96832579	8	54222.91	4861.39	52831.78	4701.73	49047.45	4267.4
2110104	508	192	8.635135135	3	39595.45	3805.42	38552.77	3670.74	35716.34	3304.36
2111908	394	159	12.97794118	5	31782.1	2932.57	30959.81	2833.47	28722.9	2563.9
2111910	731	314	57.05115848	25	66864.25	6162.91	65135.07	5955.49	60431.1	5391.24
2111904	458	203	15.79888268	7	36159.82	3070.19	35254.58	2974.21	32792.02	2713.13
2110304	596	247	16.51724138	7	51665.8	4872.88	50317.19	4707.94	46648.51	4259.23
2110209	407	185	4.315789474	2	36837.12	3416.55	35882.89	3301.24	33287.06	2987.58
2110303	248	102	0	0	19497.95	1781.49	18996.9	1724.21	17633.87	1568.39
2110305	529	217	10	4	42088.86	3856.33	41000.71	3726.41	38040.58	3372.96
2110306	674	276	25.49710983	11	58229.64	5638.33	56688.39	5435.94	52495.68	4885.37
2110307	574	245	24.65038444	12	51240.18	4830.13	49904.97	4663.05	46272.73	4208.54

2110308	264	117	8.235294118	4	22692	2056.66	22109.47	1987.18	20524.79	1798.18
2110309	449	183	6.402988731	3	37897.99	3535.1	36911.86	3417.61	34229.26	3097.99
2110206	338	155	4.821052632	2	32368.13	3120.57	31518.08	3011	29205.63	2712.95
2110203	337	178	27.68181818	12	36767.18	3358.14	35817.5	3245.82	33234.03	2940.25
2110207	559	227	19.15432961	10	48355.09	4566.14	47095.74	4411.52	43669.87	3990.91
2110301	484	205	2.180327869	1	39193.9	3466.8	38199.04	3357.72	35492.65	3061
2110302	668	307	32.86697389	15	59038.12	5296.18	57523.25	5123.21	53402.31	4652.66
2110201	523	235	8.429378531	4	44509.56	4029.03	43361.86	3897.13	40239.72	3538.34
2110802	355	122	147.0540541	79	34649.62	3264.83	33744.56	3153.1	31282.49	2849.15

65509	25174	2645.954938	1091	4988926
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MELTON



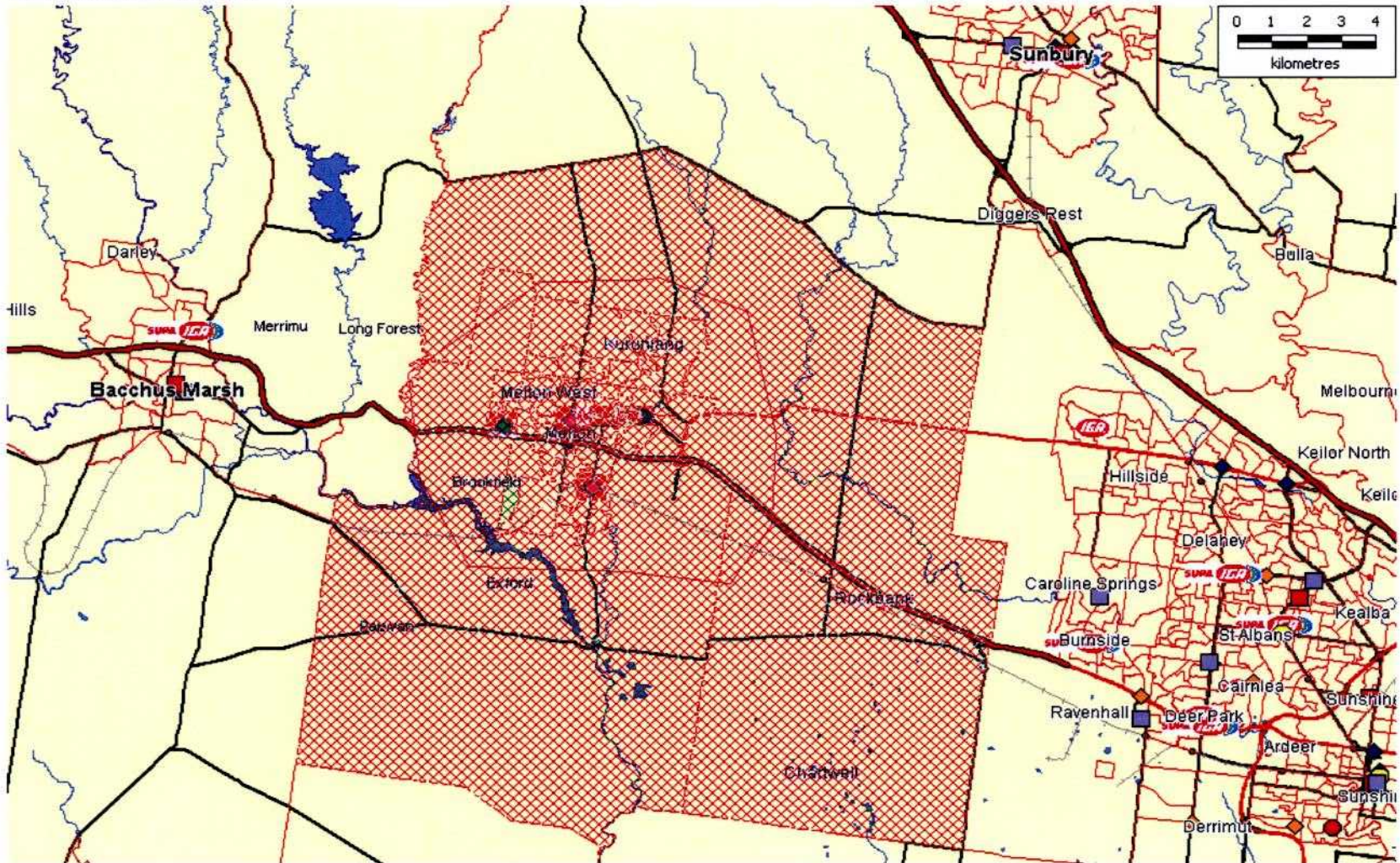
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Melton	WW/Safeway	4500	25.4%
Melton South	Coles	1375	7.8%
Melton West	Coles	3904	22.0%
Melton	ALDI	1643	9.3%
Melton	Supa IGA	1571	8.9%
Melton	Foodworks	4714	26.6%
SUMMARY			
	Woolworths	4,500	25%
	Coles	5,279	30%
	ALDI	1,643	9%
	Franklins	0	0%
	IGA	1,571	9%
	Other	4,714	27%
	TOTAL	17,707	100%

SHOPPING OPTIONS/ STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area Tot	Store Area	Retail Sale	TO / sqm / yr
Melton	WW/Safeway	666	523 High St	3337	4500	3150	400,000	4,622.20
Melton	ALDI	13	394 High St	3337	1643	1150	272,928	8,638.00
Melton	Foodworks	56	High St && Station R	3337	4714	3300	200,000	2,206.20
Melton South	Coles	114	tion Rd && Brooklyn	3338	1375	1100	282,000	10,664.70
Melton West	Coles	207	igh St && Coburns F	3337	3904	2733	576,000	7,672.10
Melton	Supa IGA	780	335 - 345 High Stree	3337	1571	1500	240,000	7,944.00

DEMOGRAPHIC MAP



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Liq
2120112	838	239	33.26359833	10	55120.4	5518.12	53648.69	5323.05	49645.14	4792.38
2120116	720	210	151.0100285	43	59414.28	5859.93	57838.55	5663.45	53552.04	5128.96
2120117	860	257	746.7003891	229	114511.73	11503.72	111450.1	11106.15	103121.2	10024.63
2120203	603	187	9.449197861	3	42001.5	4138.27	40887.77	3992.45	37858.03	3595.78
2120212	570	171	13.02923977	4	38556.52	3770.24	37539.66	3638.76	34773.45	3281.07
2120204	655	225	13.84444444	5	49775.48	4750.9	48473.98	4592.75	44933.47	4162.52
2120205	973	310	33.10927152	11	64850.18	5994.68	63177.06	5800.45	58625.62	5272.08
2120201	666	223	14.14798206	5	46940.04	4381.55	45722.59	4238.98	42410.71	3851.16
2120126	668	215	64.11446067	23	50493.11	4827.08	49168.43	4665.67	45564.87	4226.59
2120125	782	243	687.5659574	243	99782.7	9495.73	97180.21	9185.26	90100.55	8340.67
2120101	632	183	174.1355167	58	46389.78	4224.93	45196.52	4090.35	41950.45	3724.27
2120124	596	163	198.9754601	61	50486.52	5111.9	49130.82	4933.28	45442.85	4447.39
2120202	724	225	268.1835749	82	67438.13	6395.81	65678.82	6194.08	60892.9	5645.32
2120206	581	208	21.46153846	8	41779.53	3806.81	40707.94	3684.52	37792.86	3351.87
2120207	703	259	33.62536657	16	51921.46	4614.35	50603.57	4468.23	47018.46	4070.73
2120209	740	278	33.42528736	14	55745.94	5037.28	54319.12	4874.46	50437.7	4431.56
2120210	314	110	0	0	19852.31	1703.53	19354.16	1651.12	17999.03	1508.54
2120211	838	285	52.33333333	19	62801.21	5866.33	61173.64	5676.41	56746.11	5159.75
2120213	592	199	12.37569061	4	43758.24	4207.9	42609.77	4066.85	39485.53	3683.15
2120304	526	216	25.95762133	11	41284.69	3587.69	40243.93	3473.13	37412.73	3161.49
2120102	671	230	14.43181818	5	48507.51	4550.41	47246.85	4400.83	43817.44	3993.92
2120103	603	210	10.8	4	43651.42	4116.14	42516.51	3975	39429.18	3591.03
2120123	810	265	24.95019157	8	55247.14	5100.39	53819.88	4937.59	49937.25	4494.72
2120208	656	247	15.0376569	6	48021.52	4268.82	46801.34	4131.89	43482.06	3759.39
2120301	904	324	38.45512821	14	65217.94	5927.84	63545.31	5731.89	58995.21	5198.85
2120302	463	167	0	0	31626.5	2809.43	30820.2	2722.25	28626.8	2485.06
2120303	688	263	33.97854077	13	51546.34	4568.74	50232.22	4424.06	46657.35	4030.5
2120305	556	214	57.92899408	22	44545.82	3979.77	43408.03	3849.45	40312.84	3494.93
2120310	469	203	94.03048181	57	41932.26	3614.82	40869.8	3498.04	37979.52	3180.36
2120106	403	117	357.1794872	105	53581.14	5477.66	52140.02	5277.92	48219.68	4734.57
2120119	1020	339	1304.54389	440	165274.44	15609.89	160976	15110.87	149282.7	13753.37
2120120	506	172	8.493243243	3	38148.65	3669.47	37149.91	3545.67	34433.01	3208.88
2120121	354	117	154.3539823	51	37683.32	3641.98	36690.63	3522.76	33990.16	3198.44
2120122	568	181	41.38121547	14	39682.97	3644.83	38660.8	3526.38	35880.13	3204.17
2120401	498	132	13.25	4	26956.09	2590.53	26249.06	2501.65	24325.68	2259.87
2120413	424	135	220.3703704	70	46749.63	4596.38	45513.75	4437.34	42151.76	4004.7
2120414	0	0	0	0	0	0	0	0	0	0
2120114	6	0	0	0	0	0	0	0	0	0
2120306	474	178	5	2	31315.69	2690.1	30527.78	2605.15	28384.42	2374.07
2121203	453	137	95.59701493	25	36975.4	3663.97	35992.96	3533.67	33320.41	3179.23
2121207	493	160	17.5875	6	36737.74	3627.74	35760.46	3501.54	33101.93	3158.23
2121227	188	54	91.48148148	26	19682.43	2005.96	19154.07	1934.56	17716.74	1740.3
2120104	363	151	310.5223277	118	57592.96	5420.64	56094.27	5237.1	52017.32	4737.81

2120402	585	174	60.49425287	19	40465.76	3921.41	39401.58	3784.71	36506.66	3412.83
2120412	783	290	39.96428571	15	59400.69	5374.57	57881.73	5202.25	53749.64	4733.46
2120108	529	144	10.83333333	3	35781.67	3672.21	34814.46	3540.06	32183.32	3180.57
2120110	388	130	8.678571429	3	26463.59	2420.13	25781.43	2342.4	23925.72	2130.94
2120113	406	115	2.860869565	1	24276.56	2236.95	23651.5	2165.28	21951.12	1970.32
2120405	603	238	129.9556818	73	50372.78	4301.95	49102.37	4164.38	45646.42	3790.16
2120406	968	327	36.61801242	13	67304.35	6093.34	65581.2	5900.9	60893.64	5377.42
2120408	957	317	32.62372881	12	65260.26	6009.46	63579.12	5810.18	59005.85	5268.08
2120410	619	225	7.929824561	3	41777.44	3646.05	40720.58	3528.84	37845.54	3209.99
2120404	449	181	4.95890411	2	34481.91	3049.34	33605.3	2949.66	31220.62	2678.49
2120109	911	261	1010.482759	304	131653.25	13246.84	128128.5	12789.78	118539.9	11546.43
2120111	563	184	9.14673913	3	39654.06	3779	38618.22	3651.26	35800.39	3303.76
2120407	426	110	5.781818182	2	28019.54	2892.76	27262.04	2787.65	25201.38	2501.71
2120409	831	316	51.56331567	25	63774.74	5711.39	62148.16	5528.87	57723.32	5032.34
2120118	495	168	16.44444444	6	36410.15	3451.14	35460.29	3334.77	32876.34	3018.2
2120307	668	236	16.76554087	7	46870.69	4220.42	45673.29	4086.66	42415.92	3722.76
2120308	840	292	36.18794326	13	59595.88	5409.23	58066.66	5236.75	53906.68	4767.54
2120309	761	318	115.7898957	57	67251.25	5947.52	65540.45	5757.01	60886.49	5238.76
2120411	532	158	486.4129032	149	64672.17	6207.52	62971.81	5997.75	58346.26	5427.13
2120403	841	325	37.65145228	13	63436.88	5608.15	61829.55	5430.16	57457.07	4945.95

38306

12911

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PRESTON



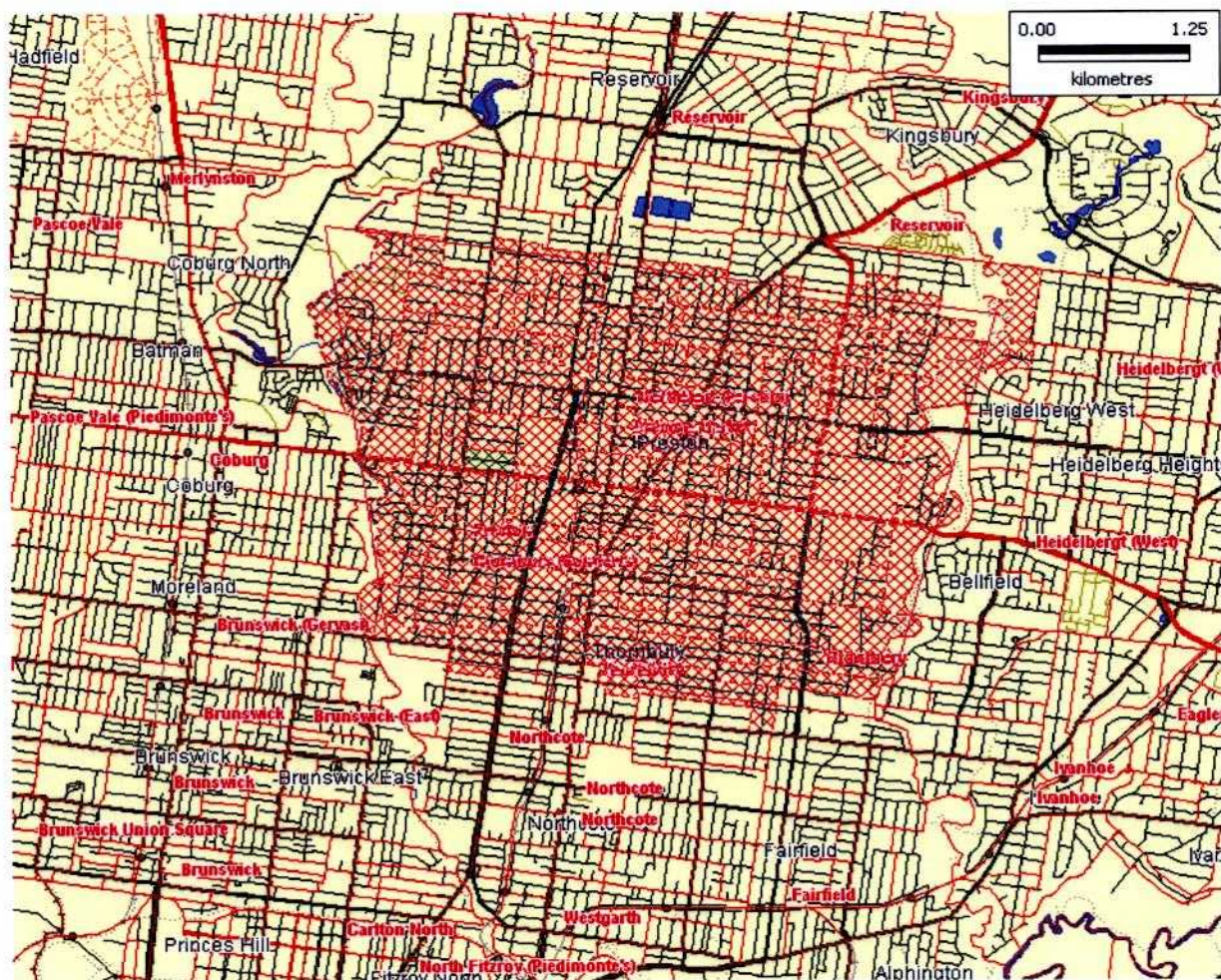
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Preston	WW/Safeway	2860	8.2%
PRESTON	WW/Safeway	3100	8.8%
PRESTON	WW/Safeway	3200	9.1%
Reservoir	WW/Safeway	2535	7.2%
Reservoir	Coles	2795	8.0%
Northcote	Coles	2860	8.2%
Northcote	Coles	3264	9.3%
Preston	Coles	2640	7.5%
Reservoir	Coles	1820	5.2%
NORTHCOTE	ALDI	1250	3.6%
PRESTON	ALDI	1250	3.6%
Thornbury	FG	300	0.9%
Thornbury	FG	300	0.9%
NORTHCOTE	FG	200	0.6%
Fairfield	FG	500	1.4%
NORTHCOTE	IGA	650	1.9%
FAIRFIELD	IGA	685	2.0%
Thornbury	IGA	250	0.7%
Fairfield	IGA	480	1.4%
Reservoir	Supa IGA	1200	3.4%
PRESTON	Foodworks	600	1.7%
Northcote	Foodworks	450	1.3%
Kingsbury	Foodworks	310	0.9%
Thornbury	Foodworks	320	0.9%
THORNBURY	Non IGA>D Other	1250	3.6%
SUMMARY			
	Woolworths	11,695	33%
	Coles	13,379	38%
	ALDI	2,500	7%
	Franklins	0	0%
	IGA	4,565	13%
	Other	2,930	8%
	TOTAL	35,069	100%

SHOPPING OPTIONS / STORE TURNOVER AND AREA

Location	Store Type	Store No	Address	Post Code	Store Area	Total Area	Retail Sale	TO / sqm / yr
PRESTON	Foodworks		5730 396 Gilbert Road		600	550	35,000	3,033.30
Northcote	Foodworks		3125 227 St Georges Rd	3070	450	410	40,000	4,622.20
NORTHCOTE	IGA		4715 284 High St	3070	650	400	60,000	4,800.00
NORTHCOTE	ALDI		5112 High St & Separation	3070	1250	620	303,993	12,646.10
FAIRFIELD	IGA		5728 140 - 142 Station St		685	600	60,000	4,554.70
THORNBURY	Non IGA>D Other		5732 650 High St		1250	1050	100,000	4,160.00
Reservoir	Coles		227 850 Plenty Rd	3073	2795	2150	600,000	11,162.80
Kingsbury	Foodworks		290 11 Link St	3083	310	290	55,000	9,225.80
PRESTON	ALDI		14 Cramer St & High St	3072	1250	560	465,211	19,352.80
Thornbury	Foodworks		27 650 High St	3071	320	290	20,000	3,250.00
Northcote	Coles		120 Separation St & High	3070	2860	2200	349,000	6,345.50
Northcote	Coles		217 Separation St & High	3070	3264	2285	848,000	13,509.80
Preston	Coles		218 Murray Rd	3072	2640	2200	475,000	9,356.10
Reservoir	Coles		226 323 Spring St	3073	1820	1400	434,000	12,400.00
Thornbury	IGA		421 141 Miller St	3071	250	210	40,000	8,320.00
Thornbury	FG		531 404 Station St	3071	300	220	15,000	2,600.00
Thornbury	FG		532 671 High St	3071	300	260	30,000	5,200.00
NORTHCOTE	FG		539 97 High St	3070	200	150	14,000	3,640.00
Fairfield	IGA		371 96 Station St	3078	480	380	75,000	8,125.00
Fairfield	FG		466 143 Station St	3078	500	350	70,000	7,280.00
Preston	WW/Safeway		693 Murray Rd	3072	2860	2200	700,000	12,727.30
PRESTON	WW/Safeway		694 334 Murray Rd	3072	3100	2400	850,000	14,258.10
PRESTON	WW/Safeway		695 Dundas St & Plenty I	3072	3200	2400	700,000	11,375.00
Reservoir	WW/Safeway		697 820 Plenty Rd	3073	2535	1950	350,000	7,179.50
Reservoir	Supa IGA		793 26 Edwards St	3073	1200	1000	200,000	8,666.70

AREA SELECTED FOR DEMOGRAPHIC ANALYSIS



DEMOGRAPHIC ANALYSIS

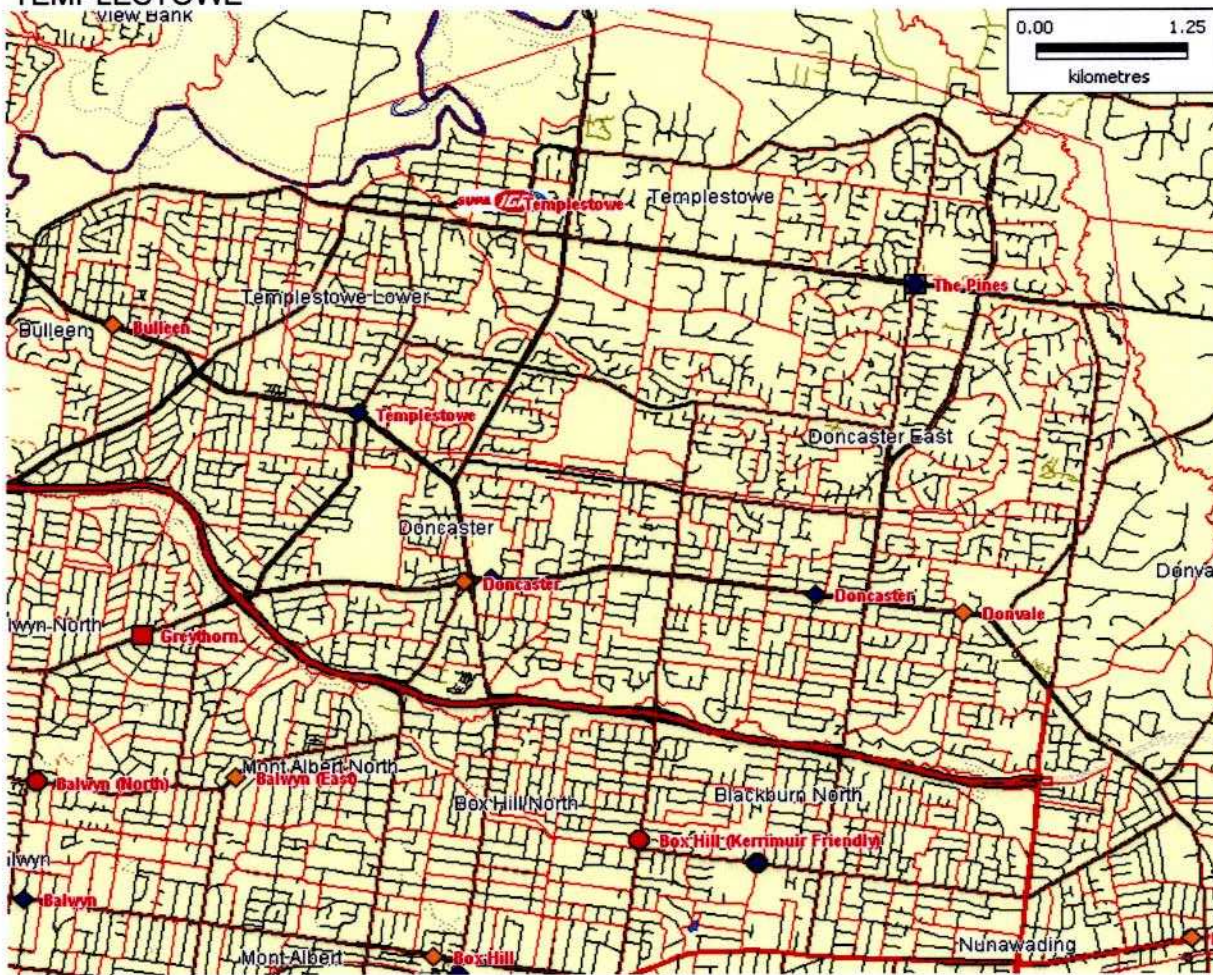
CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
2321407	650	230	11.81950845	5	44863.74	4099.64	43711.1	3960.29	40575.52	3581.22
2331810	266	94	19.32823025	8	20937.55	1912.55	20399.07	1851.5	18934.24	1685.42
2331808	766	285	24.1210007	9	57704.45	5290.45	56216.59	5116.84	52169.11	4644.54
2331801	484	194	50.34535368	23	42859.37	3933.43	41754.66	3806.33	38749.47	3460.59
2331802	387	169	34.12437343	15	35201.85	3234.82	34292.1	3130.45	31817.27	2846.54
2331811	476	189	2.791666667	1	36882.48	3444.23	35923.69	3325.57	33315.44	3002.77
2331707	531	210	20.72955975	8	43038.74	3956.93	41926.74	3827.01	38901.72	3473.58
2331803	675	262	105.04	52	64061.31	6173.95	62375.38	5960.95	57789.08	5381.52
2331804	587	182	11.07887324	5	37204.44	3505.43	36233.42	3386.54	33591.93	3063.11
2331806	512	194	2.602564103	1	40096.97	3736.49	39056.04	3613.59	36224.37	3279.27
2332001	440	173	50.85714286	23	37984.26	3554.42	36993.32	3434.6	34297.64	3108.62
2331606	476	183	13.96919127	6	35845.26	3334.1	34916.18	3220.06	32388.77	2909.83
2331607	496	197	2.726027397	1	39707.07	3701.09	38676.27	3577.1	35872.14	3239.81
2332002	677	234	16.53947368	7	51051.82	4813.43	49720.61	4655.64	46099.28	4226.4
2332003	270	98	5.511627907	2	20874.81	2017.22	20325.76	1947.69	18832.16	1758.53
2332201	730	283	22.99908946	10	53166.68	4709.78	51813.33	4558.74	48131.77	4147.88
2331510	627	261	32.13044803	15	51528.62	4631.1	50209.1	4480.54	46619.57	4070.96
2331608	491	188	3.135135135	2	39205.2	3763.52	38175.59	3634.1	35374.72	3282.01
2331610	428	149	14.37809406	6	29234.74	2715.63	28475.4	2621.91	26409.72	2366.95
2332204	555	214	5.046632124	2	41129.13	3654.34	40082.63	3535.39	37235.79	3211.82
2331508	429	163	12.75490196	5	34360.23	3173.47	33474.65	3068.43	31065.57	2782.68
2331509	521	176	11.01204819	4	35952.24	3402.99	35012.43	3287.83	32455.84	2974.56
2332203	739	266	41.08027523	15	56578.99	5302.92	55106.17	5129.55	51099.6	4657.93
2331502	218	107	10.63157895	4	16948.9	1343.7	16527.47	1302.12	15381.02	1189.02
2331504	909	277	21.69230769	8	50044.11	4326.51	48777.48	4188.91	45331.83	3814.61
2331505	635	226	12.65671642	4	41184.78	3571.97	40140.24	3454.76	37298.74	3135.89
2331507	417	150	27.94927536	12	29125.48	2593.64	28380.11	2508.96	26352.45	2278.62
2321408	525	219	0	0	37075.17	3086.02	36148.31	2992.63	33626.94	2738.58
2331807	398	162	0	0	30471.35	2684.31	29695.95	2600.44	27586.57	2372.29
2331708	543	203	19.44827586	8	44321.14	4266.82	43155.12	4113.98	39983.15	3698.2
2321406	536	211	5.058823529	2	38640.17	3421.78	37654.68	3312.07	34973.82	3013.61
2331911	567	248	15.41694389	9	48625	4534.54	47356.09	4377.26	43904.23	3949.4
2331809	808	302	5.695852535	2	60599.19	5622.53	59027.43	5432.41	54751.73	4915.19
2331908	357	136	16.27169811	8	28270.8	2625.38	27539.7	2535.28	25550.86	2290.18
2331805	644	219	11.49322467	5	41741.48	3703.87	40679.43	3582.25	37790.31	3251.42
2331901	830	295	12.54347826	4	58847.15	5439.55	57327.27	5253.3	53192.7	4746.63
2331902	687	235	9.881898937	4	48369.33	4560.01	47106.81	4406.23	43672.32	3987.9
2151105	415	169	18.93076923	8	31836.09	2795.16	31026.49	2704.62	28824.1	2458.32
2332205	613	225	5.64028777	2	41528.78	3600.16	40479.66	3486.23	37625.7	3176.29
2332004	324	107	5.883495146	2	23571.71	2236.77	22955.41	2164.1	21278.86	1966.42
2332005	512	182	5.539473684	2	34661.08	3098.57	33776.78	2999.43	31371.19	2729.74
2332006	203	74	0	0	14621.29	1295.53	14249.04	1254.93	13236.41	1144.49

2332007	510	206	24.54679985	16	33287.41	2730.79	32458.44	2641.27	30203.35	2397.74
2331903	299	103	2.538461538	1	19927.08	1847.49	19410.39	1785.26	18004.82	1615.96
2332101	486	150	7.974358974	3	30382.03	2821.43	29593.94	2724.49	27450.08	2460.76
2332102	534	194	20.97897898	10	36725.1	3287.1	35785.38	3180.24	33229.03	2889.55
2332103	406	121	18.75221239	6	26327.18	2473.63	25640.87	2392.2	23773.85	2170.68
2332206	581	206	23.88433685	9	38731.3	3389.29	37749.66	3282.58	35079.25	2992.28
2332202	526	198	20.60752688	9	41135.95	3823.59	40067.87	3694.98	37162.36	3345.14
2332209	3	0	0	2	0	0	0	0	0	0
2331909	644	242	0	0	52784.05	5180.59	51385.11	4993.85	47579.5	4485.85
2330101	700	286	11.17328019	5	63948.47	6342.52	62244.59	6118.92	57609.43	5510.66
2330111	243	96	0	0	20258.86	1881.23	19734.4	1818.69	18307.7	1648.57
2331906	263	87	15.91071429	6	19046.24	1780.47	18549.86	1724.09	17199.55	1570.71
2331907	865	292	12.68831169	5	61042.05	5796.14	59446.27	5595.12	55105.19	5048.29
2331910	693	269	34.35894269	15	60538.93	5989.5	58927.73	5772.99	54544.74	5184.01
2330102	584	226	14.46499284	8	49140.25	4697.52	47852.15	4535.51	44348.08	4094.78
2330103	482	195	5.081081081	2	40885.68	3914.38	39812.04	3779.16	36891.38	3411.31
2330104	737	285	8.146443515	3	62896.97	6155.27	61231.95	5940.47	56702.53	5356.16
2331905	705	265	7.692	3	55331.89	5285.37	53877.95	5107.01	49922.77	4621.79
2332010	240	111	0	0	25130.05	2498.29	24459.87	2413.83	22636.73	2184.09
2330202	536	229	16.49835796	8	43954.48	4011.36	42819.83	3873.72	39733.19	3499.3
2330203	570	256	0	0	50849.05	4681.18	49537.91	4523.75	45971.18	4095.49
2330208	318	135	17.08605614	8	28914.62	2772.82	28155.07	2674.91	26088.83	2408.56
2330209	298	138	8.490566038	5	23674.03	2008.49	23080.32	1946.57	21465.24	1778.15
2330401	601	243	0	0	51273.72	4879.29	49932.36	4715.52	46283.4	4270.03
2330402	492	212	0	0	43485.85	4141.22	42346.41	4000.11	39246.72	3616.25
2330201	427	185	32.45258103	16	33308.11	2862.08	32466.07	2767.65	30175.44	2510.76
2330207	504	207	12.16363636	6	40889.65	3860.22	39819.7	3722.7	36909.05	3348.61
2330301	426	220	0	0	38263.24	3317.53	37295.43	3211.26	34662.66	2922.17
2330307	559	219	0	0	41334.13	3731.47	40275.33	3606.04	37395.04	3264.83
2330309	430	169	0	0	31701.16	2885.23	30883.63	2789.93	28659.65	2530.67
2332107	556	244	24.7970174	14	50053.87	4669.2	48751.48	4508.21	45208.53	4070.25
2332106	943	291	7.5	3	53839.8	4793.1	52464.31	4642.42	48722.51	4232.51
2330302	827	297	27.31869964	11	57729.66	5121.61	56258.67	4955.12	52257.09	4502.21
2330303	582	232	2.502824859	1	45058.88	4086.58	43899.12	3955.19	40744.18	3597.76
2330304	623	230	0	0	45921.52	4188.68	44738.83	4053.07	41521.53	3684.17
2330306	252	92	43.01025641	21	21910.04	2056.59	21339.58	1985.73	19787.75	1792.96
2330310	303	123	2.537313433	1	23215.25	2049.53	22625.41	1985.57	21020.84	1811.59
2330406	369	133	2.80733945	1	30144.75	3028.97	29339.5	2919.25	27148.95	2620.75
2332105	835	324	43.41653418	18	65413.83	5971.47	63726.54	5769.84	59136.53	5221.34
2332104	783	271	45.75773652	19	58385.53	5503.66	56862.26	5318.2	52718.47	4813.67
2332207	553	205	21.26994744	10	38996.09	3464.73	38000.33	3351.68	35291.53	3044.17
2330105	449	201	4.663043478	3	39806.62	3733.17	38769.14	3609.22	35946.84	3272.03
2330106	230	93	11.79761905	6	21434.07	2099.45	20867.3	2025.03	19325.47	1822.58
2330403	683	260	11.14285714	6	57357.77	5604.29	55840.18	5407.04	51711.83	4870.46
2330308	469	206	12.05673759	5	40375.97	3656.08	39340.68	3537.41	36524.35	3214.6

2330114	425	187	2.62295082	1	38352	3630.1	37350.03	3504.92	34624.35	3164.37
2330407	564	243	11.62377049	5	47204.71	4271.9	45994.14	4133.13	42700.98	3755.64
2331904	716	260	63.86571919	24	54404.26	4924.38	53005.64	4762.58	49200.92	4322.46
2332008	281	106	367.9560811	159	53564.07	5135.64	52160.64	4963.04	48342.83	4493.52
2332009	437	164	5.224137931	2	32022.14	2923.25	31199.46	2827.04	28961.48	2565.32

TOTAL	47896	18248	1746.215543	3710311						
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TEMPLESTOWE



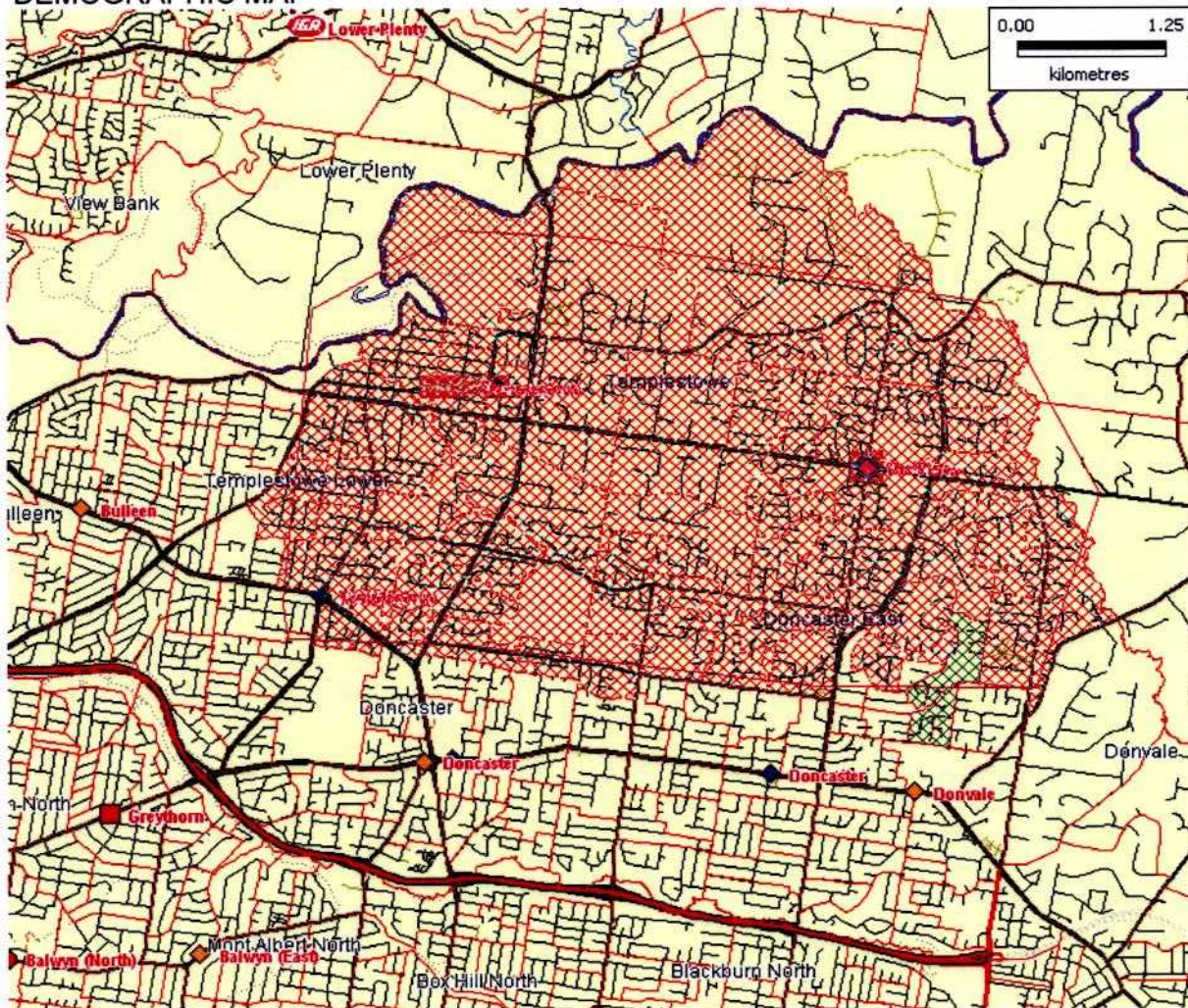
MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Doncaster	WW/Safeway	4200	12.2%
Doncaster	WW/Safeway	4200	12.2%
Templestowe	WW/Safeway	3640	10.6%
Doncaster East	WW/Safeway	3830	11.1%
Donvale	Coles	4200	12.2%
Doncaster East	Coles	4000	11.6%
Bulleen	Coles	3000	8.7%
Doncaster	Coles	3800	11.0%
Doncaster East	ALDI	1550	4.5%
Templestowe	Supa IGA	2000	5.8%
SUMMARY			
	Woolworths	15,870	46%
	Coles	15,000	44%
	ALDI	1,550	5%
	Franklins	0	0%
	IGA	2,000	6%
	Other	0	0%
	TOTAL	34,420	100%

SHOPPING OPTIONS / STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Tota Store Area	Retail Sale	TO / sqm / yr
Donvale	Coles		176 Doncaster Rd && Tun:	3111	4200	3200	1,100,000	13,619.00
Doncaster East	ALDI		3287 Reynolds Rd && Black	3109	1550	1150	389,958	13,082.50
Doncaster East	Coles		3976 Reynolds Rd && Black	3109	4000	2800	885,500	11,511.50
Bulleen	Coles		157 Manningham Rd && E	3105	3000	2500	506,000	8,770.70
Doncaster	Coles		175 Doncaster Rd && Willi	3108	3800	2400	550,000	7,526.30
Doncaster	WW/Safeway		618 Doncaster Rd && Dev	3108	4200	2900	397,432	4,920.60
Doncaster	WW/Safeway		620 619 Doncaster Rd	3108	4200	2900	500,000	6,190.50
Templestowe	Supa IGA		556 114 James St	3106	2000	1400	175,000	4,550.00
Templestowe	WW/Safeway		724 Manningham Rd && H	3107	3640	2800	800,000	11,428.60
Doncaster East	WW/Safeway		725 Reynolds Rd && Black	3109	3830	2681	591,215	8,026.90

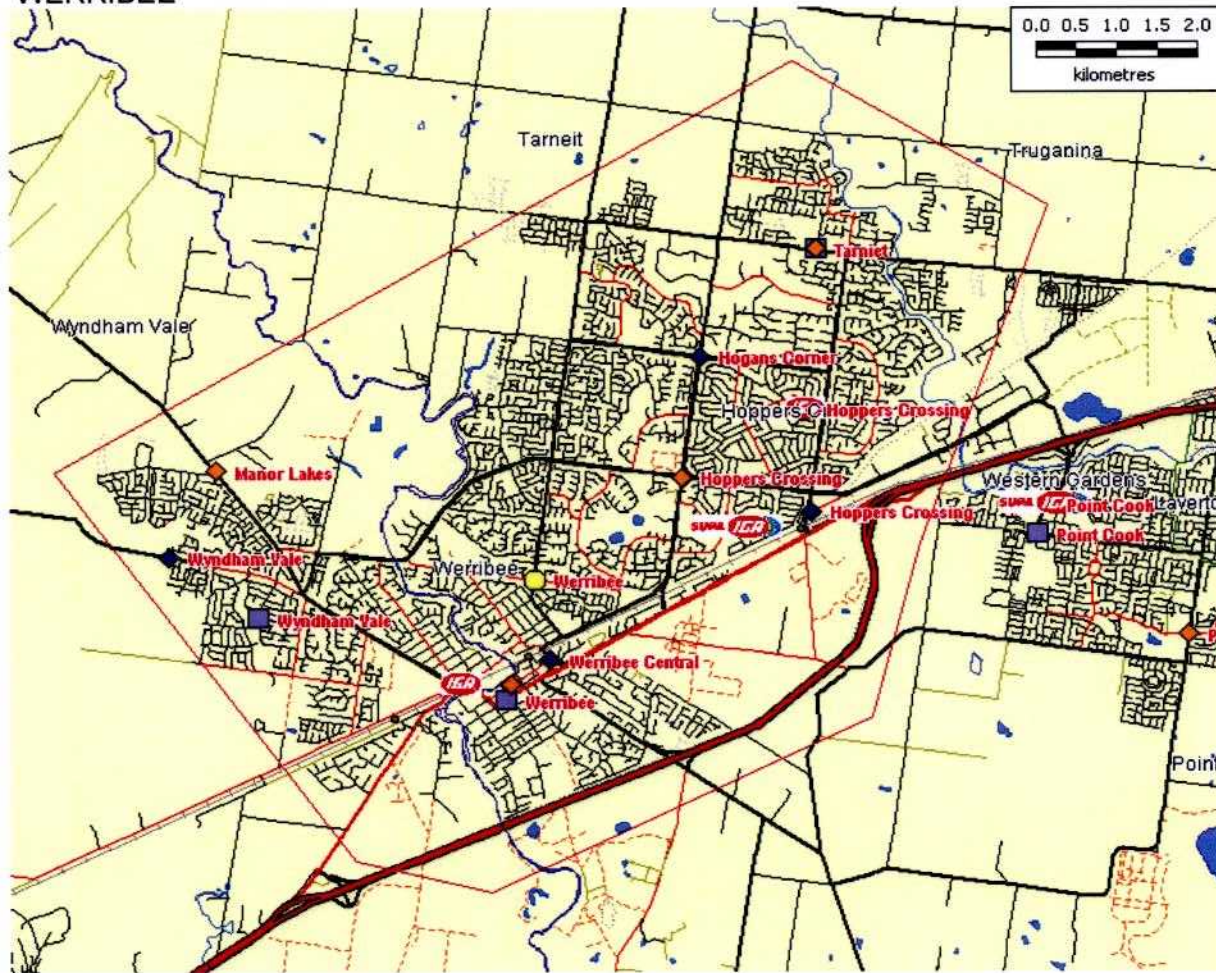
DEMOGRAPHIC MAP



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
2380408	748	269	2.606635071	1	57514.68	5644.15	55989.11	5446.41	51839.04	4908.49
2380409	677	229	2.855895197	1	51972.53	5173.65	50587.26	4990.18	46818.84	4491.09
2380712	436	134	16.04166667	5	34808.73	3687.28	33855.41	3544.68	31262.05	3156.76
2380404	1187	384	54.91710526	23	91265.96	9147.51	88829.46	8817.36	82201.37	7919.23
2380401	543	180	9.826173826	4	40464.4	3994.74	39390.5	3853.32	36469.12	3468.61
2380403	602	220	26.95296167	11	51451.15	5108.02	50081.42	4922.38	46355.3	4417.39
2380405	462	151	13.02054795	5	38778.91	4129.76	37716.58	3968.98	34826.68	3531.61
2380406	558	178	3.099415205	1	41726.52	4227.17	40605.28	4076.3	37555.12	3665.9
2380407	687	222	0	0	52344.08	5439.92	50922.47	5236.05	47055.21	4681.46
2380411	534	214	36.05006634	14	50794.99	5010.35	49447.51	4834.24	45781.93	4355.16
2380506	484	205	90.6809469	45	51675.63	4963.5	50318.69	4791.45	46627.35	4323.41
2380711	500	154	0	0	35416.18	3591.15	34466.23	3457.19	31882.02	3092.78
2380510	782	236	56.60633484	18	62357.39	6631.07	60646.73	6375.05	55993.15	5678.59
2380512	939	281	3.410358566	1	68676.21	7218.03	66802.47	6945.98	61705.24	6205.88
2380701	940	272	9.797752809	3	68029.72	7244.18	66163.48	6958.89	61086.68	6182.82
2380702	1036	317	9.678343949	3	76254.71	7941.02	74183.62	7638.33	68549.55	6814.91
2380709	830	272	0	0	62371.39	6263.83	60701.71	6039.08	56159.6	5427.68
2380710	1105	351	2.98136646	1	79677.73	8023.37	77545.13	7728.32	71743.74	6925.67
2380713	0	0	0	0	0	0	0	0	0	0
2380514	828	248	59.79212688	22	64427.5	6613.22	62688.6	6370.33	57958.21	5709.58
2380507	1091	317	6.700315457	2	79006.93	8394.27	76839.75	8071.04	70944.29	7191.76
2380508	741	224	45.40373832	15	57930.72	6001.43	56360.51	5781.02	52089	5181.41
2380509	680	210	6.40952381	2	52561.65	5585.36	51120.67	5368.89	47200.71	4780.01
2380511	744	228	41.16666667	13	57885.32	6000.65	56316.24	5775.77	52047.81	5164.03
2380513	478	187	5.708333333	2	41955.5	4226.13	40832.05	4069.03	37775.88	3641.65
2380504	673	199	13.29192547	4	49104.61	5160.26	47765.15	4963.42	44121.37	4427.94
2380502	621	168	9.265822785	3	40346.73	4062.4	39269.03	3918.6	36337.33	3527.42
2380503	700	202	13.16831683	4	51819.04	5467.09	50403.43	5260.55	46552.5	4698.69
2380505	1056	323	9.672240803	3	77902.29	8071.69	75786.93	7769.16	70032.44	6946.15
2380601	564	166	6.698795181	2	39091.36	4038.68	38032.42	3887.58	35151.73	3476.55
2380707	748	307	0	0	62498.49	6010.22	60852.21	5794.27	56373.77	5206.82
2380705	649	207	2.90821256	1	46978.83	4717.52	45721.84	4545.27	42302.39	4076.67
2380706	801	282	4.387096774	2	60241.32	5797.35	58657.65	5599.22	54349.51	5060.23
2380708	794	271	5.881818182	2	58821.17	5658.82	57277.95	5465.39	53079.88	4939.21
2380602	955	272	102.8252788	30	74207.65	7834.95	72176.23	7537.64	66650.07	6728.88
2380603	806	259	6.714285714	2	59740.12	6026.84	58138.4	5805.49	53781.16	5203.36
2380609	614	177	0	2	42489.14	4417.5	41336.36	4252.25	38200.41	3802.72
2380611	886	254	0	0	61399.46	6386.03	59731.57	6145.48	55194.34	5491.08
2380613	457	129	3.873786408	1	29522.16	3014.97	28725.02	2903.66	26556.53	2600.88
2381101	669	209	5.85645933	2	49698.44	5059.43	48363.2	4875.24	44730.9	4374.2
2380607	789	242	3.132231405	1	59912.57	6276.3	58279.67	6041.76	53837.63	5403.74
2380604	956	277	3.38267148	1	64335.68	6601.11	62600.37	6355.9	57879.74	5688.85
2380605	1090	405	18.89824063	8	88315.09	8660.53	85972.62	8351.5	79600.31	7510.84

2380606	916	276	3.42	1	66610.53	6966.89	64796.35	6705.09	59861.16	5992.9
2380608	450	125	0	8	28714.04	2892.27	27946.93	2790.32	25860.12	2512.96
2380610	893	263	3.43442623	1	65679.29	6898.73	63889.94	6637.52	59022.32	5926.94
2381103	1092	349	27.30945559	9	81973.31	8263.47	79779.39	7966.53	73811.18	7158.73
2380515	740	199	17.06030151	5	52892.59	5819.22	51418	5583.28	47406.63	4941.43
2380501	644	260	4.420238095	2	50820.97	4885.55	49474.21	4701.97	45810.56	4202.56
2380412	0	0	0	0	0	0	0	0	0	0
2380304	552	198	18	6	44177.67	4286.68	43013.16	4138.91	39845.3	3736.91
2380205	635	252	14.97272727	6	52276.56	4875.11	50919.62	4717.78	47228.26	4289.77
2380302	766	262	5.675675676	2	60531.86	6172.78	58902.08	5946.05	54468.53	5329.25
2380303	854	308	30.17828947	14	68121.41	6713.24	66313.77	6468.24	61396.39	5801.76
2380305	467	182	5.285714286	2	39070.99	3779.19	38040.99	3649.32	35239.04	3296.05
2380306	438	172	9.963636364	4	37158.24	3575.26	36182.92	3448.76	33529.7	3104.65
2380307	870	335	66.61178887	28	75137.47	7205.28	73165.96	6957.33	67802.8	6282.82
2380312	673	251	18.16024096	7	53313.49	5060.68	51919.57	4884.94	48127.62	4406.86
2380402	468	169	16.75961538	7	37218.86	3571.11	36242.02	3450.68	33584.67	3123.09
	41898	13633	954.9155673		3199470					



MARKET SHARE ANALYSIS

Location	Store Type	Store Area sq m	Mkt Share %
Werribee	WW/Safeway	2990	8.4%
WYNDHAM VALE	WW/Safeway	3000	8.4%
Hoppers Crossing	WW/Safeway	3250	9.1%
Hoppers Crossing	WW/Safeway	3250	9.1%
Werribee	WW/Safeway	2730	7.7%
Tarneit	Coles	3000	8.4%
Wyndham Vale	Coles	2800	7.9%
Hoppers Crossing	Coles	2600	7.3%
DERRIMUT	Coles	2340	6.6%
Tarneit	ALDI	1200	3.4%
WYNDHAM VALE	ALDI	1550	4.4%
Werribee	ALDI	1200	3.4%
Werribee	IGA	580	1.6%
HOPPERS CROSS	IGA	763	2.1%
Hoppers Crossing	Supa IGA	2246	6.3%
Werribee	Non IGA>D Other	2080	5.8%
SUMMARY			
	Woolworths	15,220	43%
	Coles	10,740	30%
	ALDI	3,950	11%
	Franklins	0	0%
	IGA	3,589	10%
	Other	2,080	6%
	TOTAL	35,579	100%

SHOPPING OPTIONS / STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area Total	Store Area Retail	Sale TO / sqm / yr
Tarneit	ALDI		3958 380 Sayers rd	3029	1200	870	337,183 14,611.30
Werribee	WW/Safeway		3191 Heaths Rd && Derrimut	3030	2990	2300	592,120 10,297.70
Werribee	IGA		3893 92-94 Cottrell St	3030	580	474	130,000 11,655.20
Tarneit	Coles		3916 380 Sayers Rd	3029	3000	2600	520,000 9,013.30
Wyndham Vale	Coles		3920 1 Manor Lakes Blvd	3024	2800	2240	350,000 6,500.00
HOPPERS CROSSIN	IGA		4487 Hogans Rd && Delora	3029	763	570	150,000 10,222.80
WYNDHAM VALE	ALDI		5441 209 Greens Rd	3024	1550	1100	240,000 8,051.61
WYNDHAM VALE	WW/Safeway		6540 209 Greens Rd	3024	3000	2500	450,000 7,800.00
Hoppers Crossing	WW/Safeway		645 Hogan St && Derrimut	3029	3250	2500	538,000 8,608.00
Werribee	ALDI		18 77 Synnot St	3030	1200	600	351,818 15,245.40
Hoppers Crossing	Coles		195 Heaths Rd && Derrimut	3030	2600	2000	538,000 10,760.00
Hoppers Crossing	WW/Safeway		646 Old Geelong Rd && M	3029	3250	2500	915,000 14,640.00
Werribee	WW/Safeway		734 Watton St && Cherry	3030	2730	2100	825,000 15,714.30
Hoppers Crossing	Supa IGA		741 Shop 20, Woodville St	3029	2246	1309	180,000 4,167.40
Werribee	Non IGA>D Other		742 Shaws Rd && Tarniet	3030	2080	1600	500,000 12,500.00
DERRIMUT	Coles		832 145 Watton St	3030	2340	1800	560,000 12,444.40

Note there is no demographic map available for this area

DEMOGRAPHY ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Non	Capital_Lic	State_Non	State_Liq	Country_N	Country_Lic
	465	140	54.86131387	17	32606.38	2978.06	31768.41	2889.46	29488.85	2648.43
2121316	683	247	31.95061728	12	55409.06	5256.81	53963.88	5085.28	50032.51	4618.67
2121317	646	186	138.8709677	41	54063.34	5506.42	52607.94	5311.37	48648.76	4780.75
2121318	229	77	699.4285714	242	64816.21	5917.18	63153.01	5739.51	58628.56	5256.18
2121325	809	276	107.8043478	38	71434.03	6958	69549.79	6725.94	64424.03	6094.66
2121327	535	181	567.9226519	206	91321.45	9192.52	88876.26	8884.44	82224.5	8046.37
2121328	759	224	754.2321429	228	106747.95	10999.31	103861.6	10600.42	96009.64	9515.29
2121329	598	197	134.319797	47	56978.36	5747.93	55451.47	5547.59	51297.83	5002.6
2121330	861	221	32.6199095	9	56466.59	5825.87	54938.83	5618.12	50782.81	5052.96
2121307	629	223	22.33663366	8	47624.7	4370.39	46398.28	4232.78	43062.02	3858.44
2120513	585	200	27.39795918	10	43173.72	4079.01	42051.15	3939.82	38997.38	3561.18
2120503	650	214	47.21590909	20	45483.62	4161.46	44318.04	4029.14	41147.28	3669.18
2120501	610	205	19.17801047	8	43351.76	3971.86	42237.4	3844.94	39205.98	3499.67
2120502	526	184	17.87265918	7	39781.62	3686.56	38755.48	3568.6	35964.03	3247.71
2120504	621	229	18.57077626	7	48615.01	4555.49	47353.86	4405.3	43923.13	3996.74
2120505	580	206	32.11641791	13	45899.77	4360.61	44704.67	4213.67	41453.57	3813.94
2120506	599	207	34.73015873	12	45899.4	4289.22	44710.2	4150.35	41475.16	3772.59
2120511	310	114	11.55102041	4	23080.86	2111.96	22487.34	2042.91	20872.76	1855.09
2120514	1012	342	80.56257344	28	78032.01	7492.82	75987.08	7236.29	70424.19	6538.45
2121011	669	258	26.17021277	10	56416.64	5331.59	54944.06	5156.43	50938.12	4679.95

2120510	743	260	59.86685032	21	55393.75	5168.19	53959.08	4991.62	50056.29	4511.3
2121003	765	244	19.09090909	7	53234.63	5099.02	51840.65	4925.62	48048.56	4453.92
2121004	456	170	25.01517241	10	32236.42	2833.01	31419.97	2744	29198.96	2501.87
2121005	802	240	163.1142857	50	63247.07	5973.36	61600.69	5780.5	57121.96	5255.85
2120507	814	275	51.10305518	19	58263.2	5304.68	56765.05	5139.68	52689.56	4690.84
2120508	712	250	30.26160338	11	53803.03	4998.98	52411.21	4834.63	48624.99	4387.56
2120512	781	291	43.50248139	17	62689.22	5784.3	61074.58	5599.01	56682.22	5094.94
2120515	620	287	82.14662757	41	56932.95	4946.15	55489.04	4785.2	51561.13	4347.37
2121006	542	203	25.46099291	10	37330.66	3178.69	36394.55	3078.15	33847.99	2804.63
2121007	791	310	31.27306904	13	55639.18	4749.48	54241.27	4600.47	50438.48	4195.12
2120901	553	181	27.26946108	9	43248.25	4316.49	42095.05	4161.32	38957.94	3739.23
2121014	330	118	753.3220339	284	83314	7854.82	81147.88	7597.24	75255.32	6896.52
2120516	128	45	520.8	186	45476.56	4167.21	44303.87	4031.28	41113.75	3661.51
2121308	614	206	35.76237624	12	44020.22	4055.8	42886.3	3925.94	39801.64	3572.69
2120509	706	221	30.18099548	10	48241.77	4563.33	46983.82	4413.04	43561.76	4004.23
2121306	456	200	7.626506024	3	35689.72	3038.47	34794.99	2945.84	32361.03	2693.88
2121012	133	54	0	0	10926.56	986.85	10645.13	954.21	9879.54	865.43
2121008	480	169	14.91702638	7	33316.76	3113	32449.99	3006.23	30092.1	2715.75
2121109	396	157	36.59477124	18	30443.85	2621.43	29675.2	2540.51	27584.2	2320.4
2121110	544	212	12.90419162	5	40894.91	3664.91	39851.8	3544.36	37014.17	3216.44
2121111	183	51	24.15686275	7	15158.3	1621.93	14741.43	1560.76	13607.41	1394.35
2121114	493	154	21.46979866	7	36845.19	3665.26	35862.27	3538.11	33188.42	3192.22
2121101	666	202	37.9009901	12	50062.59	5066.69	48717.93	4886.77	45059.97	4397.31
2121113	926	263	74.09885932	21	66973.93	6793.91	65174.1	6556.27	60277.95	5909.79
2121116	744	258	42.40837696	15	56611.45	5440.85	55125.06	5248.49	51081.58	4725.21
2121112	612	241	26.4790556	11	51675.28	4872.83	50328.45	4706.81	46664.6	4255.16
2121106	365	111	25.00900901	8	26502.27	2634.48	25799.73	2538.48	23888.57	2277.35
2121102	588	205	27.98941799	10	45067.55	4284.09	43888.29	4139.02	40680.3	3744.37
2121108	728	271	38.33688699	15	55094.22	5001.81	53677.5	4839.2	49823.52	4396.84
2121107	635	209	29.83783784	10	50952.23	5120.06	49590.85	4937.42	45887.43	4440.6
2121117	418	178	11.82758621	5	38810.18	3709.38	37792.89	3581.7	35025.51	3234.36
2121104	686	221	260.2863757	86	69794.75	6935.4	67938.24	6698.95	62887.9	6055.73
2120716	769	249	116.3651452	38	68278.78	6994.84	66435.54	6740.54	61421.28	6048.73
2120738	482	204	79.96981132	38	43715.29	3844.09	42606	3719.21	39588.37	3379.49
2121009	116	0	0	0	0	0	0	0	0	0
2121010	665	262	92.73584906	38	57097.68	5178.22	55630.41	5012.65	51638.91	4562.22
2121105	829	261	30.30651341	10	58278.45	5569.06	56754.21	5387.88	52607.74	4895.01
2121302	1003	301	65.44802867	20	73921.01	7291.89	71959.94	7040.07	66625.16	6355.03
2121305	645	190	79.6873385	24	48913.47	4803.87	47617.41	4643.93	44091.7	4208.84
2121315	418	153	394.7961165	136	67296.37	6516.07	65526.26	6301.11	60710.96	5716.36
2121321	601	205	35.8	14	47447.99	4555.31	46204.81	4405.77	42822.94	3998.97
2121322	650	216	45.86387435	15	53066.43	5241.08	51656.5	5064.53	47821.03	4584.26
2121323	641	212	55.8786474	19	53670.12	5329.15	52243.36	5148.82	48362.1	4658.28
2121324	754	198	58.33684211	17	49234.82	4829.71	47931.88	4669.89	44387.44	4235.12
2121319	1009	337	34.75362319	11	65536.04	5769.9	63874.73	5591.68	59355.41	5106.83

2121310	489	163	0	0	26238.22	2152.84	25585.93	2084.1	23811.48	1897.09
2121309	798	265	29.54716981	10	59631.47	5693	58072.37	5508	53831.07	5004.75
2121301	742	258	36.6557377	13	52549.77	4752.1	51207.97	4603.74	47557.83	4200.14
2121303	565	203	16.30057803	6	41807.61	3822.41	40736.24	3700.4	37821.75	3368.51
2121304	747	260	32.27091633	12	52530.49	4710.88	51191.23	4560.44	47547.98	4151.19
2121311	640	219	30.55555556	11	46530.04	4219.88	45339.96	4090.48	42102.54	3738.49
2121312	347	119	12.26923077	4	21538.29	1861.14	20994.69	1808.77	19515.92	1666.32
2121313	491	166	17.16455696	6	33760.77	3067.61	32896.08	2971.45	30543.84	2709.84
2121314	860	246	126.203252	38	67680.59	6868.05	65861.73	6628.8	60913.84	5977.96
2121320	504	173	20.95104895	7	33775.38	3011.78	32912.97	2914.72	30566.91	2650.68
2121326	654	254	208.8054517	82	71182.31	6813.09	69316	6582.07	64239	5953.6
2120902	542	194	23.10614525	8	38491.89	3477.47	37506.44	3368.47	34825.69	3071.95
2120911	427	171	15.30708661	6	33395.4	3002.12	32540.17	2904.78	30213.63	2639.97
2120915	716	241	60.90263523	22	61583.82	6163.88	59940.75	5952.35	55471.02	5376.92
2120918	850	293	30.20209059	11	64412.1	6096.15	62731.96	5893.93	58161.39	5343.82
2121001	631	224	60.88687783	28	49178.84	4527.17	47913.35	4378.47	44470.79	3973.97
2121002	769	214	27.78947368	8	52083.79	5244.99	50688.88	5063.23	46894.27	4568.78
2120613	984	271	34.98154982	10	61869.11	6080.21	60230.75	5868.35	55773.87	5292.02
2120601	655	179	27.21787709	8	43748.7	4402.83	42576.38	4247.78	39387.29	3825.97
2120604	1288	329	57.45230769	16	81174.32	8237.3	78995.56	7945.66	73068.61	7152.31
2120606	757	235	23.76111111	7	52383.08	5122.65	50995.97	4940.77	47222.59	4445.99
2120612	819	267	36.05968254	13	51465.23	4599.75	50153.18	4451.2	46583.95	4047.1
2120913	383	129	14.03225806	5	26250.49	2348.39	25581.46	2275.07	23761.47	2075.64
2120914	803	229	35.44978166	11	53338.25	5160.8	51933.89	4986.5	48113.53	4512.34
2120602	857	261	27.82157676	9	58387.01	5600.16	56856.81	5412.33	52694.15	4901.37
2120603	745	236	23.77777778	8	52741.98	5068.06	51359.03	4896.7	47596.96	4430.52
2121013	207	148	7.027027027	5	20455.35	1478.66	19962.68	1433.34	18622.44	1310.03
2120917	605	227	20.64761905	8	47701.74	4394.88	46472.99	4253.11	43130.36	3867.45
2120904	378	133	7.948717949	3	26162.23	2323.86	25495.11	2251.83	23680.31	2055.88
2120907	313	125	74.81678956	38	30461.96	2792.76	29677.81	2702.4	27544.64	2456.59
2120916	638	204	37.91666667	13	44849.17	4235.13	43681.81	4093.18	40506.22	3707.01
2120906	509	203	14.66272189	6	39391.31	3492.89	38390.61	3379.64	35668.35	3071.56
2120903	457	175	14.75581395	6	34720.37	3131.51	33831.43	3029.06	31413.19	2750.36
2120905	363	134	10.90909091	4	27027.54	2415.92	26337.2	2342.3	24459.26	2142.04
2120908	502	182	20.80898876	8	38407.12	3579.66	37414.64	3459.74	34714.76	3133.52
2120909	559	200	19.73770492	7	41801.65	3824.48	40728.16	3701.71	37807.9	3367.73
2120910	663	189	2503.229814	877	183922.09	17718.04	179093.1	17101.4	165956.4	15423.96
2120607	424	119	1435.512605	426	126348.13	12685.22	122969.3	12255.92	113777.7	11088.11
2120621	198	68	909.0102564	310	95694.78	9824.65	93111	9486.23	86082.25	8565.6
2120622	962	317	49.73870968	17	71943.14	6833.52	70065.51	6614.99	64957.72	6020.54
2120619	611	210	41.71845175	15	50204.49	4838.31	48886.92	4680.68	45302.68	4251.85
2120614	1069	309	43.58576052	13	69834.59	6686.74	68005.71	6467.98	63030.55	5872.89
2120609	561	191	14.53488372	5	41343.75	3878.41	40270.67	3753.28	37351.54	3412.88
2120615	499	151	10.425	3	35584.08	3560.12	34632.89	3435.59	32045.33	3096.85
2120814	1051	301	104.799308	31	78404.75	7896.66	76305.55	7621.97	70595.01	6874.73

2120815	653	230	33.2920354	12	49900.26	4636.73	48609.22	4486.2	45097.18	4076.69
2120608	669	227	14.5530303	5	49539.68	4660.69	48251.79	4506.72	44748.28	4087.88
2120610	851	260	63.05882353	20	61943.93	6031.73	60309.75	5825.72	55864.2	5265.31
2120611	667	221	28.64253394	10	50461.86	4752.52	49149.26	4599.46	45578.56	4183.09
2120802	549	205	25.625	9	42233.52	3884.21	41145.04	3755.23	38184	3404.34
2120803	486	182	45.13095238	17	41706.08	4020.53	40609.58	3880.49	37626.74	3499.54
2120804	778	250	28.90283401	11	51086.86	4630.34	49778.93	4483.51	46220.92	4084.11
2120805	945	313	34.8358209	12	68110.88	6493.73	66327.7	6274.9	61476.86	5679.62
2120806	548	201	31.08139535	11	41099.79	3668.82	40053.31	3554.4	37206.55	3243.14
2120809	832	235	34.27947598	10	57992.1	5874.59	56435.6	5667.69	52201.39	5104.84
2120811	940	321	47.58823529	15	69901.65	6531.01	68085.12	6317.48	63143.55	5736.61
2120813	972	324	37.77978339	13	68947.18	6468.1	67152.6	6255.92	62270.71	5678.7
2120812	896	282	46.66181818	16	64989.18	6270.61	63281.5	6057.59	58636.03	5478.1
2120807	741	204	65.88811189	19	53137.65	5445.09	51702.35	5252.73	47797.85	4729.45
2120808	665	196	388.1437651	137	70800.98	7252.17	68888.88	6987.94	63687.31	6269.14
2120810	606	220	52.20307692	20	47784.94	4317.78	46561.7	4184.67	43234.09	3822.57
2120801	499	174	25.9	8	39139.89	3657.69	38128.24	3538.83	35376.23	3215.49
2120620	767	227	297.0625	97	73241.78	7204.01	71303.49	6968	66030.7	6325.96
2120628	115	41	2373	1004	202166.28	19737.94	196845.1	19075.67	182369.5	17274.08
2120623	960	295	621.7472924	192	112775.4	11388.14	109754.1	10989.15	101535	9903.75
2120626	526	157	121.2931034	42	44143.68	4347.28	42973.89	4204.6	39791.67	3816.47
2120627	463	133	676.8125	196	78231.28	8044.92	76118.02	7752.74	70369.23	6957.89
2120629	567	190	644.5263158	208	97745.3	9802.61	95134.1	9470.5	88030.75	8567.06
2120630	745	263	25.26639344	9	55998.06	5218.58	54549.58	5046.8	50609.21	4579.49
2120701	682	253	29.78538813	11	53417.92	4930.16	52040.03	4768.67	48291.72	4329.35
2120703	1145	352	64.07079646	20	84625.91	8316.74	82382.93	8035.24	76281.28	7269.48
2120704	808	242	26.57013575	8	56879.68	5626.19	55371.52	5433.36	51268.81	4908.82
2120705	1131	333	57.06402439	17	80105.68	7833.31	77987.35	7575.57	72224.79	6874.45
2120706	645	221	20.16831683	7	46522.84	4356.55	45316.83	4209.13	42036.07	3808.12
2120710	1089	299	61.74061433	18	74061.73	7454.9	72078.91	7197.97	66684.96	6499.04
2120715	716	216	23.17475728	7	49025.64	4584.51	47752.99	4446.94	44290.97	4072.7
2120737	703	218	22.25641026	7	50684.26	4964.37	49344.53	4793.73	45700.02	4329.55
2120714	983	295	58.54736842	18	68218.61	6644.73	66418.21	6415.74	61520.52	5792.81
2120707	827	241	52.3153527	16	59478.67	5925.38	57893.97	5720.94	53583.02	5164.77
2120616	763	227	211.5535714	66	64749.05	6214.72	63050.66	6016.3	58430.46	5476.55
2120617	657	205	24.91542289	8	43989.91	4100.65	42849.38	3969.94	39746.76	3614.36
2120712	3	0	0	2	0	0	0	0	0	0
2120713	369	102	1349.411765	389	111173.45	11468.64	108169.7	11052.06	99998.53	9918.82
2120624										

TOTAL

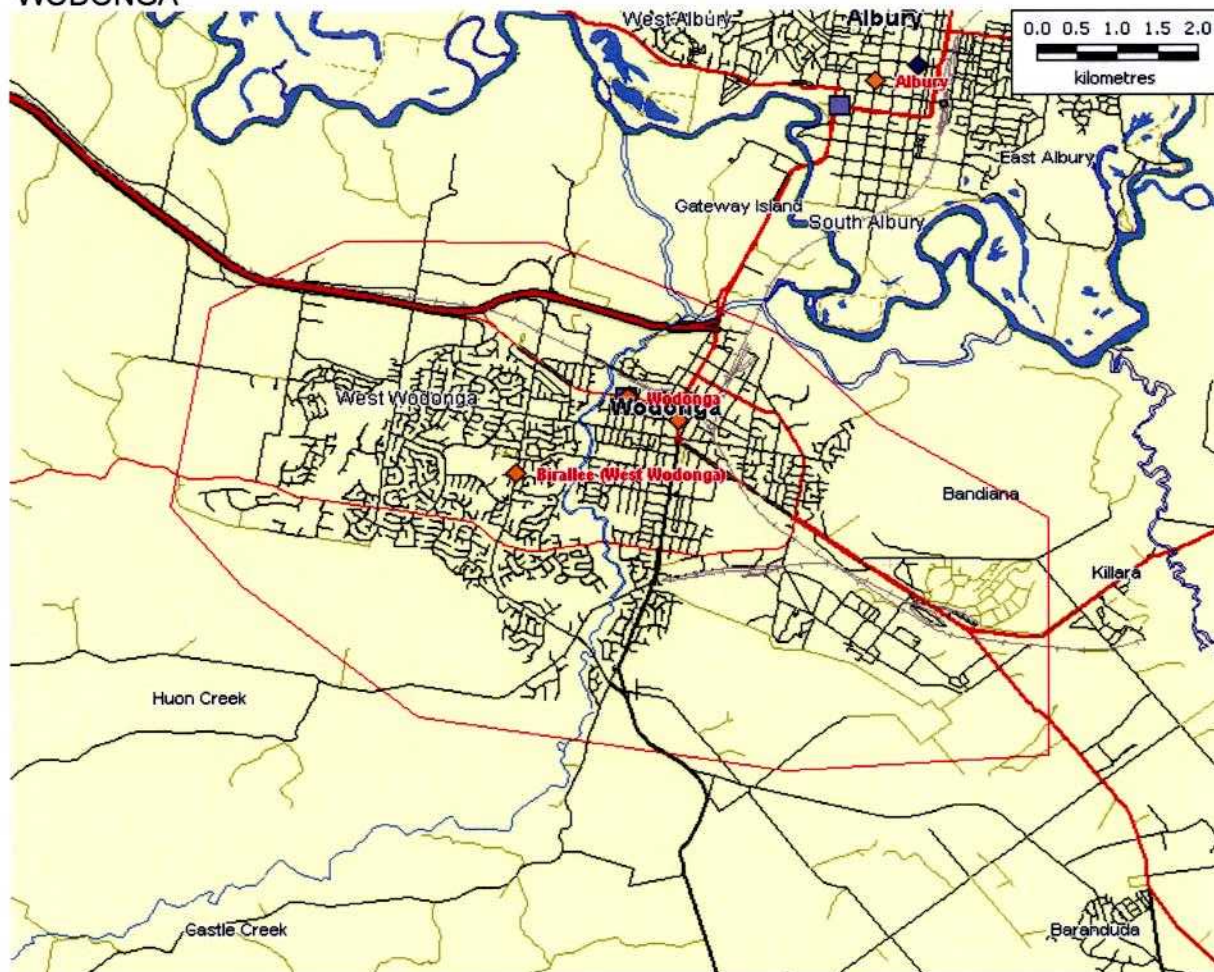
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WODONGA



MARKET SHARE ANALYSIS

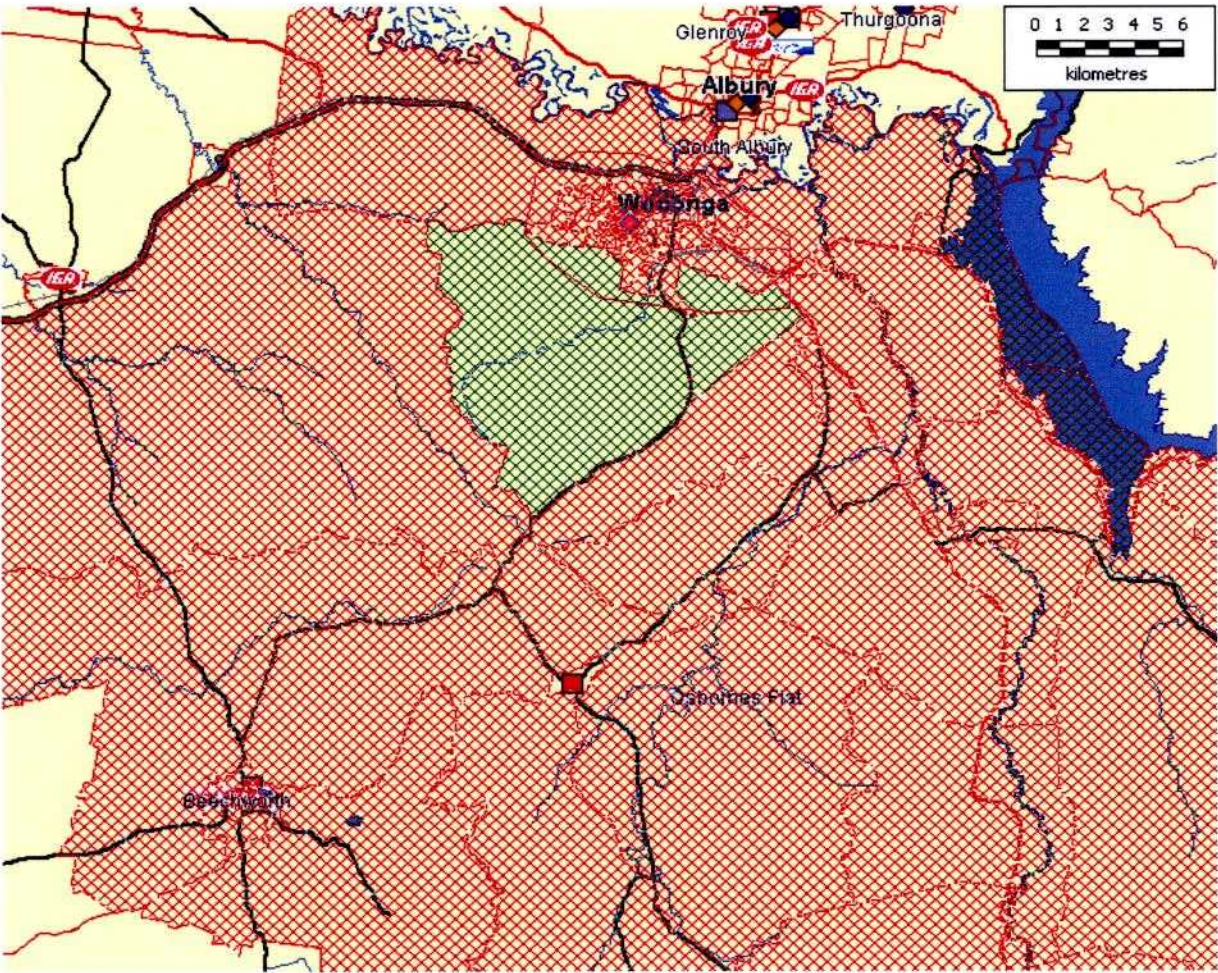
Location	Store Type	Store Area sq m	Mkt Share %
Wodonga	WW/Safeway	4200	19.0%
Wodonga	WW/Safeway	3000	13.6%
Wodonga	Coles	4400	19.9%
WEST WODONGA	Coles	2857	12.9%
Wodonga	Coles	2500	11.3%
Wodonga	ALDI	1350	6.1%
ADDITIONAL STORES			
Bandiana	WW/Safeway	3,800	0%
SUMMARY			
	Woolworths	11,000	50%
	Coles	9,757	44%
	ALDI	1,350	6%
	Franklins	0	0%
	IGA	0	0%
	Other	0	0%
	TOTAL	22,107	100%

NOTE NEW STORE BEING APPROVED ADDED TO EXISTING STORES

SHOPPING OPTIONS/ STORE AREA AND TURNOVER

Location	Store Type	Store No	Address	Post Code	Store Area	Store Area	Retail Sale	TO / sqm	M-MainRd	L-Lr	N-New	R-F
Wodonga	WW/Safeway		3189 High St && Elgin St	3690	4200	3024	720,000	8,914.30	M			D
Wodonga	WW/Safeway		3190 53 Elgin St	3690	3000	2400	320,000	5,546.70	M			R
Wodonga	ALDI		3208 Elgin St && Watson S	3690	1350	1100	330,655	12,736.30	M			N
Wodonga	Coles		133 Elgin St && Watson S	3690	4400	3168	459,000	5,424.50	M			D
WEST WODONGA	Coles		151 99 Melrose Dr	3690	2857	2000	502,000	9,136.90	L			N
Wodonga	Coles		254 182 High St	3690	2500	2000	401,000	8,340.80	M			D

DEMOGRAPHIC AREA



DEMOGRAPHIC ANALYSIS

CD_CODE	Persons	Dwellings	Add_Pers	Add_Dwel	Capital_Nc	Capital_Lic	State_Non	State_Liq	Country_Non	Country_Lik
2030815	783	224	10.46575342	3	57434.46	5993.77	55873.72	5774.51	51627.98	5178.07
2030814	578	202	0	0	43970.48	4180.9	42822.55	4045.94	39699.81	3678.8
2030812	654	206	49.76213592	17	51023.77	5037.17	49669.54	4867.46	45985.59	4405.79
2030801	599	186	338.2417582	108	66603.73	6590.66	64837.22	6360.79	60031.71	5735.45
2030804	626	256	0	0	52220.72	4811.88	50870.61	4660.29	47197.85	4247.92
2030805	251	112	8.865979381	4	20114.24	1676.06	19611.86	1626.7	18245.22	1492.43
2030806	254	119	7.544897959	4	23483.26	2128.75	22879.32	2059.25	21236.4	1870.19
2030807	821	239	179.2677824	55	70909.89	7319.12	68989.13	7052.81	63764.02	6328.34
2030808	233	114	41.69472503	19	24658.06	2172.66	24030.49	2101.33	22323.3	1907.27
2030809	693	217	21.23444976	7	53235.68	5411.65	51805.72	5217.43	47915.75	4689.1
2030810	747	287	0	0	58261.36	5336.79	56765.21	5170.91	52695.19	4719.67
2030811	501	200	0	0	40178.32	3715.63	39136.59	3593.57	36302.74	3261.54
2030813	741	229	152.1353712	49	67405.4	7079.16	65569.35	6815.43	60574.66	6098.01
2030702	672	269	2.263736264	1	50409.33	4466.49	49125.91	4322.32	45634.56	3930.11
2030617	817	269	73.95833333	25	66929.31	6588	65153.24	6363.8	60321.74	5753.9
2030616	581	166	96.81927711	28	46475.12	4645.81	45234.47	4488.06	41859.46	4058.93
2030605	538	174	105.683908	37	49218.45	4995.31	47897.02	4815.34	44302.28	4325.73
2030606	819	314	3.882352941	2	66386.5	6238.44	64660.06	6039.5	59963.56	5498.32
2030612	803	307	28.99810345	13	64067.57	5842.6	62422.41	5657.22	57947.04	5152.92
2030613	616	220	2.860103627	1	47644.42	4547.18	46399.45	4400.92	43012.7	4003.03
2030614	607	189	9.301587302	3	42982.4	4115.4	41857.4	3984.51	38797.02	3628.46
2030615	249	87	0	0	18260.68	1736.46	17781.3	1676.58	16477.19	1513.7
2030504	114	3	0	94	716.55	64.28	698.18	63.03	648.23	59.64
2030601	990	329	0	0	58177.62	4961.56	56715.57	4805.14	52738.28	4379.61
2030602	748	285	0	0	56873.89	5126.01	55418.71	4967.89	51460.1	4537.74
2030603	761	308	5.476510067	2	53748.54	4565.36	52395.51	4420.39	48714.8	4026.01
2030607	608	252	0	0	43165.77	3588.55	42092.6	3478.96	39173.23	3180.84
2030608	527	202	0	0	41280.97	3877.3	40206.98	3750.45	37285.36	3405.38
2030609	790	320	5.346456693	2	55938.86	4776.37	54534.32	4624.79	50713.51	4212.44
2030610	727	276	20.56315789	11	51333.35	4411.54	50048.28	4274.91	46552.44	3903.22
2030611	515	195	0	0	37553.04	3363.81	36596.07	3257.65	33992.8	2968.84
2030802	682	230	0	0	50558.78	4855.85	49233.14	4695.64	45626.95	4259.82
2030704	565	244	44.58644326	22	46894.04	4065.55	45709.53	3939.25	42487.28	3595.66
2030513	532	181	183.3935484	61	54052.61	5237.31	52627.07	5062.95	48749.11	4588.62
2030511	254	112	0	0	21008.01	1834.32	20478.53	1777.25	19038.16	1622.02
2030503	698	289	8.803921569	5	53170.65	4605.36	51830.46	4466.13	48184.69	4087.36
2030505	366	150	40.312	19	29691.11	2557.62	28943.27	2476.55	26908.87	2256.01
2030506	565	283	0	0	49803.15	4343.4	48539.12	4203.29	45100.55	3822.14
2030507	518	217	28.49915931	13	44131.55	3926.12	43007.56	3805.05	39949.93	3475.71
2030508	710	275	7.618257261	3	50191.26	4410.71	48918.12	4270.29	45454.75	3888.3
2030701	780	285	0	0	59401.49	5465.4	57869.62	5294.45	53702.42	4829.43
2030703	578	238	2.603448276	1	49500.59	4553.87	48226.08	4412	44758.98	4026.06
2030705	455	213	12.78651685	6	38162.82	3279.44	37197.88	3173.92	34572.94	2886.86

2030706	335	140	2.415841584	1	25451.49	2207.94	24804.71	2138.21	23045.24	1948.52
2030707	608	255	0	0	42675.07	3542.62	41617.19	3434.9	38739.41	3141.87
2030708	338	128	0	0	25681.15	2316.07	25026.13	2245.37	23244.23	2053.03
2030709	508	237	23.53293413	10	43323.41	3727.59	42228.08	3612.07	39248.42	3297.82
2030710	346	141	4.702702703	2	25486.94	2236.57	24840.43	2165.05	23081.72	1970.5
2030711	896	360	2.645669291	1	70532.67	6348.64	68727.6	6149.46	63817.21	5607.61
2030712	878	328	0	0	67975.26	6335.9	66212.67	6129.93	61417.84	5569.64
2030512	123	50	13.5	6	9586.15	763.07	9352.28	740.85	8716.07	680.39
2030502	429	129	9.624	3	30685.58	3097.35	29862.66	2986.56	27624.05	2685.18
2030514	567	175	257.4301105	81	58302.94	5499.25	56786.1	5333.23	52659.79	4881.6
2030510	803	244	9.540983607	3	59511.24	6087.78	57905.89	5874.68	53538.82	5294.99
2031403	562	200	44.795	17	45262.59	4335.36	44075.97	4182.51	40847.96	3766.72
2031309	204	70	9.942857143	4	13831.13	1274.87	13472.71	1229.93	12497.69	1107.69
2031304	190	62	3.068965517	1	13768.81	1304.83	13410.94	1263.4	12437.42	1150.69
2030509	498	163	59.73648649	21	39362.23	3782.82	38324.84	3658.09	35502.79	3318.77
2030501	275	0	0	0	0	0	0	0	0	0
2031305	440	155	8.379310345	3	31987.63	2899.3	31167.13	2811.3	28935.1	2571.92
2031311	265	87	24.91139241	8	21736.67	2157.27	21158.76	2084.03	19586.65	1884.8
2031303	374	126	2.777777778	1	27899.84	2687.39	27168.38	2594.49	25178.59	2341.74
2031401	582	165	10.43037975	4	33198.66	3064.26	32340.28	2963.27	30005.22	2688.51
2031308	151	43	7.023255814	2	9832.11	905.61	9578.01	880.51	8886.75	812.22
2031409	263	85	25.2	9	19177.28	1791.02	18679.32	1731.09	17324.69	1568.05
2031307	929	298	87.7852349	30	73729.46	7345.17	71765.02	7083.93	66421.07	6373.26
2031301	301	98	5.714285714	2	21798.32	2077.05	21225.49	2008.95	19667.17	1823.68
2031402	689	237	58.38461538	22	53173.57	5029	51789.56	4860.5	48024.56	4402.11
2031310	185	66	5.682539683	2	14642.98	1386.64	14262.45	1341.39	13227.3	1218.3
2031306	436	140	8.614285714	3	32242.75	3203.3	31383.88	3089.63	29047.46	2780.4
2030903	192	65	5.323076923	2	13656.25	1328.33	13295.13	1281.67	12312.75	1154.74
2031404	552	233	23.11139896	11	44647.78	3961.94	43509.71	3832.76	40413.79	3481.35
2031405	633	256	66.1441048	27	53735.5	4819.15	52364.79	4664.7	48635.98	4244.55
2031407	869	316	42.78187919	19	63625.94	5656.81	62007.91	5475.8	57606.32	4983.4
2031408	598	240	47.70326588	21	48889.7	4296.24	47651.87	4161.67	44284.55	3795.6
2030908	285	100	2.73	1	21158.87	2002.65	20607.2	1934.25	19106.47	1748.2
2031007	171	73	4.383561644	2	13189.46	1098.73	12863.67	1064.57	11977.4	971.64
2032008	324	117	11.32743363	4	24635.37	2316.29	23994.17	2241.5	22249.89	2038.03
2032003	294	118	0	0	22395.86	1975.45	21828.66	1911.65	20285.68	1738.09
2032002	99	31	0	0	6242.8	578.13	6081.4	558.96	5642.35	506.8
2032001	98	36	7.083333333	3	7121.31	630.01	6941.35	609	6451.8	551.83
2031006	269	109	4.834951456	2	17493.69	1401.91	17062.3	1362.13	15888.79	1253.94
2030815	783	224	10.46575342	3	57434.46	5993.77	55873.72	5774.51	51627.98	5178.07
2030702	672	269	2.263736264	1	50409.33	4466.49	49125.91	4322.32	45634.56	3930.11
2030803	457	148	122.0067568	39	43006.49	4268.19	41860.48	4118.86	38742.95	3712.65
2030604	262	87	187.5862069	68	35871.87	3732.39	34894.98	3594.44	32237.51	3219.18

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