

07/03/2003 11:50 61-7-32529309 BALLPARK SPORTS PAGE 01

61 7 32529309 c

FACSIMILE

TCIF inquiry Productivity

TO C0 . m mission Active Spoirtsweat

Destination Fax Arp. 0262403311 BLUChall & Soffball

Attentionr U-if^

Date: 7 March 2003 L Angerie & Su~fnwwr

Rei. /Order No.: UPFGamene

From: Warren Bray

Subject, TCIF Inquiry Sails: & Comn

NO. Of Pages InCIUding th15 Page.- All yow needs

Yours sincerely

Warre gray Managing Director

52^moba.St~ ltonkud\*Valln &1\*ami 4006 Phone. 07 3257 1472. Fax. C32,52 9309 0 D R lb& iwptyL

RECEIVED TIME 7. MAR, 3 : 0 0 PRINT TIME 7. MAR.13:03



61 7 32529309

613/03

TU Inquiry

Productivity Commission

Dear Commissioners

Major questions must be addressed.

Does the Government want to eliminate the Industrial Manufacturing of Clothing and Textiles?

Does the Government desire to have only a 'Cottage' manufacturing Industry In Australia, supported with assistance packages, which are a direct cost to the taxpayer?

If so continue' without major policy changes. The results speak for themselves.

Current industry policies have been very successful. over the last 15 years in closing down our world class factories. The containerizing our best equipment and shipping it over seas. The result is devastation of the industry skill base with most volume manufacturing, employment, training and, technology developments happening off shore.

Surely this should not be the vision for the future of a high value added industry~ such as TCF..

Our economy does not benefit from Importing high value added products that we, can produce ourselves.

The errors. of the past must be acknowledged and a courageous and substantial change of:direction undertaken.

We should not continue these destructive policies with. fiddling around the edges to give the Impression of actually doing something.

We had an innovative, industry operating at worlds best practice. standards in modern work places with out Government assistance packages, just good industry policy from Government.

Does the Government want Industrial Manufacturing, and the, flow-on benefits.of- investment,, Employment and Training with career path opportunities? The development and profitable use of high technology in the industry?

If so the Government must face up to a substantial but inexpensive change of its policies to achieve this such as;

Implementing'systems responsive to exchange rate fluctuations that control the rate of inflow of'imported goods into the relatively small Australian market.

RECEIVED TIME 7. MAR. 13 : 0 0 PRINT TIME7. MAR. 13 : 0 2

The industry needs somewhat predictable demand to be able to plan and to amortize investments. Some countries have, requirements of off set on suppliers where to Import a quantity requires an obligation to also manufacture. onshore a substantial specified proportion of their requirement.

If such measures were implemented the industry would not need any special Government or Taxpayer funded Industry Assistance packages to rebuild to a world class standard and make a positive contribution to our economy.

It Is obvious that a Commission of Inquiry with different terms of reference W.ould be needed.to achieves.uch a positive result but a start should, be: made:..

Yours Faithfully

a~rren y

Managing Director

DR Manufacturing: Pty,.Ltd.

52 Amelia St..

Fortitud,e VaHey 4006

Brisbane

Ph :07 3257147,2

Fax 07 32529309

E-mail drnanUfacturin,gdbbiqi2ond.COM

I am sending a copy of my comments 2019/02 on the TCIFL Forum Strategic Plan June 2002 which. was mentioned during our meeting in Brisbane.

RECEIVED TIME 7. MAR, 13 : 0 0 PRINT TIME7, MAR. 13 : 0 2

These are my comments on the "TUL FORUK STRATEGIC PLAN". This report has to a large extent the same problem as most of the previous reports on: the "Industry". Which Industry or sector is it supposed to address: Is not clearly defined. The TCIFL industry is diverse and some sectors have, of course, different needs. P

This report does not represent the on shore legitimate clothing and manufacturing industry. In fact its whole thrust will hasten its demise.

Supply management in its current form

Supply chain Management information function can not justify

Government assistance: It already has major assistance and advantage with removal of quota and reduction of tariffs.

The process of manufacturing goods in cheap labour countries and selling them in high cost countries such as Australia at huge mark ups does not need government assistance.

To suggest that there is any prospect of any significant export of Australian manufactured products, flies in the face of reality.

However I do believe: the Government can assist with overseas marketing and promotion, of products that are unique and have the prospect of being able to stand out in the long term.

Once a brand becomes established: sufficient volume to facilitate accurate forecast (no. of units will be, sourced from a cheap labor country. As the report points out Country of Origin is of concern only to a small segment

in the

of the market.. this process eliminates prospect of significant exports.

Home market. The rest of the world does not want Australian Manufactured products in the main - they want to:

develop their own industries. We must look after our own manufacturing industry.

To have a highly developed manufacturing industry in Australia we must

build We need to construct a new

first have; an industry: government industry policy

in

from the

the government

The need: to control the flow of imports into the country.

government, on

systems can be developed while proportion

developed to maintain a worthwhile.

However: the market, is, for which Australian manufacturers can

compete. This, can be achieved by: a variety of, to

artificially

tariff levels, connect exchange rates.,

Simply if the: Value of Import is increasing the tariff rate is too low

the

Imports are decreasing - the tariffs are too high. Tariff rates cannot remain

static, while exchange rates would be a significant

factor - rates are changing. This

source, of income, can be the result of:

over-investment and should allow a reduction of taxation for on shore manufacturers.

RECEIVED TIME 7. MAR. 13 : 00 PRINT TIME 7. MAR. 13 : 02

61 7 32529309 2

Positive policy Would immediately bring stability and confidence to the manufacturing. Industry and set the framework for Planning, investment., training, development and employment. Prosperity will follow.. This must be put: plainly to government and repeated. The Manufacturing Industry does not need any further government involvement or assistance schemes. The importance of 'buying local' to.ens.ure that the, economic activity generated is of benefit to the communitys recognized by politicians only at election time. The Open Border regime is discredited In Most of the world. Australia is the~ last strong hold, still in the belief will be:able to sell. more primary products at below the cost of production to. countries that do. not Want them. We should:~ to countries products that are wanted for their unique features. It Is'obvious that countries: that have trade barriers do not want the products. otherwise they would facilitate their import.. We should not try to:usurp the authority of legitimate government's by promoting and.support'ing:the use'~of unelected unaccountabl bodies' e WTO, OECD.IMF to ~de.cide and enforce their trade policies.

Yours faithfully

W.G. Brav0'

1

RECEIVED TIME 7. MAR. 13 : 0 0 PRINT TIME 7. MAR.13 : 0 2