VICTOR Footwear

6.03.2003

Mr David Robertson Presiding Commissioner T.C.F. Inquiry Productivity Commission PO Box 80 Belconnen ACT 2616

Victor Footwear Pty Limited 1-3 Victoria Street Lidcombe NSW 2141 Australia Phone (02) 9749 1655 Fax (02) 9749 2741 www.victorfootwear.com.au

Dear Sir

Attached is our submission to the inquiry in to post 2005 textile, clothing and footwear Assistance arrangements.

If there are any points that you require further information on please let me know.

Thank you for the opportunity to present our submission.

Yours sincerely

Managing Director

victor Footwear Pty Limited 1-3 Victoria Street

MONGREL BOOTS

VICTOR Ridingbrutes & workbrutes 6.03.2003

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VICTOR FOOTWEAR SUBMISSION TO INQUIRY INTO POST 2005 TEXTILE, CLOTHING AND FOOTWEAR ASSISTANCE ARRANGEMENTS

Introduction:-

Victor footwear is a family owned footwear manufacturing company established in 1930, producing men's industrial safety boots and men's work boots for agricultural purposes.

We employ 37 staff (male 19, female 18) at Lidcombe NSW (Western suburb of Sydney).

We have sales of \$5.5m and export of approximately 7.5% of sales. We have invested in the latest manufacturing equipment and are a participant in the government S.I.P. scheme and do appreciate the opportunity to structurally adjust and be internationally competitive.

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COMPANY OBJECTIVES AND STRATEGY

- To improve our export performance. *
- To be internationally competitive, out ward looking, and to be part of the global market. *
- To supply local market with modem competitive good value merchandise. *
- To improve our customer relationship with domestically orientated retailers and distributors. *
- To have our labour force multi skilled and flexible.
- To have good industrial relations to be able to pay socially acceptable wages.

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Further comments

The strength of local footwear manufacturing industry is it's ability to supply quicker and in smaller quantities than imports.

Another value of manufacturing industry is that it employs people who then add to the economic activity of our country and helps our economy grow.

In our case we employ 37 people who receive approx \$1.2 million in salary and who pay \$225 000 income tax, payroll tax of \$38 000 is paid, together with \$92 000 in superannuation. and workers compensation insurance of \$57 000.

If we were to wholly import we would need maybe 12 people so there would be a loss of 25 jobs.

What would these people do? The majority are not well educated and would find it difficult to find suitable employment. They would be a liability on the government. Then there is the social problem of unemployment.

In my opinion the government needs a manufacturing policy that is fair and reasonable and has regard for the people that are employed in it and to the economic and social benefits that employment can bring to Australia.

Thank you, Yours Sincerely,

MONGREL BOOTS

VICTOR ridingbrutes & workbrutes

FAXED 7.3.2003